## **Operational Summary**

for the Fiscal Year Ended March 31, 2013

May 9, 2013 Mitsubishi Chemical Holdings Corporation

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#### **List of Abbreviations**

**FY2013:** April 1, 2013 - March 31, 2014

1st Half ("1H") of FY2013: April 1, 2013 - Septmber 30, 2013 2nd Half ("2H") of FY2013: October 1, 2013 - March 31, 2014

**FY2012:** April 1, 2012 - March 31, 2013

1st Half ("1H") of FY2012: April 1, 2012- Septmber 30, 2012 2nd Half ("2H") of FY2012: October 1, 2012 - March 31, 2013 4th Quarter ("4Q") of FY2012: January 1, 2013 - March 31, 2013

**FY2011:** April 1, 2011 - March 31, 2012

MCHC: Mitsubishi Chemical Holdings Corporation

MCC: Mitsubishi Chemical Corporation

MTPC: Mitsubishi Tanabe Pharma Corporation

MPI: Mitsubishi Plastics, Inc.
MRC: Mitsubishi Rayon Co., Ltd.

#### (Note)

Divisional numbers into following "business sub-segments" under the business segments of Designed Materials, Health Care, Chemicals, or Polymers are approximation for reference purpose only;

Functional Products Performance Chemicals

Pharmaceuticals

Diagnostics, Clinical Testing and API

Petrochemicals

Carbon

Polyolefins and Advanced Polymers MMA Monomers and Polymers

### **Consolidated Statements of Operations**

Exchange rate (¥/US\$)	79.0	87.7	83.3	79.0	4.3
Exchange rate used to convert income statements for foregin subsidiaries	79.8	80.5	80.1	79.6	0.5
with calender-year accounting peirod (¥/US\$)				54,900	
Naphtha price (¥/kl)	55,200	59,800	57,500		2,600 (Billions of Yen)
					(Billions of Tell)
	1H	2H	FY2012	FY2011	Change
Net sales	1,529.8	1,558.8	3,088.6	3,208.2	(119.6)
Operating income	41.1	49.1	90.2	130.6	(40.4)
Income (expenses) on financing activities	(1.3)	(2.8)	(4.1)	(6.7)	2.6
[Dividend income included in above]	[5.3]	[3.6]	[8.9]	[7.0]	[1.9]
Equity in Earnings of non-consolidated subsidiaries and affiliates	0.2	3.0	3.2	14.9	(11.7)
Other non-operating income (expenses)	(6.1)	3.9	(2.2)	(5.2)	3.0
Ordinary income	33.9	53.2	87.1	133.6	(46.5)
Extraordinary gain	8.9	12.3	21.2	23.6	(2.4)
Extraordinary loss	(12.6)	(12.8)	(25.4)	(29.7)	4.3
Income before income taxes and minority interests	30.2	52.7	82.9	127.5	(44.6)
Current and deferred income taxes	(15.7)	(24.4)	(40.1)	(53.2)	13.1
Income before minority interests	14.5	28.3	42.8	74.3	(31.5)
Minority interests in consolidated subsidiaries	(11.2)	(13.0)	(24.2)	(38.8)	14.6
Net income (loss)	3.3	15.3	18.6	35.5	(16.9)
Comprehensive income attributable to :	10.6	84.3	94.9	64.2	30.7
Shareholders of the parent	(0.5)	60.0	59.5	25.3	34.2
Minority interests	11.1	24.3	35.4	38.9	(3.5)

#### Major reasons for the change

- (a) Equity in earnings of non-consolidated subsidiaries and affiliates (11.7): Sam Nam Petrochemical Co., Ltd., and TAIYO NIPPON SANSO CORPORATION
- (b) Extraordinary gain (2.4): FY2011 included gain on forgiveness of debts relating to liquidation of a subsidiary (5.7)

# Consolidated Net Sales and Operating Income by Business Segment

						(Billions of Yen)	
		1H	2H	FY2012	FY2011	Change	
Total	Net Sales	1,529.8	1,558.8	3,088.6	3,208.2	(119.6)	
iolai	Operating Income	41.1	49.1	90.2	130.6	(40.4)	
Electronics Applications	Net Sales	60.5	57.7	118.2	133.8	(15.6)	
Electronics Applications	Operating Income	(1.3)	(3.8)	(5.1)	(5.3)	0.2	
Designed Materials	Net Sales	340.5	349.2	689.7	<sub>*1</sub> 699.9	(10.2)	Λ
<b>Designed Materials</b>	Operating Income	10.5	12.0	22.5	25.6	(3.1)	
Health Care	Net Sales	250.8	263.6	514.4	502.5	11.9	\\\\\
nealth Care	Operating Income	36.0	38.9	74.9	76.4	(1.5)	Included in the change
Chamicala	Net Sales	443.6	460.0	903.6	1,007.5	(103.9)	reclassification of
Chemicals	Operating Income	(5.4)	5.2	(0.2)	14.8	(15.0)	(2.6) billion yen for expenses for certain
Dolymore	Net Sales	341.9	333.8	675.7	<sub>*1</sub> 658.6	17.1	basic research activities
Polymers	Operating Income	2.9	(2.8)	0.1	23.8	(23.7)	*2
Others	Net Sales	92.5	94.5	187.0	205.9	(18.9)	
Others	Operating Income	2.5	4.0	6.5	6.1	0.4	
Corporate	Net Sales	-	-	-	-	_	
Corporate	Operating Income	(4.1)	(4.4)	(8.5)	(10.8)	2.3	

Impact of the earthquake

Operating income exclud. impact of the earthquake

(17.6) 148.2

<sup>\*1</sup> Effective as from FY2012, segmentation for certain consolidated subsidiaries has changed from the Polymers segment to the Designed Materials segment. The segment information for FY2011 is accordingly restated.

<sup>\*2</sup> Effective as from FY2012, expenses for certain basic research activities, previously included in the Corporate, are stated in the Designed Materials segment due to progress in the research. The expenses for FY2011 were 2.6 billion yen.

### **Consolidated Net Sales and Operating Income** by Business Sub-segment

(Billions of Yen										
			1H	2H	FY2012	FY2011	Change			
	actronica Annlications	Net Sales	60.5	57.7	118.2	133.8	(15.6)			
="	ectronics Applications	Operating Income	(1.3)	(3.8)	(5.1)	(5.3)	0.2			
	Functional Products	Net Sales	237.1	240.9	478.0	497.6	(19.6)			
Designed Materials	Functional Products	Operating Income	3.0	4.6	7.6	13.7	(6.1)	(a)		
Designed Materials	Dorformanae Chamicala	Net Sales	103.4	108.3	211.7	202.3	9.4	] 	ncluded in	the change
	Performance Chemicals	Operating Income	7.5	7.4	14.9	11.9	3.0	(b) r	reclassificat	tion of
Ф	Pharmaceuticals	Net Sales	203.8	215.3	419.1	407.1	12.0	e	( <mark>2.6)</mark> billion expenses fo	or certain
Care	Pharmaceuticais	Operating Income	34.6	38.9	73.5	73.1	0.4	(c)	oasic resea	rch activitie
ealth	⊕ Diagnostics, Clinical Testing and API	Net Sales	47.0	48.3	95.3	95.4	(0.1)			
エ		Operating Income	1.4	0.0	1.4	3.3	(1.9)	(d)		

<sup>\*1</sup> Effective as from FY2012, segmentation for certain consolidated subsidiaries has changed from the Polymers segment to the Designed Materials segment. The segment information for FY2011 is accordingly restated.

#### Major reasons for the change:

- (a) Decreased margin for carbon fiber and decreased overseas sales for polyester films(b) Increased sales of optical films for FPD as opposed to decreased sales of Lithium-ion battery materials
- (c) Sales expansion of Remicade and new drugs and increase in royalty revenues offset adverse effect of NHI drug price revisions and generics
- (d) Decreased sales in drug discovery support business

<sup>\*2</sup> Effective as from FY2012, expenses for certain basic research activities, previously included in the Corporate, are stated in the Designed Materials segment due to progress in the research. The expenses for FY2011 were 2.6 billion yen.

### **Consolidated Net Sales and Operating Income** by Business Sub-segment (Continued)

						<u>`</u>	illions or ron,
			1H	2H	FY2012	FY2011	Change
(0	Potrochomicals	Petrochemicals Net Sales		354.9	678.6	737.0	(58.4)
Chemicals	Petrochemicais	Operating Income	(10.8)	(2.2)	(13.0)	1.3	(14.3) (a)
Shen	Carbon	Net Sales	119.9	105.1	225.0	270.5	(45.5)
	Carbon	Operating Income	5.4	7.4	12.8	13.5	<b>(0.7)</b> (b)
	Polyolefins and Advanced Polymers	Net Sales	211.1	214.2	425.3	394.7	30.6
mers	Polyolelins and Advanced Polymers	Operating Income	(2.0)	(4.0)	(6.0)	(1.9)	(4.1) (c)
Polyı	MMA Monomers and Polymers	Net Sales	130.8	119.6	250.4	263.9	(13.5)
		Operating Income	4.9	1.2	6.1	25.7	(19.6) (d)

<sup>\*1</sup> Effective as from FY2012, segmentation for certain consolidated subsidiaries has changed from the Polymers segment to the Designed Materials segment. The segment information for FY2011 is accordingly restated.

Inventory valuation gain/loss	1H	2H	FY2012	FY2011	Change
Chemicals (Petrochemicals)	(1.4)	7.4	6.0	5.1	0.9
Chemicals (Carbon)	(0.4)	0.0	(0.4)	1.3	(1.7)
Polymers (Polyolefins and Advanced Polymers)	0.9	7.2	8.1	4.4	3.7
Total	(0.9)	14.6	13.7	10.8	2.9

- Major reasons for the change:
  (a) Decreased margin for PTA
  (b) Adverse effect of inventory valuation for coal and decreased margin for blast furnace coke, almost offset by royalty revenues
- (c) Decreased margin for polyolefins (d) Decreased margin for MMA

### **Analysis of Operating Income**

(Billions of Yen)

					Ana	lysis	
	FY2012	FY2011	Change	Price	Volume	Cost reduction	Others
Total	90.2	130.6	(40.4)	(101.9)	29.4	29.6	2.5
Electronics Applications	(5.1)	(5.3)	0.2	(4.5)	(1.5)	6.2	0.0
Designed Materials	22.5	25.6	(3.1)	(6.2)	(3.0)	8.7	(2.6)
Health Care	74.9	76.4	(1.5)	(19.4)	15.3	0.6	2.0
Chemicals	(0.2)	14.8	(15.0)	(28.9)	11.3	3.4	(0.8)
Polymers	0.1	23.8	(23.7)	(42.9)	7.3	8.2	3.7
Others	6.5	6.1	0.4	-	0.0	1.3	(0.9)
Corporate	(8.5)	(10.8)	2.3	-	-	1.2	1.1

Note: Effective as from FY2012, segmentation for certain consolidated subsidiaries has changed from the Polymers segment to the Designed Materials segment. The segment information for FY2011 is accordingly restated.

### **Consolidated Extraordinary Gain and Loss**

<u>(Billions of Yen)</u>
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	4Q	FY2012	FY2011	Change
Net of extraordinary gain and loss	7.3	(4.2)	(6.1)	1.9
Extraordinary gain	11.3	21.2	23.6	(2.4)
Gain on sales of investment securities	6.8	8.8	3.3	5.5
Gain on sales of property, plant and equipment	2.8	6.7	2.7	4.0
Others	1.7	5.7	17.6	(11.9)
Extraordinary loss	(4.0)	(25.4)	(29.7)	4.3
Business structure improvement expenses	(0.7)	(11.6)	(4.6)	(7.0)
Others	(3.3)	(13.8)	(25.1)	11.3
Loss on sales and retirement of property, plant and equipment	(1.6)	(4.0)	(5.9)	1.9
Others	(1.7)	(9.8)	(19.2)	9.4

### **Consolidated Cash Flows**

Based on statements of cash flows

Adjusted by excluding cash flows from investment of surplus funds

FY2012

(Billions of Yen)

Excluded 57.5 billion yen

218.0 127.5 145.7 12.3 40.1 (33.5) (74.1) (120.9) (116.0) (8.3) 3.4 97.1

Net cash provided by operating	activities
Income before income taxes and	minority interests
Depreciation and amortization	
Amortization of goodwill	
Change in operating receivables/	payables
Change in Inventories	
Others	
Net cash used in investment act	ivities
Capital expenditure	
Investment and loans receivable	
Sale of fixed assets, etc	
Free cash flow	
Net cash used in financing activ	ities
Interest bearing debts	
Dividends, etc.	
Increase (decrease) in cash and	cash equivalents
Effect of exchange rate changes and ch	ange in scope of consolidation
Cash and cash equivalents at the	end of the period

FY2012	FY2011	Excluded (12.4) billion yen
206.5	218.0	206.5
82.9	127.5	82.9
129.5	145.7	129.5
11.8	12.3	11.8
13.4	40.1	13.4
(24.2)	(33.5)	(24.2)
(6.9)	(74.1)	(6.9)
(169.8)	(63.4)	(157.4)
(135.3)	(116.0)	(135.3)
(75.1)	(8.3)	(69.7)
40.6	60.9	47.6
36.7	154.6	49.1
(26.3)	(164.1)	
7.7	(131.1)	
(34.0)	(33.0)	
10.4	(9.5)	
9.6	(1.1)	
153.1	133.1	

(Billions of Yen)

### **Consolidated Balance Sheets**

(Billions of Yen)									
	Mar. 31, 2013	Mar. 31, 2012	Change						
Cash and deposits	116.0	114.8	1.2						
Inventories	547.0	516.1	30.9						
Trade receivables	588.2	593.4	(5.2)						
Others	205.5	153.5	52.0						
Current assets	1,456.7	1,377.8	78.9						
Tangible and Intangible fixed assets	1,126.8	1,099.1	27.7						
Goodwill	179.9	141.8	38.1						
Investment and Others	544.4	555.3	(10.9)						
Non-current assets	1,851.1	1,796.2	54.9						
Total assets	3,307.8	3,174.0	133.8						

	Mar. 31, 2013	Mar. 31, 2012	Change				
Interest-bearing debts	1,198.8	1,164.1	34.7				
Trade payables	417.0	411.3	5.7				
Others	488.7	453.6	35.1				
Liabilities	2,104.5	2,029.0	75.5				
Shareholders' equity	835.5	831.6	3.9				
Accumulated other comprehensive income	(20.0)	(60.8)	40.8				
Minority interests, etc.	387.8	374.2	13.6				
Net assets	1,203.3	1,145.0	58.3				

Total liabilities and net assets	3,307.8	3,174.0	133.8
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Net interest-bearing debts (*1)	938.6	936.8	1.8
Net D/E ratio	1.15	1.22	(0.07)
Net D/E ratio (incld. minority interests in the denominator)	0.78	0.82	(0.04)

Shareholders' equity (*2)	815.5	770.7	44.8
Shareholders' equity ratio	24.6%	24.2%	0.4%

<sup>\*1.</sup> Net interest-bearing debts (938.6 billion yen) = interest bearing debts (1,198.8 billion yen)

<sup>- {</sup>cash and cash equivalents (153.1 billion yen) + investments of surplus funds (107.1 billion yen)}

<sup>\*2.</sup> Represents the sum of shareholders' equity and accumulated other comprehensive income per the above B/S.

### **Consolidated Statement of Changes in Net Assets**

														illions of Tenj
	Common stock	Additional paid-in capital	Retained earnings	Treasury stock at cost	Total shareholders' equity	Net unrealized holding gain (loss) on other securities	Gain (loss) on deferred hedges	Land revaluation surplus	Foreign currency translation adjustments	Unfunded retirement benefit obligation with respect to a foreign subsidiary	Accumulated other comprehensive income (loss)	Warrants	Minority interests in consolidated subsidiaries	Total net assets
Beginning of period	50.0	317.6	474.8	(10.8)	831.6	4.6	(0.1)	1.6	(62.0)	(4.9)	(60.8)	0.7	373.6	1,145.0
Cash dividends			(16.2)		(16.2)						-			(16.2)
Net income			18.6		18.6						-			18.6
Purchase of treasury stock				(0.5)	(0.5)						-			(0.5)
Disposal of treasury stock		0.1			0.1						-			0.1
Change in scope of consolidation			(0.0)		(0.0)						-			(0.0)
Change in scope of equity method			1.9		1.9									1.9
Net change in items other than those in shareholders' equity						9.4	1.1	-	30.3	(0.0)	40.8	(0.1)	13.6	54.3
Net changes during the period	-	0.1	4.4	(0.5)	3.9	9.4	1.1	-	30.3	(0.0)	40.8	(0.1)	13.6	58.3
End of period	50.0	317.7	479.2	(11.3)	835.5	14.0	1.0	1.6	(31.7)	(4.9)	(20.0)	0.6	387.2	1,203.3

### **Consolidated Statements of Comprehensive Income**

Exchange rate used to convert balance sheets for foreign subsidiaries	Dec. 2012	Dec. 2011
	Mar. 2013	Mar. 2012
For subsidiaries with calender-year accounting peirod (¥/US\$)	86.6	77.7
For subsidiaries with April-March accounting peirod (¥/US\$)	94.1	82.2
For subsidiaries with calender-year accounting peirod (¥/€)	114.7	100.7
For subsidiaries with April-March accounting peirod (¥/€)	120.7	109.8

	FY2012	FY2011	Change
Net income	18.6	35.5	(16.9)
Minority interests in consolidated subsidiaries	24.2	38.8	(14.6)
Income before minority interests	42.8	74.3	(31.5)
Other comprehensive income (loss):			
Net unrealized holding gain (loss) on other securities	12.7	0.7	12.0
Gain (loss) on deferred hedges	1.8	1.2	0.6
Foreign currency translation adjustments	32.6	(10.3)	42.9
Unfunded retirement benefit obligation with respect to a foreign subsidiary	(0.0)	(8.0)	8.0
Other comprehensive income (loss) for affiliates accounted for using equity method	5.0	(0.9)	5.9
Other comprehensive income (loss), net	52.1	(10.1)	62.2
Total comprehensive income (loss)	94.9	64.2	30.7
Total comprehensive income (loss) attributable to :			
Shareholders of the parent	59.5	25.3	34.2
Minority interests	35.4	38.9	(3.5)

### **Unification of Depreciation Method**

**Forecast** 

Depreciation method for domestic consolidated subsidiaries with the declining balance method will change to the straight-line method effective from FY2013 to be consistent with the accounting policy of MCHC for adequacy of consolidated financial statements.

This will result that depreciation method of the MCHC Group will have been unified into the straight-line method and will encourage better response to the change of business environment.

#### <History>

	Straight-line method as from:		Straight-line method as from:
Referring to domestic sites for major businesses	FY2010	FY2012	FY2013
MCC	Petrochemicals (Basic petrochemicals, C4 chemicals) Carbon (Blast furnace coke,Carbon black, Synthetic rubber) Polyolefin and Advanced Polymers (Phenol-polycarbonate chain)		Electronics Applications (White LED lighting and materials) Performance Chemicals (Organic synthesis) Diagnostics and Pharmaceutical ingredients/formulations (Diagnostic reagents and instruments, drug discovery support, active pharmaceutical intermediate)
MTPC		Pharmaceuticals	
MPI			Functional Products (Polyester film, Almina fiber, High performance films)
MRC			Functional Products (PAN-based carbon fibers) Petrochemicals (AN) MMA Monomers and Polymers (MMA, PMMA)

### **Unification of Accounting Period**



Considering increasing materiality of foreign subsidiaries with calendar-year accounting period, the MCHC Group has been making progress for unification of accounting period, which should improve management. We will take a further step, to result that accounting periods for all of major subsidiaries will have been unified to April-March, the accounting period for the parent company MCHC, as of FY2013.

<history></history>	April-March accounting period as from:								
	FY2011	FY2012	FY2013						
MCC	Petrochemicals (PTA)		Electronics Applications (Recording media) Performance Chemicals (Organic sysnthesis) Polyolefin and Advanced Polymers (Performance polymers)						
MTPC		Pharmaceuticals							
MPI			Functional Products (Polyester film)						
MRC			Functional Products (PAN-based carbon fibers) MMA Monomers and Polymers (MMA, PMMA)						

### Impact of the Unifications on Sales and Operating Income for FY2013

	Depreciation method	Accounting period	Total
Sales	-	143.0	143.0
Operating Income	11.5	8.5	20.0

# Consolidated Statement of Operations (FY2013 Forecast)

**Forecast** 

Exchange rate (¥/US\$)	95.0	95.0	95.0	83.3	11.7
Exchange rate used to convert income statements for foregin subsidiaries with calender-year accounting peirod (¥/US\$)	93.8	95.0	94.4	80.1	14.3
Naphtha price (¥/kl)	64,000	64,000	64,000	57,500	6,500

					Dimons or Ton,
	1H	2H	FY2013 Forecast	FY2012 Actual	Change
Net sales	1,660.0	1,910.0	3,570.0	3,088.6	481.4
Operating income	57.0	101.0	158.0	90.2	67.8
Income (expenses) on financing activities	(4.0)	(4.0)	(8.0)	(4.1)	(3.9)
[Dividend income included in above]	[3.0]	[3.0]	[6.0]	[8.9]	[(2.9)]
Equity in Earnings of non-consolidated subsidiaries and affiliates	1.5	2.5	4.0	3.2	0.8
Other non-operating income (expenses)	(5.0)	(6.0)	(11.0)	(2.2)	(8.8)
Ordinary income	49.5	93.5	143.0	87.1	55.9
Extraordinary gain	6.0	6.0	12.0	21.2	(9.2)
Extraordinary loss	(6.0)	(13.0)	(19.0)	(25.4)	6.4
Income before income taxes and minority interests	49.5	86.5	136.0	82.9	53.1
Current and deferred income taxes	(22.0)	(30.0)	(52.0)	(40.1)	(11.9)
Income before minority interests	27.5	56.5	84.0	42.8	41.2
Minority interests in consolidated subsidiaries	(13.0)	(20.0)	(33.0)	(24.2)	(8.8)
Net income (loss)	14.5	36.5	51.0	18.6	32.4

## Consolidated Net Sales and Operating Income by Business Segment (FY2013 Forecast) Forecast

		1H	2H	FY2013 Forecast	FY2012 Actual	Change
Total	Net Sales	1,660.0	1,910.0	3,570.0	3,088.6	481.4
Total	Operating Income	57.0	101.0	158.0	90.2	67.8
Electronics Applications	Net Sales	65.0	95.0	160.0	118.2	41.8
Electronics Applications	Operating Income	(1.5)	0.5	(1.0)	(5.1)	4.1
Designed Meterials	Net Sales	380.0	440.0	820.0	689.7	130.3
Designed Materials	Operating Income	18.0	27.0	45.0	22.5	22.5
Health Care	Net Sales	255.0	282.0	537.0	514.4	22.6
nealth Care	Operating Income	33.5	46.5	80.0	74.9	5.1
Chamicala	Net Sales	485.0	505.0	990.0	903.6	86.4
Chemicals	Operating Income	3.5	11.0	14.5	(0.2)	14.7
Delymere	Net Sales	385.0	465.0	850.0	675.7	174.3
Polymers	Operating Income	7.0	15.5	22.5	0.1	22.4
Othoro	Net Sales	90.0	123.0	213.0	187.0	26.0
Others	Operating Income	0.5	4.5	5.0	6.5	(1.5)
Cornorate	Net Sales	-	-	-	-	-
Corporate	Operating Income	(4.0)	(4.0)	(8.0)	(8.5)	0.5

(Bill	ions	Ωt	Yen)

(2					
mpact of the out of the	Others				
Depreciation method	Accounting period				
-	143.0	338.4			
11.5	8.5	47.8			
-	24.0	17.8			
0.5	0.5	3.1			
-	34.0	96.3			
7.5	2.5	12.5			
-	-	22.6			
1.0	-	4.1			
-	2.0	84.4			
1.0	0.0	13.7			
-	63.0	111.3			
1.5	5.5	15.4			
-	20.0	6.0			
0.0	0.0	(1.5)			
-	-	-			
0.0	-	0.5			

# Consolidated Net Sales and Operating Income by Business Sub-segment (FY2013 Forecast)

**Forecast** 

(Billions of Yen)

			1H	2H	FY2013 Forecast	FY2012 Actual	Change
_	lootronico Annlications	Net Sales	65.0	95.0	160.0	118.2	41.8
	lectronics Applications	Operating Income	(1.5)	0.5	(1.0)	(5.1)	4.1
	Functional Products  Functional Products	Net Sales	265.0	300.0	565.0	478.0	87.0
gned		Operating Income	8.0	13.0	21.0	7.6	13.4
Desi Mate		Net Sales	115.0	140.0	255.0	211.7	43.3
	Performance Chemicals	Operating Income	10.0	14.0	24.0	14.9	9.1
Φ	0 5	Net Sales	200.0	217.0	417.0	419.1	(2.1)
Care	Pharmaceuticals	Operating Income	32.0	42.5	74.5	73.5	1.0
Health	Diagnostics and Pharmaceutical *1	Net Sales	55.0	65.0	120.0	95.3	24.7
	Pharmaceutical *1 ingredients/formulations	Operating Income	1.5	4.0	5.5	1.4	4.1

0.1	out of the change		
Others	Accounting period	Depreciation method	
17.8	24.0	-	
3.1	0.5	0.5	
66.0	21.0	-	
6.4	1.0	6.0	
30.3	13.0	-	
6.1	1.5	1.5	
(2.1)	_	_	

Impact of the unifications

1.0

1.0

24.7

3.1

<sup>\*1</sup> Name changes effective from FY2013 from "Diagnostics, Clinical Testing and API" to "Diagnostics and Pharmaceutical ingredients/formulations" due to the acquisition of Qualicaps in March 2013, Only nine months period (April to December 2013) of business performance for Qualicaps will be consolidated for FY2013, which is included in the forecasts of consolidated sales and operating income for FY2013 as forecasted figures.

# Consolidated Net Sales and Operating Income by Business Sub-segment (Continued) (FY2013 Forecast)

**Forecast** 

(Billions of Yen)

44.6

3.9

			1H	2H	FY2013 Forecast	FY2012 Actual	Change
(0	Petrochemicals	Net Sales	380.0	400.0	780.0	678.6	101.4
Chemicals	Petrochemicais	Operating Income	(1.0)	5.5	4.5	(13.0)	17.5
Chen	Conhon	Net Sales	105.0	105.0	210.0	225.0	(15.0)
	Carbon	Operating Income	4.5	5.5	10.0	12.8	(2.8)
	Deliversing and Advanced Delivers	Net Sales	240.0	260.0	500.0	425.3	74.7
mers	Polyolefins and Advanced Polymers	Operating Income	2.0	4.0	6.0	(6.0)	12.0
Polymers	MMA Monomore and Polymore	Net Sales	145.0	205.0	350.0	250.4	99.6
	MMA Monomers and Polymers	Operating Income	5.0	11.5	16.5	6.1	10.4

Impact of the out of the	0.11	
Depreciation method	Accounting period	Others
-	2.0	99.4
0.5	0.0	17.0
-	-	(15.0)
0.5	•	(3.3)
-	8.0	66.7
-	0.5	11.5

55.0

5.0

1.5

Inventory valuation gain/loss	1H	2H	FY2013 Forecast	FY2012 Actual	Change
Chemicals (Petrochemicals)	(0.6)	0.2	(0.4)	6.0	(6.4)
Chemicals (Carbon)	0.1	0.0	0.1	(0.4)	0.5
Polymers (Polyolefins and Advanced Polymers)	3.4	1.2	4.6	8.1	(3.5)
Total	2.9	1.4	4.3	13.7	(9.4)

## Classification of Major Businesses under Business Segment and Growth Model

**Forecast** 

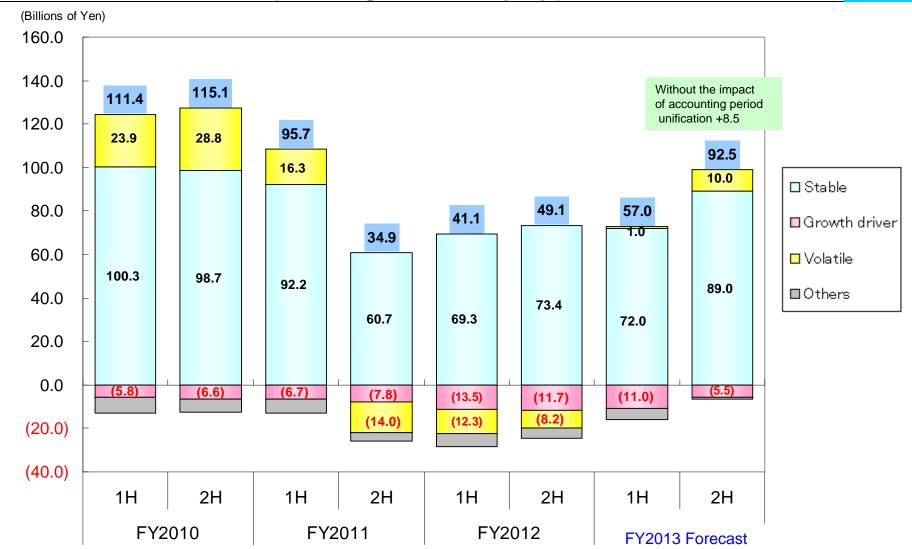
				Type of growth model	
			Stable Businesses	Growth driver businesses	Volatile Businesses
	Electronics Applications		LED materials *1 Display materials *2	White LED lighting and materials *3 Organic photovoltaic modules and materials	Printer supplies Recording media
B u	Designed Materials	Functional Products	Polyester film Engineering plastic products	Carbon fiber and composite materials Water treatment systems and services	Electronic and industrial films
s i n	Des Mat	Performance Chemicals	OPL film, EVOH Food ingredients	Lithium-ion battery materials	Epoxy resin
e	are e	Pharmaceuticals	Pharmaceuticals	-	-
s	Health		Diagnostics Support for new pharmaceutical development Pharmaceutical formulation materials	_	_
e g	Chemicals	Petrochemicals	Ethylene oxiyde and others Acrylates	-	PTA Basic petrochemicals
e n	Chen	Carbon	Blast furnace coke High performance graphite	-	Carbon black Synthetic rubber
t	Polymers	Polyolefins and Advanced Polymers	Performance polymers	Sustainable resources	Phenol-polycarbonate chain Polyolefines
	Poly	MMA Monomers and Polymers	MMA/PMMA	-	-

Main product \*1 Phosphor

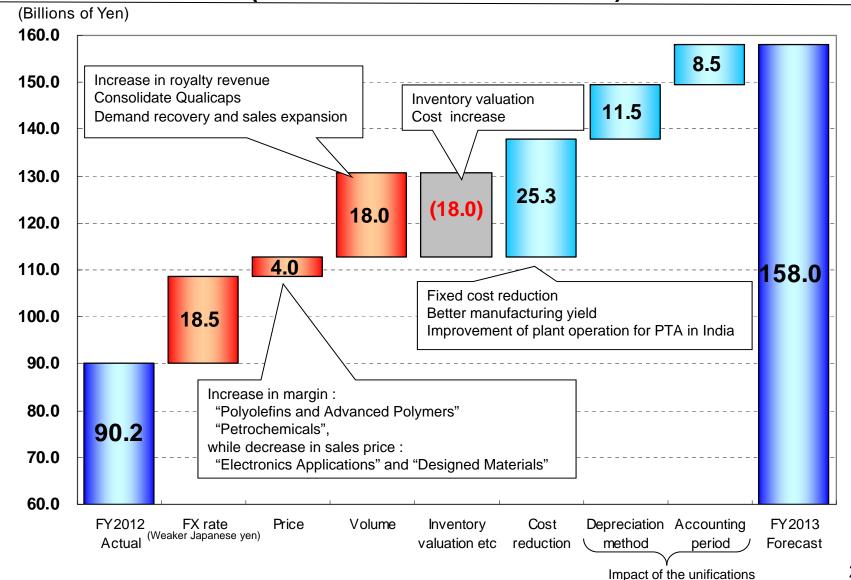
<sup>\*2</sup> Color filter resist

<sup>\*3</sup> GaN (Gallium-Nitride) substrates

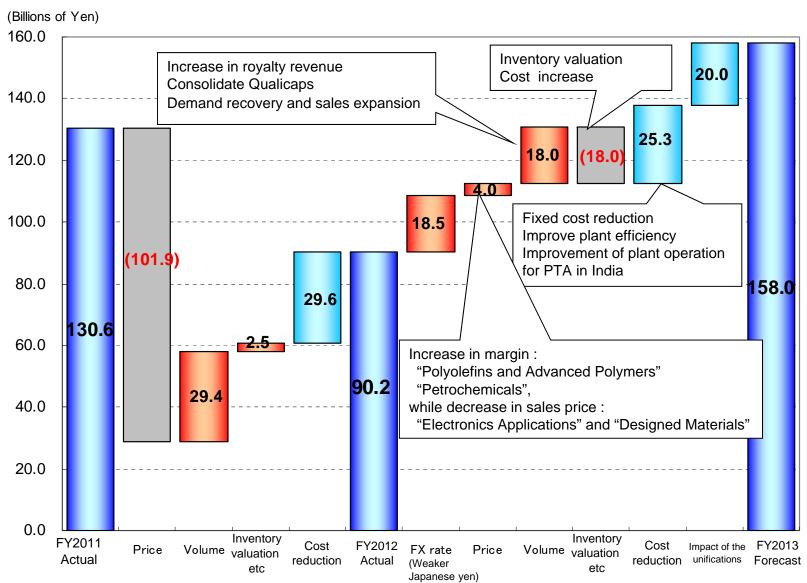
### **Trend of Operating Income by Type of Growth Model**



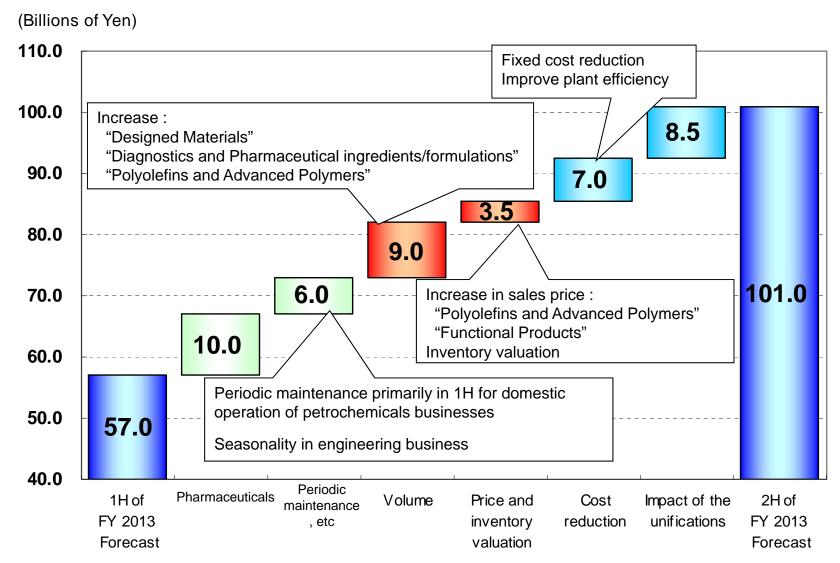
### **Analysis of Operating Income (FY2012 vs. FY2013 Forecast)**



### Analysis of Operating Income (FY 2011 vs. FY2012 vs. FY2013 Forecast)



### Analysis of Operating Income (1H vs. 2H of FY 2013 Forecast)



### **Consolidated Cash Flow Targets**

**Forecast** 

Adjusted by excluding cash flows from investment of surplus funds

	FY2013 Target	FY2012 Actual
Net cash provided by operating activities	261.0	206.5
Income before income taxes	136.0	82.9
Depreciation and amortization	130.0	129.5
Amortization of goodwill	14.0	11.8
Change in working capital	0.0	(10.8)
Others	(19.0)	(6.9)
Net cash used in investment activities	(161.0)	(157.4)
Capital expenditure	(132.0)	(135.3)
Investment and loans receivables, etc.	(29.0)	(22.1)
Free cash flow	100.0	49.1

### **Cash Dividends**

		FY2013 Forecast	FY2012 Actual	FY2011 Actual	FY2010 Actual	FY2009 Actual
	Interim	6	6	5	5	4
Cash dividends per share (Yen)	Year-end	6	6	5	5	4
	Total (Annual)	12	12	10	10	8
	Interim		8.8	7.4	6.9	5.5
Total of cash dividends (Billions of Yen)	Year-end		8.8	7.4	7.4	5.5
	Total (Annual)		17.7	14.8	14.3	11.0
Net income per share (Yen)	-	¥34.61	¥12.61	¥24.06	¥58.72	¥9.32
Consolidated dividend pay out ratio	-	34.7%	95.2%	41.6%	17.0%	85.8%

# Scope of Consolidation and Overseas Sales and Operating Income

Reference

(Number of companies)

Scope of consolidation	FY2012	FY2011	FY2010	FY2009	FY2008
MCHC and affiliated companies	429	448	472	491	324
Companies in consolidation scope	392	404	411	421	240
MCHC and consolidated subsidiaries	340	341	341	345	177
Japan	130	130	127	129	95
Overseas	210	211	214	216	82
Affiliates accounted for by the equity method	52	63	70	76	63

### Net sales and operating income by geographic area based on location of MCHC and consolidated subsidiaries

(Billions of Yen)

Japan	2,320.5	2,352.5	2,436.8	2,116.4	2,477.4
Overseas	768.1	855.7	730.0	398.7	431.6
Net sales	3,088.6	3,208.2	3,166.8	2,515.1	2,909.0
Japan	78.8	72.6	153.2	44.9	11.7
Overseas	11.4	58.0	73.3	21.4	(3.5)
Operating income	90.2	130.6	226.5	66.3	8.2

#### Overseas sales based on location of customers

				`	,
Overseas sales	1,107.6	1,184.4	1,087.6	637.2	668.1
Overseas sales ratio	35.9%	36.9%	34.3%	25.3%	22.9%

### **Major Subsidiaries**

Reference

		Net Sales		Operating Income			
Company (Consolidated)	(Billions of Yen)						
	FY2012	FY2011	Change	FY2012	FY2011	Change	
MCC	1,961.8	2,080.9	(119.1)	4.2	23.1	(18.9)	
MTPC	419.2	407.2	12.0	69.0	69.0	0.0	
MPI	398.1	379.0	19.1	12.8	10.6	2.2	
MRC	456.9	474.0	(17.1)	6.8	30.3	(23.5)	
Adjustments etc*	(147.4)	(132.9)	(14.5)	(2.6)	(2.4)	(0.2)	
MCHC	3,088.6	3,208.2	(119.6)	90.2	130.6	(40.4)	

<sup>\*</sup>Ajustments etc for MCHC consolidation

- Those for net sales represent elimination of internal transcations.
- Those for operating income represent primarily amortization of goodwill as well as elimination of internal transcations.
- Also, included in the adjustments are net sales and operating income for the companies which are MCHC's subsidiaries but are not subsidiaries of either of MCC, MTPC, MPI, or MRC.

# Consolidated Capital Expenditure, Depreciation & Amortization, R&D Expenses, Total Assets, and Number of Employees by Business Segment Reference

(	Billions	of \	en.	untill	otherwise	noted

	Capital Expenditure		Depreciation& Amortization (excluding goodwill)		R&D Expenses	
	FY2013 Forecast	FY2012 Actual	FY2013 Forecast	FY2012 Actual	FY2013 Forecast	FY2012 Actual
Electronics Applications	6.0	6.0	6.0	6.3	9.0	9.0
Designed Materials	54.0	56.3	38.0	44.7	23.0	24.5
Health Care	20.0	15.5	15.0	14.3	81.0	76.5
Chemicals	21.0	20.5	28.0	28.0	3.0	5.0
Polymers	26.0	24.2	38.0	30.7	16.0	14.3
Others	3.0	3.9	3.0	3.4	1.0	0.6
Corporate	2.0	5.8	2.0	2.1	5.0	4.8
Total	132.0	132.2	130.0	129.5	138.0	134.7

ons of Yen, until otherwise noted						
Number of Employees						
FY2012 Actual						
3,118						
15,281						
13,563						
5,039						
7,478						
9,771						
881						
55,131						

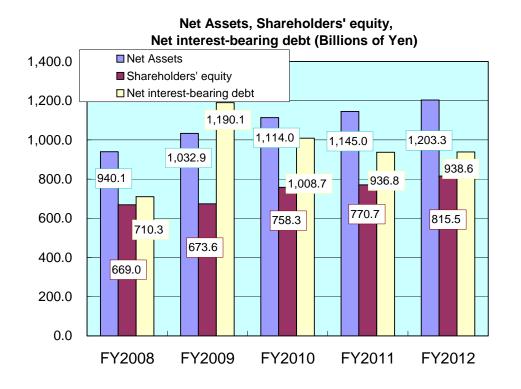
### **Major Capital Expenditure**

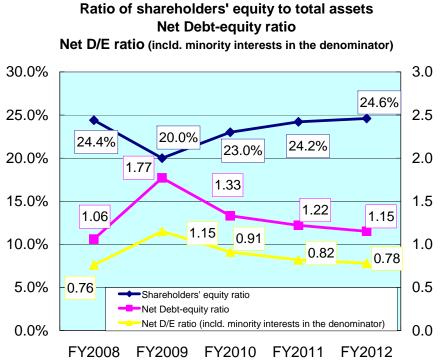
Reference

	Major new and	d additional facilities completed	Major facilities under construction					
	Company	Name of project	Completion date	Capacity increase	Company	Name of project	Planned completion date	Capacity increase
	MC Ionic Solutions UK Ltd. (UK)	Production facility for electrolyte for lithium-ion battery (new)	Apr. 2012	10,000t/y	The Nippon Synthetic Chemical Industry Co., Ltd. Kumamoto Plant	Production facility for Polyvinyl alcohol film (addition)	1Q of FY2014	18 million m³/y
	MC Ionic Solutions US Ltd. (US)	Production facility for electrolyte for lithium-ion battery (new)	May 2012	10,000t/y	Mitsubishi Polyester Film Suzhou Co., Ltd.	Production facility for polyester film (new)	Jul Sep. 2013	22,500t/y
	Qingdao Anode Kasei Co., Ltd.	Production facility for electrolyte for lithium-ion battery (new)	Nov. 2012	4,000t/y				
Designed Materials	Changshu MC Ionic Solution CN Co., Ltd.	Production facility for electrolyte for lithium-ion battery (new)	Dec. 2012	10,000t/y				
	The Nippon Synthetic Chemical Industry Co., Ltd. Kumamoto Plant	Production facility for Polyvinyl alcohol film (addition)	Jul. 2012	15 million m²/y		_		
	MPI Sakaide Plant	Production facility for alumina fiber (additon)	May 2012 Jan. 2013	800t/y				
	MPI Nagahama Plant	Production facility for separators for lithiumu-ion battery (addition)	Jul. 2012	15 million m²/y				
Health Care		-			Tianjin Tanabe Seiyaku Co., Ltd. (China)	Production facility for pharmaceutical products(new)	Mar. 2015	-
					P. T. Mitsubishi Chemical Indonesia	Electric source conversion	Dec. 2013	-
Chemicals		-			MCC kashima Plant	Ethylene Plant and Incidental facilities(facility conversion)	May - Jun. 2014	_
					Lucite International (US)	Production facility for Methacrylic Acid (new)	1Q of FY2014	23,000t/y
Polymers		•			Lucite International (US)	Production facility for MMA monomer (improvement)	1Q of FY2013	-

#### **Trend of Financial Position**

Reference





The forward-looking statements are based largely on company expectations and information available as of the date hereof, and are subject to risks and uncertainties, which may be beyond company control.

Actual results could differ materially due to numerous factors, including without limitation, marketing conditions and the effects of industry competition.