# Operational Summary 

for the First Half of the Fiscal Year Ending March 31, 2013

Novemver 1, 2012
Mitsubishi Chemical Holdings Corporation

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## List of Abbreviations

| FY2012: | April 1, 2012 - March 31, 2013 |
| :---: | :---: |
|  | $\left.\begin{array}{l}\text { 1st Quarter ("1Q") of FY2012: April 1, } 2012 \text { - June 30, } 2012 \\ \text { 2nd Quarter ("2Q") of FY2012: July 1, } 2012 \text { - September 30, } 2012\end{array}\right\}$ 1st Half ("1H") of FY2012 |
|  | $\left.\begin{array}{l}\text { 3rd Quarter ("3Q") of FY2012: October 1, } 2012 \text { - December 31, } 2012 \\ \text { 4th Quarter ("4Q") of FY2012: January 1, } 2013 \text { - March 31, } 2013\end{array}\right\}$ 2nd Half ("2H") of FY2012 |
| FY2011: | April 1, 2011 - March 31, 2012 |
|  | 1st Quarter ("1Q") of FY2011: April 1, 2011 - June 30, 2011 ( ${ }^{\text {a }}$ ( ${ }^{\text {a }}$ (st Half ("1H") of FY2011 |
|  |  |
|  | $\left.\begin{array}{l}\text { 3rd Quarter ("3Q") of FY2011: October 1, } 2011 \text { - December 31, } 2011 \\ \text { 4th Quarter ("4Q") of FY2011: January 1, } 2012 \text { - March 31, } 2012\end{array}\right\}$ 2nd Half ("2H") of FY2011 |
| Forecast on May 10: | Company's forecasts for FY2012, 1H of FY2012, and 2H of FY2012 anounced on May 10, 2012 |
| Forecast on Aug. 1: | Company's forecasts for 1H of FY2012 announced on August 1, 2012 |
| Revised Forecast: | Company's forecasts for FY2012 and 2H of FY2012 announced on November 1, 2012 |
| МСНС: | Mitsubishi Chemical Holdings Corporation |
| MCC: | Mitsubishi Chemical Corporation |
| MTPC: | Mitsubishi Tanabe Pharma Corporation |
| MPI: | Mitsubishi Plastics, Inc. |
| MRC: | Mitsubishi Rayon Co., Ltd. |
| Nippon Gohsei: | The Nippon Synthetic Chemical Industory Co., Ltd. |
| Nippon Kasei: | Nippon Kasei Chemical Company Limited |
| (Note) |  |
| Divisional numbers into | ing "business sub-segments" under the business segments of Designed Materials, Health Care, |

Functional Products
Performance Chemicals
Pharmaceuticals
Diagnostics, Clinical Testing and API
Petrochemicals
Carbon
Polyolefins and Advanced Polymers
MMA Monomers and Polymers

## Consolidated Statements of Operations



| Comprehensive income attributable to : | 14.6 | (4.0) | 10.6 | 60.4 | (49.8) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Shareholders of the parent | 7.6 | (8.1) | (0.5) | 40.7 | (41.2) |
| Minority interests | 7.0 | 4.1 | 11.1 | 19.7 | (8.6) |

## Consolidated Net Sales and Operating Income by Business Segment

|  |  | (Billions of Yen) |  |  |  |  |  | (Reference) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1Q | 2Q | $\begin{aligned} & \text { 1H of } \\ & \text { FY2012 } \end{aligned}$ | $\begin{aligned} & \text { 1H of } \\ & \text { FY2011 } \end{aligned}$ | Change |  | 1H of FY2012 (Forecast on Aug. 1) |
| Total | Net Sales | 760.3 | 769.5 | 1,529.8 | 1,570.2 | (40.4) |  | 1,585.0 |
|  | Operating Income | 15.6 | 25.5 | 41.1 | 95.7 | (54.6) |  | 40.0 |
| Electronics Applications | Net Sales | 30.8 | 29.7 | 60.5 | 69.8 | (9.3) |  | 64.0 |
|  | Operating Income | (0.4) | (0.9) | (1.3) | (1.2) | (0.1) |  | (1.0) |
| Designed Materials | Net Sales | 167.2 | 173.3 | 340.5 | 355.0 | (14.5) |  | 353.0 |
|  | Operating Income | 3.8 | 6.7 | 10.5 | 18.4 | (7.9) |  | 11.0 |
| Health Care | Net Sales | 127.6 | 123.2 | 250.8 | 246.7 | 4.1 | , | 253.0 |
|  | Operating Income | 20.9 | 15.1 | 36.0 | 39.7 | (3.7) | Included in the change <br> reclassification of <br> (1.2) billion yen for <br> expenses for certain <br> basic research activities | 32.0 |
| Chemicals | Net Sales | 219.6 | 224.0 | 443.6 | 466.2 | (22.6) |  | 444.0 |
|  | Operating Income | (7.7) | 2.3 | (5.4) | 19.4 | (24.8) |  | (6.0) |
| Polymers | Net Sales | 171.1 | 170.8 | 341.9 | 335.5 | 6.4 |  | 369.0 |
|  | Operating Income | 0.6 | 2.3 | 2.9 | 22.2 | (19.3) |  | 6.0 |
| Others | Net Sales | 44.0 | 48.5 | 92.5 | 97.0 | (4.5) |  | 102.0 |
|  | Operating Income | 0.3 | 2.2 | 2.5 | 1.6 | 0.9 |  | 2.0 |
| Corporate | Net Sales |  | - | - | - |  |  |  |
|  | Operating Income | (1.9) | (2.2) | (4.1) | (4.4) | 0.3 |  | (4.0) |

Impact of the earthquake
Operating income excluding the impact of the earthquake

| $(14.6)$ |
| ---: |
| 110.3 |

*1 Effective as from FY2012, segmentation for certain consolidated subsidiaries has changed from the Polymers segment to the Designed Materials segment. The segment information for FY2011 is accordingly restated.
*2 Effective as from FY2012, expenses for certain basic research activities, previously included in the Corporate, are stated in the Designed Materials segment due to progress in the research. The expenses for the 1 H of FY2011 were 1.2 billion yen.

## Consolidated Net Sales and Operating Income by Business Sub-segment


*1 Effective as from FY2012, segmentation for certain consolidated subsidiaries has changed from the Polymers segment to the Designed Materials segment. The segment information for FY2011 is accordingly restated.
*2 Effective as from FY2012, expenses for certain basic research activities, previously included in the Corporate, are stated in the Designed Materials segment due to progress in the research. The expenses for the 1 H of FY2011 were 1.2 billion yen.

Major reasons for the change:
(a) Decreased overseas sales for polyester films
(b) NHI drug price revisions and an increase in SG \& A expenses

## Consolidated Net Sales and Operating Income by Business Sub-segment (Continued)

|  |  |  | (Billions of Yen) |  |  |  |  | (Reference) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1Q | 2Q | $\begin{aligned} & \text { 1H of } \\ & \text { FY2012 } \end{aligned}$ | $\begin{aligned} & \text { 1H of } \\ & \text { FY2011 } \end{aligned}$ | Change | $\begin{gathered} \text { 1H of } \\ \text { FY2012 } \\ \text { (Forecast } \\ \text { on Aug. 1) } \end{gathered}$ |
|  | Petrochemicals | Net Sales | 158.9 | 164.8 | 323.7 | 329.3 | (5.6) | 323.0 |
|  |  | Operating Income | (9.9) | (0.9) | (10.8) | 11.0 | (21.8) (a) | (12.0) |
|  | Carbon | Net Sales | 60.7 | 59.2 | 119.9 | 136.9 | (17.0) | 121.0 |
|  |  | Operating Income | 2.2 | 3.2 | 5.4 | 8.4 | (3.0) (b) | 6.0 |
|  | Polyolefins and Advanced Polymers | Net Sales | 105.8 | 105.3 | 211.1 | 190.7 | 20.4 | 229.0 |
|  |  | Operating Income | (1.6) | (0.4) | (2.0) | 2.8 | (4.8) (c) | 0.0 |
|  | MMA Monomers and Polymers | Net Sales | 65.3 | 65.5 | 130.8 | 144.8 | (14.0) | 140.0 |
|  |  | Operating Income | 2.2 | 2.7 | 4.9 | 19.4 | (14.5) (d) | 6.0 |

*1 Effective as from FY2012, segmentation for certain consolidated subsidiaries has changed from the Polymers segment to the Designed Materials segment. The segment information for FY2011 is accordingly restated.

| Inventory valuation gain/loss | $\begin{gathered} 1 \mathrm{Q} \text { of } \\ \text { FY2012 } \end{gathered}$ | $\begin{gathered} \hline 2 Q \text { of } \\ \text { FY2012 } \end{gathered}$ | $\begin{gathered} 1 \mathrm{H} \text { of } \\ \text { FY } 2012 \end{gathered}$ | $\begin{gathered} 1 \mathrm{H} \text { of } \\ \text { FY2011 } \end{gathered}$ | Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Chemicals (Petrochemicals) | 1.5 | (2.9) | (1.4) | 3.2 | (4.6) |
| Chemicals (Carbon) | (0.2) | (0.2) | (0.4) | 1.7 | (2.1) |
| Polymers (Polyolefins and Advanced Polymers) | 4.2 | (3.3) | 0.9 | 5.2 | (4.3) |
| Total | 5.5 | (6.4) | (0.9) | 10.1 | (11.0) |

Major reasons for the change:
(a) Decreased margin for PTA
(b) Adverse effect of inventory valuation for coal, Decreased export margin for blast furnace coke
(c) Decreased margin (combined with adverse effect of inventory valuation) for polyolefins Decreased margin for phenol-polycarbonate chain
(d) Decreased margin for MMA

Analysis of Operating Income
(1H of FY2012 vs. 1H of FY2011)

|  | $\begin{gathered} \text { 1H of } \\ \text { FY2012 } \end{gathered}$ | $\begin{gathered} \text { 1H of } \\ \text { FY2011 } \end{gathered}$ | Change | (Billions of Yen) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Analysis |  |  |  |
|  |  |  |  | Price | Volume | Cost reduction | Others |
| Total | 41.1 | 95.7 | (54.6) | (58.6) | 2.9 | 13.7 | (12.6) |
| Electronics Applications | (1.3) | (1.2) | (0.1) | (2.3) | (1.1) | 3.3 | 0.0 |
| Designed Materials | 10.5 | 18.4 | (7.9) | (2.8) | (8.4) | 3.3 | 0.0 |
| Health Care | 36.0 | 39.7 | (3.7) | (9.6) | 7.4 | 0.3 | (1.8) |
| Chemicals | (5.4) | 19.4 | (24.8) | (22.7) | 2.9 | 1.7 | (6.7) |
| Polymers | 2.9 | 22.2 | (19.3) | (21.2) | 1.7 | 4.5 | (4.3) |
| Others | 2.5 | 1.6 | 0.9 | - | 0.4 | 0.5 | 0.0 |
| Corporate | (4.1) | (4.4) | 0.3 | - | - | 0.1 | 0.2 |

[^0]
## Consolidated Extraordinary Gain and Loss

|  | (Billions of Yen) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q | 2Q | $\begin{aligned} & \text { 1H of } \\ & \text { FY2012 } \end{aligned}$ | $\begin{aligned} & \text { 1H of } \\ & \text { FY2011 } \end{aligned}$ | Change |
| Net of extraordinary gain and loss | (4.3) | 0.6 | (3.7) | (9.5) | 5.8 |
| Extraordinary gain | 2.8 | 6.1 | 8.9 | 7.0 | 1.9 |
| Gain on sales of property, plant and equipment | 0.4 | 3.3 | 3.7 | 1.5 | 2.2 |
| Gain on sales of investment securities | 0.5 | 1.4 | 1.9 | 2.3 | (0.4) |
| Gain on negative goodwill | 1.7 | 0.1 | 1.8 | 0.3 | 1.5 |
| Others | 0.2 | 1.3 | 1.5 | 2.9 | (1.4) |
| Extraordinary loss | (7.1) | (5.5) | (12.6) | (16.5) | 3.9 |
| Business structure improvement expenses | (4.0) | (2.6) | (6.6) | (0.8) | (5.8) |
| Others | (3.1) | (2.9) | (6.0) | (15.7) | 9.7 |
| Loss on valuation of investment securities | (1.8) | (0.7) | (2.5) | (1.9) | (0.6) |
| Others | (1.3) | (2.2) | (3.5) | (13.8) | 10.3 |

## Consolidated Cash Flows

|  | Based on statements of cash flows |  |
| :---: | :---: | :---: |
|  | $\begin{gathered} \text { 1H of } \\ \text { FY2012 } \end{gathered}$ | $\begin{gathered} \text { 1H of } \\ \text { FY2011 } \end{gathered}$ |
| Net cash provided by operating activities | 94.9 | 89.6 |
| Income before income taxes and minority interests | 30.2 | 83.4 |
| Depreciation and amortization | 63.6 | 70.4 |
| Amortization of goodwill | 5.8 | 6.2 |
| Change in operating receivables/payables | 11.9 | 37.8 |
| Change in Inventories | (6.2) | (56.6) |
| Others | (10.4) | (51.6) |
| Net cash used in investing activities | (67.0) | (13.0) |
| Capital expenditure | (60.6) | (53.1) |
| Investment and loans receivables, etc. | (6.4) | 40.1 |
| Free cash flow | 27.9 | 76.6 |
| Net cash used in financing activities | (51.0) | (83.9) |
| Interest bearing debts | (30.3) | (63.3) |
| Dividends, etc. | (20.7) | (20.6) |
| Increase (decrease) in cash and cash equivalents | (23.1) | (7.3) |
| Cash and cash equivalents at the end of the period | 110.4 | 138.7 |

> Adjusted by excluding financial investments of cash in hands

| 1 H of <br> FY2012 <br> Excluded (12.8) <br> billion yen | (Billions of Yen) <br> FY2011 <br> Excluded 40.0 <br> billion yen |
| ---: | ---: |
| 94.9 | 89.6 |
| 30.2 | 83.4 |
| 63.6 | 70.4 |
| 5.8 | 6.2 |
| 11.9 | 37.8 |
| $(6.2)$ | $(56.6)$ |
| $(10.4)$ | $(51.6)$ |
| $(54.2)$ | $(53.0)$ |
| $(60.6)$ | $(53.1)$ |
| 6.4 | 0.1 |
| 40.7 | 36.6 |

## Consolidated Balance Sheets

|  | (Billions of Yen) |  |  |
| :--- | ---: | ---: | ---: |
|  | Sep. 30, 2012 | Mar. 31, 2012 | Change |
| Cash and deposits | 91.3 | 114.8 | $(23.5)$ |
| Inventories | 520.4 | 516.1 | 4.3 |
| Trade receivables | 565.6 | 593.4 | $(27.8)$ |
| Others | 170.2 | 153.5 | 16.7 |
| Current assets | $1,347.5$ | $1,377.8$ | $(30.3)$ |
| Tangible and Intangible fixed assets | $1,094.8$ | $1,099.1$ | $(4.3)$ |
| Goodwill | 139.9 | 141.8 | $(1.9)$ |
| Investment and Others | 522.1 | 555.3 | $(33.2)$ |
| Non-current assets | $1,756.8$ | $1,796.2$ | $(39.4)$ |
| Total assets | $3,104.3$ | $3,174.0$ | $(69.7)$ |


|  | (Billions of Yen) |  |  |
| :---: | :---: | :---: | :---: |
|  | Sep. 30, 2012 | Mar. 31, 2012 | Change |
| Interest-bearing debts | 1,124.5 | 1,164.1 | (39.6) |
| Trade payables | 403.0 | 411.3 | (8.3) |
| Others | 444.0 | 453.6 | (9.6) |
| Liabilities | 1,971.5 | 2,029.0 | (57.5) |
| Shareholders' equity | 829.6 | 831.6 | (2.0) |
| Accumulated other comprehensive income | (64.7) | (60.8) | (3.9) |
| Minority interests, etc. | 367.9 | 374.2 | (6.3) |
| Net assets | 1,132.8 | 1,145.0 | (12.2) |
| Total liabilities and net assets | 3,104.3 | 3,174.0 | (69.7) |


| Interest-bearing debts (*1) | 1,124.5 | 1,164.5 | (40.0) |
| :---: | :---: | :---: | :---: |
| Debt-equity ratio | 1.47 | 1.51 | (0.04) |
| Net interest-bearing debts (*1) (*2) | 906.7 | 936.8 | (30.1) |
| Net debt-equity ratio | 1.19 | 1.22 | (0.03) |
| Shareholders' equity (*3) | 764.8 | 770.7 | (5.9) |
| Shareholders' equity ratio | 24.6\% | 24.2\% | 0.4\% |
| *1. Discounted notes included |  |  |  |
| - \{cash and cash equivalents (110.4 billion yen) + financial investments of cash-in-hands (107.4 billion yen)\} |  |  |  |
| *3. Represents the sum of shareholders' | ed other con | ve income p | ve B/S. |

## Consolidated Statements of Comprehensive Income

| Exchange rates to translate balances in foreign statements | $\begin{array}{\|l\|} \hline \text { (Jun. 2012) } \\ \text { Sep. } 2012 \\ \hline \end{array}$ | (Dec. 2011) $\text { Mar. } 2012$ |
| :---: | :---: | :---: |
| For foreign statements with calendar-year accounting period (¥/US\$) | (79.3) | (77.7) |
| For foreign Statements with April-March accounting period (¥/US\$) | 77.6 | 82.2 |
| For foreign statements with calendar-year accounting period (\#)f) | (98.7) | (100.7) |
| For foreign Statements with April-March accounting period (¥¢) | 100.2 | 109.8 |


|  | (Billions of Yen) |  |  |
| :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { 1H of } \\ & \text { FY2012 } \end{aligned}$ | $\begin{gathered} \text { 1H of } \\ \text { FY2011 } \end{gathered}$ | Change |
| Net income | 3.3 | 37.5 | (34.2) |
| Minority interests in consolidated subsidiaries | 11.2 | 19.7 | (8.5) |
| Income before minority interests | 14.5 | 57.2 | (42.7) |
| Other comprehensive income (loss): <br> Net unrealized holding gain (loss) on other securities <br> Gain (loss) on deferred hedges <br> Foreign currency translation adjustments <br> Unfunded retirement benefit obligation with respect to a foreign subsidiary <br> Other comprehensive income (loss) of affiliates accounted for using equity method | $\begin{gathered} (9.9) \\ (0.5) \\ 7.0 \\ 0.2 \\ (0.7) \\ \hline \end{gathered}$ | (10.1) <br> (0.8) <br> 13.3 <br> 0.2 <br> 0.6 | $\begin{gathered} 0.2 \\ 0.3 \\ (6.3) \\ 0.0 \\ (1.3) \\ \hline \end{gathered}$ |
| Other comprehensive income, net | (3.9) | 3.2 | (7.1) |
| Total comprehensive income | 10.6 | 60.4 | (49.8) |
| Total comprehensive income attributable to : |  |  |  |
| Shareholders of the parent | (0.5) | 40.7 | (41.2) |
| Minority interests | 11.1 | 19.7 | (8.6) |

Consolidated Statement of Operations (Revised Forecast for FY2012)


## Consolidated Net Sales and Operating Income by Business Segment (Revised Forecast for FY2012)

|  |  |  |  |  |  | (Billions of Yen) |  | (Reference) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & \text { 1Q of } \\ & \text { FY2012 } \\ & \text { (Actual) } \end{aligned}$ | $\begin{gathered} \text { 2Q of } \\ \text { FY2012 } \\ \text { (Actual) } \end{gathered}$ | $\begin{aligned} & \text { 1H of } \\ & \text { FY2012 } \\ & \text { (Actual) } \end{aligned}$ | 2H of FY2012 (Revised Forecast) | FY2012 <br> (Revised <br> Forecast) | FY2011 <br> (Actual) | FY2012 <br> (Forecast on <br> May 10) |
| Total | Net Sales | 760.3 | 769.5 | 1,529.8 | 1,670.2 | 3,200.0 | 3,208.2 | 3,450.0 |
|  | Operating Income | 15.6 | 25.5 | 41.1 | 78.9 | 120.0 | 130.6 | 160.0 |
| Electronics Applications | Net Sales | 30.8 | 29.7 | 60.5 | 69.5 | 130.0 | 133.8 | 145.0 |
|  | Operating Income | (0.4) | (0.9) | (1.3) | 0.3 | (1.0) | (5.3) | 0.0 |
| Designed Materials | Net Sales | 167.2 | 173.3 | 340.5 | 374.5 | 715.0 | 699.9 | 770.0 |
|  | Operating Income | 3.8 | 6.7 | 10.5 | 17.5 | 28.0 | 23.1 | 33.0 |
| Health Care | Net Sales | 127.6 | 123.2 | 250.8 | 274.2 | 525.0 | 502.5 | 530.0 |
|  | Operating Income | 20.9 | 15.1 | 36.0 | 43.0 | 79.0 | 76.4 | 79.0 |
| Chemicals | Net Sales | 219.6 | 224.0 | 443.6 | 456.4 | 900.0 | 1,007.5 | 985.0 |
|  | Operating Income | (7.7) | 2.3 | (5.4) | 7.4 | 2.0 | 14.8 | 29.0 |
| Polymers | Net Sales | 171.1 | 170.8 | 341.9 | 378.1 | 720.0 | 658.6 | 810.0 |
|  | Operating Income | 0.6 | 2.3 | 2.9 | 12.1 | 15.0 | 23.8 | 24.0 |
| Others | Net Sales | 44.0 | 48.5 | 92.5 | 117.5 | 210.0 | 205.9 | 210.0 |
|  | Operating Income | 0.3 | 2.2 | 2.5 | 3.5 | 6.0 | 6.1 | 4.0 |
| Corporate | Net Sales | - | - | - | - | - | - | - |
|  | Operating Income | (1.9) | (2.2) | (4.1) | (4.9) | (9.0) | (8.3) | (9.0) |

## Consolidated Net Sales and Operating Income by Business Sub-segment (Revised Forecast for FY2012)

|  |  |  | (Billions of Yen) |  |  |  |  |  | (Reference) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{aligned} & \text { 1Q of } \\ & \text { FY2012 } \\ & \text { (Actual) } \end{aligned}$ | $\begin{aligned} & \text { 2Q of } \\ & \text { FY2012 } \\ & \text { (Actual) } \end{aligned}$ | $\begin{aligned} & \text { 1H of } \\ & \text { FY2012 } \\ & \text { (Actual) } \end{aligned}$ | 2H of FY2012 (Revised Forecast) | FY2012 <br> (Revised <br> Forecast) | FY2011 <br> (Actual) | $\begin{aligned} & \text { FY2012 } \\ & \text { (Forecast on } \\ & \text { May 10) } \end{aligned}$ |
| Electronics Applications |  | Net Sales | 30.8 | 29.7 | 60.5 | 69.5 | 130.0 | 133.8 | 145.0 |
|  |  | Operating Income | (0.4) | (0.9) | (1.3) | 0.3 | (1.0) | (5.3) | 0.0 |
|  | Functional Products | Net Sales | 115.6 | 121.5 | 237.1 | 252.9 | 490.0 | 497.6 | 530.0 |
|  |  | Operating Income | 0.7 | 2.3 | 3.0 | 6.0 | 9.0 | 11.2 | 14.5 |
|  | Performance Chemicals | Net Sales | 51.6 | 51.8 | 103.4 | 121.6 | 225.0 | 202.3 | 240.0 |
|  |  | Operating Income | 3.1 | 4.4 | 7.5 | 11.5 | 19.0 | 11.9 | 18.5 |
|  | Pharmaceuticals | Net Sales | 104.4 | 99.4 | 203.8 | 221.2 | 425.0 | 407.1 | 429.0 |
|  |  | Operating Income | 20.0 | 14.6 | 34.6 | 39.9 | 74.5 | 73.1 | 74.5 |
|  | Diagnostics, Clinical Testing and API | Net Sales | 23.2 | 23.8 | 47.0 | 53.0 | 100.0 | 95.4 | 101.0 |
|  |  | Operating Income | 0.9 | 0.5 | 1.4 | 3.1 | 4.5 | 3.3 | 4.5 |

## Consolidated Net Sales and Operating Income by Business Sub-segment (Continued) (Revised Forecast for FY2012)

|  |  |  | (Billions of Yen) |  |  |  |  |  | (Reference) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1Q of FY2012 (Actual) | $\begin{aligned} & \text { 2Q of } \\ & \text { FY2012 } \\ & \text { (Actual) } \end{aligned}$ | 1H of FY2012 (Actual) | 2H of FY2012 (Revised Forecast) | FY2012 <br> (Revised <br> Forecast) | FY2011 <br> (Actual) | FY2012 <br> (Forecast on May 10) |
|  | Petrochemicals | Net Sales | 158.9 | 164.8 | 323.7 | 346.3 | 670.0 | 737.0 | 740.0 |
|  |  | Operating Income | (9.9) | (0.9) | (10.8) | (1.2) | (12.0) | 1.3 | 12.0 |
|  | Carbon | Net Sales | 60.7 | 59.2 | 119.9 | 110.1 | 230.0 | 270.5 | 245.0 |
|  |  | Operating Income | 2.2 | 3.2 | 5.4 | 8.6 | 14.0 | 13.5 | 17.0 |
|  | Polyolefins and Advanced Polymers | Net Sales | 105.8 | 105.3 | 211.1 | 248.9 | 460.0 | 394.7 | 510.0 |
|  |  | Operating Income | (1.6) | (0.4) | (2.0) | 4.5 | 2.5 | (1.9) | 7.0 |
|  | MMA Monomers and Polymers | Net Sales | 65.3 | 65.5 | 130.8 | 129.2 | 260.0 | 263.9 | 300.0 |
|  |  | Operating Income | 2.2 | 2.7 | 4.9 | 7.6 | 12.5 | 25.7 | 17.0 |


|  | 1 Q of <br> FY2012 <br> (Actual) | 2 Q of <br> FY2012 <br> (Actual) | 1 H of <br> FY2012 <br> (Actual) | 2 H of <br> FY2012 <br> (Revised <br> Forecast) | FY2012 <br> (Revised <br> Forecast) |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Chemicals (Petrochemicals) | 1.5 | $(2.9)$ | $(1.4)$ | 1.5 | 0.1 |
| Chemicals (Carbon) | $(0.2)$ | $(0.2)$ | $(0.4)$ | $(0.5)$ | $(0.9)$ |
| Polymers (Polyolefins and Advanced Polymers) | 4.2 | $(3.3)$ | 0.9 | 2.4 | 3.3 |
| Total | 5.5 | $(6.4)$ | $(0.9)$ | 3.4 | 2.5 |

## Trend of Operating Income


(*1) Each "domain" represents business segments as below:
Performance Products domain: Electronics Applications segment and Designed Materials segment
Healthcare domain
Healthcare segment
Industrial Materials domain : Chemicals segment and Polymers segment

Trend of Operating Income
(Chemicals \& Polymers Segments only)

(*1) Sub-segments under Polymers segment are "Polyolefins and Advanced Polymers" and "MMA Monomers and Polymers" Sub-segments under Chemicals segment are "Petrochemicals" and "Carbon"
(*2) Hypothesized that operating income for each of 3 Q and 4 Q as a half of the forecasted operating income for 2 H under the Revised Forecast.
(*3) Hypothesized that operating income for each of 3 Q and 4 Q as a half of the forecasted operating income for 2 H under the Forecast on Aug. 1.

## Reference: Consolidated Operating Income by Business Sub-segment

(1H vs. 2H under Revised Forecast) Forecast


## Cash Dividends

|  |  | FY2012 <br> Forecast | FY2011 <br> Actual | FY2010 Actual | FY2009 Actual | FY2008 Actual |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash dividends per share (Yen) | Interim | 6 | 5 | 5 | 4 | 8 |
|  | Year-end | 6 | 5 | 5 | 4 | 4 |
|  | Total (Annual) | 12 | 10 | 10 | 8 | 12 |
| Total of cash dividends (Billions of yen) | Interim | 8.8 | 7.4 | 6.9 | 5.5 | 11.0 |
|  | Year-end | 8.8 | 7.4 | 7.4 | 5.5 | 5.5 |
|  | Total (Annual) | 17.6 | 14.8 | 14.3 | 11.0 | 16.5 |
| Net income (loss) per share (Yen) | - | $¥ 14.24$ | ¥24.06 | $¥ 58.72$ | 79.32 | ( $¥ 48.81$ ) |
| Consolidated dividend payout ratio | - | 84.3\% | 41.6\% | 17.0\% | 85.8\% | - |

## Consolidated Capital Expenditure, Depreciation \& Amortization, R\&D

 Expenses, and Number of Employees by Business Segment Reference|  | Capital Expenditure |  | Depreciation and Amortization |  | R\&D Expenses |  | Number of Employees <br> 1H of FY2012 <br> (end of the period) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |
|  | $\begin{aligned} & \text { 1H of } \\ & \text { FY2012 } \end{aligned}$ | $\begin{gathered} \text { 1H of } \\ \text { FY2011 } \end{gathered}$ | $\begin{aligned} & \text { 1H of } \\ & \text { FY2012 } \end{aligned}$ | $\begin{gathered} \text { 1H of } \\ \text { FY2011 } \end{gathered}$ | $\begin{aligned} & \text { 1H of } \\ & \text { FY2012 } \end{aligned}$ | $\begin{gathered} \text { 1H of } \\ \text { FY2011 } \end{gathered}$ |  |
| Electronics Applications | 2.8 | 2.2 | 3.0 | 3.9 | 4.3 | 4.9 | 3,145 |
| Designed Materials | 25.3 | 19.1 | 21.3 | 22.4 | 12.0 | 11.4 | 15,309 |
| Health Care | 7.7 | 5.0 | 7.2 | 8.8 | 38.5 | 37.6 | 13,151 |
| Chemicals | 9.8 | 12.8 | 13.7 | 15.5 | 2.5 | 2.7 | 5,138 |
| Polymers | 11.8 | 6.9 | 15.7 | 15.2 | 6.9 | 7.3 | 7,462 |
| Others | 1.8 | 1.7 | 1.7 | 1.8 | 0.2 | 0.2 | 9,968 |
| Corporate | 4.8 | 1.3 | 1.0 | 1.3 | 2.3 | 3.2 | 892 |
| Total | 64.0 | 49.0 | 63.6 | 68.9 | 66.7 | 67.3 | 55,065 |

* Effective as from FY2012, segmentation for certain consolidated subsidiaries has changed from the Polymers segment to the Designed Materials segment. The segment information for FY2011 is accordingly restated.


## Major Subsidiaries

| Company (Consolidated) | Net Sales |  |  | Operating Income |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1H of   <br> FY2012 1H of FY2011 Change |  |  | (Billions of Yen) |  |  |
|  |  |  |  | $\begin{gathered} \text { 1H of } \\ \text { FY2012 } \end{gathered}$ | $\begin{gathered} \text { 1H of } \\ \text { FY2011 } \end{gathered}$ | Change |
| MCC | 966.9 | 989.6 | *2 (22.7) | (1.6) | 29.5 | *2 (31.1) |
| MTPC | 203.8 | 200.4 | 3.4 | 32.2 | 36.1 | (3.9) |
| MPI | 198.7 | 197.3 | *2 1.4 | 6.0 | 8.8 | *2 (2.8) |
| MRC | 232.3 | 252.5 | (20.2) | 5.4 | 22.9 | (17.5) |
| Adjustments *1 | (71.9) | (69.6) | (2.3) | (0.9) | (1.6) | 0.7 |
| MCHC | 1,529.8 | 1,570.2 | (40.4) | 41.1 | 95.7 | (54.6) |

*1 Adjustments for MCHC consolidation

- Those for net sales represent elimination of internal transactions.
- Those for operating income represent primarily amortization of goodwill as well as elimination of internal transactions.
*2 Effective as from FY2012, certain consolidated subsidiaries, for which net sales and operating income for 1H of FY2011 was 16.5 billion yen and 1.1 billion yen respectively, were transferred to MCC to MPI. The results for MCC and MPI in the above are not restated for 1 H of FY2011.

The forward-looking statements are based largely on company expectations and information available as of the date hereof, and are subject to risks and uncertainties, which may be beyond company control.

Actual results could differ materially due to numerous factors, including without limitation, marketing conditions and the effects of industry competition.


[^0]:    * Effective as from FY2012, segmentation for certain consolidated subsidiaries has changed from the Polymers segment to the Designed Materials segment. The segment information for FY2011 is accordingly restated.

