Operational Summary

for the First Half of the Fiscal Year Ending March 31, 2021

November 4, 2020 Mitsubishi Chemical Holdings Corporation



Table of Contents

Consolidated Financial Statements for FY2020	Page No.	FY2020 Forecasts	Page No.
Statements of Operations	4	Statements of Operations	15
Sales Revenue and Core Operating Income (Loss) by Business Segment	5	Sales Revenue and Core Operating Income (Loss) by Business Segment	16
Analysis of Core Operating Income (Loss)	6	Cash Dividends	17
Overview of Business Segments	7	References 1	Page No.
Special Items	11	Statements of Operations [Quarterly Data]	19
Cash Flows	12	Sales Revenue and Core Operating Income (Loss) by Business Segment [Quarterly Data]	20
Statements of Financial Positions	13	Capital Expenditure, Depreciation & Amortization, R&D Expenses, and Number of Employees by Business Segment	21
		Business Segment Information	22
		References 2	Page No.
		Q2 FY2020 Business Results (MTPC)	24

List of Abbreviations

FY2020 April 1, 2020 – March 31, 2021

1st Quarter (1Q): April 1, 2020 – June 30, 2020

2nd Quarter (2Q): July 1, 2020 – September 30, 2020

3rd Quarter (3Q): October 1, 2020 – December 31, 2020

4th Quarter (4Q): January 1, 2021 – March 31, 2021

1st Half (1H): April 1, 2020 – September 30, 2020

2nd Half (2H): October 1, 2020 – March 31, 2021

FY2019 April 1, 2019 – March 31, 2020

1st Quarter (1Q): April 1, 2019 – June 30, 2019

2nd Quarter (2Q): July 1, 2019 – September 30, 2019

3rd Quarter (3Q): October 1, 2019 – December 31, 2019

4th Quarter (4Q): January 1, 2020 – March 31, 2020

1st Half (1H): April 1, 2019 – September 30, 2019

2nd Half (2H): October 1, 2019 – March 31, 2020

MCHC Mitsubishi Chemical Holdings Corporation

MCC Mitsubishi Chemical Corporation

MTPC Mitsubishi Tanabe Pharma Corporation

LSII Life Science Institute, Inc.

NSHD Nippon Sanso Holdings Corporation

Consolidated Statements of Operations

	Exchange Rate (¥/\$)	107.4	105.3	106.3	108.7	(2.4)	(2%)
	Naphtha Price (¥/kl)	25,000	30,200	27,600	42,800	(15,200)	(36%)
						(Billions of Yen)	ı
		1Q	2Q	FY2020 1H	FY2019 1H	Difference	%
	Sales Revenue	722.7	782.1	1,504.8	1,827.7	(322.9)	(18%)
Continuing	Core Operating Income *1	15.0	39.6	54.6	130.8	(76.2)	(58%)
tin	Special Items	8.7	(91.4)	(82.7)	(0.2)	(82.5)	
guir	Operating Income (Loss)	23.7	(51.8)	(28.1)	130.6	(158.7)	-
	Financial Income/Expenses	(3.3)	(5.4)	(8.7)	(8.2)	(0.5)	
<u>pe</u>	(Dividend included above)	[2.5]	[0.3]	[2.8]	[3.0]	[(0.2)]	
ati	(Foreign Exchange Gain/Loss included above)	[0.0]	[(0.4)]	[(0.4)]	[0.4]	[(8.0)]	
Operations	Income (Loss) before Taxes	20.4	(57.2)	(36.8)	122.4	(159.2)	
*	Income Taxes	(12.2)	9.1	(3.1)	(37.6)	34.5	
	Net Income (Loss) from Continuing Operations	8.2	(48.1)	(39.9)	84.8	(124.7)	
	Net Income from Discontinued Operations *3	_	-	-	16.9	(16.9)	
Ne	et Income (Loss)	8.2	(48.1)	(39.9)	101.7	(141.6)	
	Net Income (Loss) Attributable to Owners of the Parent	5.2	(54.9)	(49.7)	81.3	(131.0)	-
	Net Income (Loss) Attributable to Non-Controlling Interests	3.0	6.8	9.8	20.4	(10.6)	
	*1 Share of profit of associates and joint ventures included. *2 Discontinued operations not included.	0.2	0.9	1.1	8.1	(7.0)	

^{*3} Figures for FY2019, include ¥15.8 billion from gain on share exchanges after tax.

Sales Revenue and Core Operating Income (Loss) by Business Segment

						Impact of COVID-1 (Approximation)
					(Billions of Yen)	
	1Q	2Q	FY2020 1H	FY2019 1H	Difference	FY2020 1H
Sales Revenue	722.7	782.1	1,504.8	1,827.7	(322.9)	
Core Operating Income	15.0	39.6	54.6	130.8	(76.2)	(63.7)
Sales Revenue	142.7	150.4	293.1	347.2	• •	
Core Operating Income	8.7	8.7	17.4	26.5		(14.0)
Sales Revenue						(= 110)
						(11.6)
					. ,	(11.0)
						(25.6)
						(23.0)
						(13.0)
	• •					(13.0)
	_				` '	(42.0)
	· ,		• •			(12.9)
0 000 1 10 10 10					(- /	()
						(6.2)
Sales Revenue	181.1		381.0		(176.1)	
Core Operating Income	(16.1)	1.5	(14.6)	35.9	(50.5)	(32.1)
Sales Revenue	182.9	198.5	381.4	419.5	(38.1)	
Core Operating Income	13.5	22.1	35.6	44.3	(8.7)	(11.4)
Sales Revenue	95.2	98.8	194.0	195.5	(1.5)	
Core Operating Income	8.9	4.5	13.4	10.3	3.1	5.4
Sales Revenue	33.3	41.5	74.8	88.7	(13.9)	
Core Operating Income	(1.2)	(0.1)	(1.3)	0.2	(1.5)	0.0
[Inventory valuation gain	/loss]					
Performance Chemicals	(0.5)	(0.3)	(0.8)	(1.1)	0.3	
Petrochemicals						
	Core Operating Income Sales Revenue Core Operating Income Income Sales Revenue Core Operating Income	Sales Revenue	Sales Revenue	Sales Revenue T22.7 T82.1 1,504.8	Sales Revenue	Sales Revenue 722.7 782.1 1,504.8 1,827.7 (322.9)

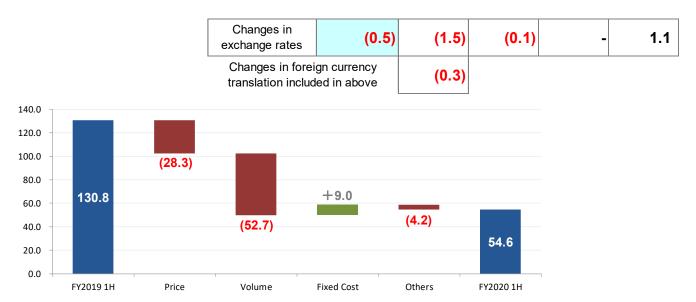
^{*1} All figures are approximation for reference purpose only.

^{*2} From Q2 FY2020, Qualicaps, Inc. has been reclassified from the Health Care segment to the Performance Products segment (Performance Chemicals). In addition, the segmentation of certain businesses and consolidated subsidiaries in MCC has been reviewed. The segment information for FY2019 is accordingly restated.

Analysis of Core Operating Income (Loss)

						(Bi	llions of Yen)
	FY2020 1H	FY2019 1H	Difference	Price	Volume	Fixed Cost	Others *
Total Consolidated	54.6	130.8	(76.2)	(28.3)	(52.7)	9.0	(4.2)
Performance Products	21.5	40.1	(18.6)	0.2	(27.3)	3.4	5.1
Chemicals	(14.6)	35.9	(50.5)	(23.9)	(12.6)	1.4	(15.4)
Industrial Gases	35.6	44.3	(8.7)	1.6	(11.0)	0.1	0.6
Health Care	13.4	10.3	3.1	(6.4)	(1.8)	4.1	7.2
Others	(1.3)	0.2	(1.5)	0.2	0.0	0.0	(1.7)

^{*} Items included are impacts from inventory valuation gain/loss and Equity Income, etc.



Performance Products Segment

				(Billions of Yen)
		FY2020 1H	FY2019 1H	Difference
Functional	Sales Revenue	293.1	347.2	(54.1)
Products	Core Operating Income	17.4	26.5	(9.1)
Performance	Sales Revenue	180.5	219.7	(39.2)
Chemicals	Core Operating Income	4.1	13.6	(9.5)
Performance	Sales Revenue	473.6	566.9	(93.3)
Products	Core Operating Income	21.5	40.1	(18.6)

	Functional Products				
Sales Revenue Despite signs of a pickup in the near term, demand weakened mainly for automotive applications, with sales volumes of high performance engineering plastics declining and other offering					
Core Operating Earnings dropped amid lower sales volumes for high-performance engineering plastics and other offerings.					
Performance Chemicals					
Sales Revenue	Sales volumes were down owing to an overall decline for automobiles, including for performance polymers, as well as because of the impact of scheduled maintenance and repairs for phenol-polycarbonate chain materials facilities.				
Core Operating Income	Earnings were down amid lower sales volumes for performance polymers, phenol-polycarbonate chain materials, and other offerings.				

<Analysis of Core Operating Income>



Estimated impact of COVID-19

(25.6) (including 14.0 in Functional Products segment and 11.6 in Performance Chemicals segment)

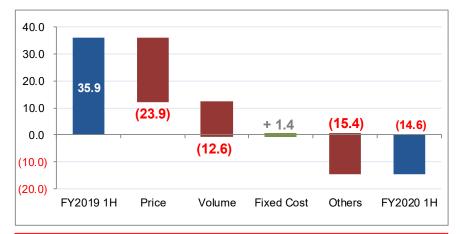
<Major initiatives>

- In April 2020, MCC decided to acquire Gelest, Inc., and made it a consolidated subsidiary in October. This purchase will enable MCC to broaden its customer solutions by combining its advanced technologies, business resources, and customer network with Gelest's capabilities. Gelest's key strengths include its advanced molecular design and compounding technologies in silicon compounds for contact lens materials, antimicrobials, and other materials, and the extensive use of the company's metal compounds for semiconductor precursors and other materials.
- In October 2020, MCC and Ube Industries, Ltd., established joint venture MU Ionic Solutions Corporation based on a joint incorporation-type split plan agreed in July 2020. The new entity has succeeded the electrolyte businesses of both partners, as announced in March 2020.

Chemicals Segment

				(Billions of Yen)
		FY2020 1H	FY2019 1H	Difference
MMA	Sales Revenue	114.6	149.8	(35.2)
IVIIVIA	Core Operating Income	1.8	25.2	(23.4)
Petrochemicals	Sales Revenue	182.6	271.8	(89.2)
Petrochemicals	Core Operating Income	(12.5)	1.8	(14.3)
Carbon Products	Sales Revenue	83.8	135.5	(51.7)
Carbon Floducts	Core Operating Income	(3.9)	8.9	(12.8)
Chemicals	Sales Revenue	381.0	557.1	(176.1)
Offernicals	Core Operating Income	(14.6)	35.9	(50.5)

<Analysis of Core Operating Income>



Estimated impact of COVID-19

(32.1) (including 13.0 in MMA, 12.9 in Petrochemicals, and 6.2 in Carbon Products)

	MMA
Sales Revenue	Revenue declined despite improving conditions in the MMA monomer and other markets.
Core Operating Income	Earnings dwindled owing mainly to smaller gap between raw materials and product prices amid weaker market conditions.
	Petrochemicals
Sales Revenue	Revenue dropped owing to lower sales volumes from a greater impact of scheduled maintenance and repairs at the ethylene production facility, with prices declining owing to lower raw materials costs and other factors.
Core Operating Income	Earnings decreased amid a greater impact of scheduled maintenance and repairs and inventory valuation losses from lower raw materials prices.
	Carbon Products
Sales Revenue	Revenue was down amid lower prices as a result of reduced raw materials costs and a drop in sales volumes from declining in demand for coke and other offerings.
Core Operating Income	Earnings were off owing to a shrinking gap between raw materials and product prices, including for export coke.

<Major initiatives>

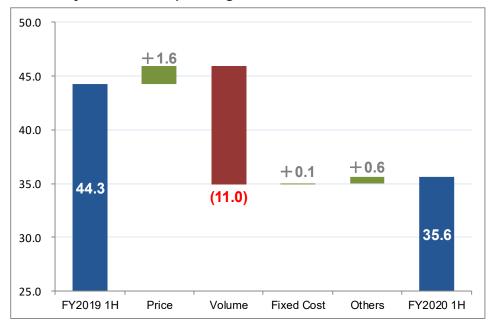
- In July 2020, MCC consolidated subsidiary Japan Polypropylene Corporation decided to halt production at one polypropylene production line (with an annual capacity of 70,000 metric tons) at the Goi Plant. Effective January 2021 (planned), the move is part of reforms to bolster profitability.
- In September 2020, MCC consolidated subsidiary Japan Polyethylene Corporation (JPE) decided to close one high pressure low-density polyethylene production line (with an annual capacity of 62,000 metric tons) at the Kashima Plant, effective May 2021 (planned). JPE will concentrate the production of this polyethylene at its Kawasaki Plant and discontinue the production and sale of ethylene-vinyl acetate copolymer from the plant as part of restructuring efforts.

Industrial Gases Segment

			(Billions of Yen)
	FY2020 1H	FY2019 1H	Difference
Industrial Gases	enue 381.4	419.5	(38.1)
Core Operating In	35.6	44.3	(8.7)

Industrial Gases					
Sales Revenue	Although demand for electronics-related gases remained strong, revenue was down amid lower domestic and overseas demand.				
Core Operating Income	Earnings declined amid lower overall domestic and overseas demand.				

<Analysis of Core Operating Income>

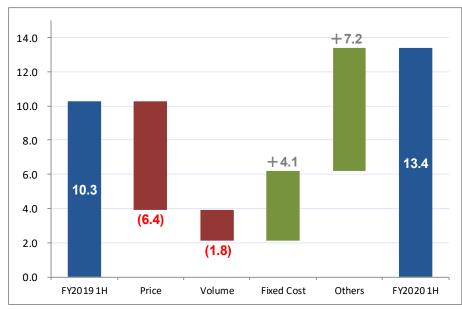


Estimated impact of COVID-19 (11.4)

Health Care Segment

	Health Care				
Sales Revenue	Revenue was unchanged mainly because higher sales volumes primarily in domestic priority products, offset by lower domestic sales prices for pharmaceuticals owing to National Health Insurance drug price revisions and other factors.				
Core Operating Income	Earnings were unchanged despite such factor as lower domestic sales prices for pharmaceuticals amid National Health Insurance drug price revisions. This was because constrained activities owing to the COVID-19 pandemic suppressed spending on selling, general and administrative expenses, and research and development. Profit was down mainly because some <i>Gilenya</i> royalty revenue was not recognized.				

<Analysis of Core Operating Income>



Note:

Royalty revenue from Novartis Pharma AG for *Gilenya*, a treatment agent for multiple sclerosis, was reduced, because a part of the royalty revenue was not recognized as sales revenue in accordance with IFRS 15 due to the start of arbitration proceedings.

<Major initiatives>

 In July 2020, MTPC received approval for edaravone (branded Radicava in the United States) as an intravenous treatment for amyotrophic lateral sclerosis in Indonesia, followed by Japan, South Korea, the United States, Canada, Switzerland, and China.

Estimated impact of COVID-19 5.4

Consolidated Special Items

(Billions	of	Yen'
-----------	----	------

	1Q	2Q	FY2020 1H	FY2019 1H	Difference
Total Special Items	8.7	(91.4)	(82.7)	(0.2)	(82.5)
Impairment loss	(0.0)	(87.0)	(87.0)	(1.4)	(85.6)
Loss on sale and disposal of fixed assets	(0.2)	(3.0)	(3.2)	(1.1)	(2.1)
Special retirement expenses	(0.0)	(0.0)	(0.0)	(1.0)	1.0
Gain on sale of property, plant and equipment	8.1	0.5	8.6	1.9	6.7
Gain on sale of intercompany securities	0.9	-	0.9	0.5	0.4
Reversal of Impairment Loss	-	-	-	1.7	(1.7)
Others	(0.1)	(1.9)	(2.0)	(8.0)	(1.2)

[Special Items by Business Segment]

[epresian terms of a memory or givening					
Performance Products	0.8	(4.4)	(3.6)	(0.2)	(3.4)
Chemicals	(0.0)	(2.3)	(2.3)	(1.1)	(1.2)
Industrial Gases	-	(0.1)	(0.1)	0.4	(0.5)
Health Care	8.1	(84.6)	(76.5)	0.8	(77.3)
Others	(0.2)	(0.0)	(0.2)	(0.1)	(0.1)

Consolidated Cash Flows

Based on statements of cash flows

	FY2020 1H	FY2019 1H
Net cash provided by (used in) operating activities	163.3	251.2
Income before taxes	(36.8)	148.0
Depreciation and amortization	119.9	119.1
Change in operating receivables/payables	(16.8)	28.4
Change in Inventories	16.9	3.2
Others	80.1	(47.5)
Net cash provided by (used in) investment activities	(43.0)	(105.7)
Capital expenditure	(127.1)	(108.2)
Sale of assets	18.8	9.1
Investment and loans receivable, etc.	65.3	(6.6)
Free cash flow	120.3	145.5
Net cash provided by (used in) financing activities	52.6	(221.0)
Interest bearing debts	172.6	(175.7)
Additional acquisition of consolidated subsidiaries' stocks	*2 (98.2)	(1.4)
Dividends, etc.	(21.8)	(43.9)
Net increase (decrease) in cash and cash equivalents	172.9	(75.5)
Effect of exchange rate changes and changes in scope of consolidation	1.9	(11.8)
Cash and cash equivalents at the beginning of the period	228.2	321.5
Cash and cash equivalents at the end of the period	403.0	234.2

Adjusted cash flows *1

(Billions of Yen)

FY2020 1H	FY2019 1H
163.3	251.2
(36.8)	148.0
119.9	119.1
(16.8)	28.4
16.9	3.2
80.1	(47.5)
(113.0)	(89.6)
(127.1)	(108.2)
18.8	9.1
(4.7)	9.5
50.3	161.6

^{*1} Adjusted cash flows based on actual results are calculated by excluding cash flows from investment of surplus funds for explanatory purposes.

^{*2 ¥95.4} billion in additional acquisitions of MTPC shares

Consolidated Statements of Financial Positions

			(Billions of Yen)
	Sep. 30, 2020	Mar. 31, 2020	Difference
Cash and cash equivalents	403.0	228.2	174.8
Trade receivables	645.5	698.5	(53.0)
Inventories	590.3	606.5	(16.2)
Other current assets	121.1	216.1	(95.0)
Total current assets	1,759.9	1,749.3	10.6
Tangible and Intangible fixed assets	2,180.7	2,252.8	(72.1)
Goodwill	630.3	616.8	13.5
Investment and other non-current assets	508.3	513.2	(4.9)
Total non-current assets	3,319.3	3,382.8	(63.5)
Total assets	5,079.2	5,132.1	(52.9)

			(Billions of Yen)
	Sep. 30, 2020	Mar. 31, 2020	Difference
Interest-bearing debt	2,578.4	2,388.1	190.3
Trade payables	328.1	398.1	(70.0)
Other liabilities	759.1	895.1	(136.0)
Total liabilities	3,665.6	3,681.3	(15.7)
Shareholders' equity	1,183.2	1,234.5	(51.3)
Other components of equity	(61.1)	(64.3)	3.2
Total equity attributable to owners of the parent	1,122.1	1,170.2	(48.1)
Non-controlling interests	291.5	280.6	10.9
Total equity	1,413.6	1,450.8	(37.2)
Total liabilities and equity	5,079.2	5,132.1	(52.9)
Net interest-bearing debt *1	2,175.4	2,089.9	85.5
Net D/E ratio	1.94	1.79	0.15
Ratio of equity attributable to owners of the parent	22.1%	22.8%	(0.7%)
ROE *2	-	4.2%	-

^{*1} Net interest-bearing debt (End of Sep.30, 2020)

⁼ interest-bearing debt (2,578.4 billion yen)

^{- {}cash and cash equivalents (403.0 billion yen) + investments of surplus funds (0.0 billion yen)} Note: Interest-bearing debt includes lease obligations.

^{*2} Ratio of net income attributable to owners of the parent.

Consolidated Financial Results Forecasts for FY2020

Consolidated Statements of Operations

	Exchange Rate (¥/\$)	106.3	106.0	106.2				109.0
	Naphtha Price (¥/kl)	27,600	33,000	30,300				42,900
						(Billions of Yen)		<reference></reference>
		1H (Actual)	2H (Forecast)	FY2020 Forecast	FY2020 Forecast (Announced on May 13)	Difference	%	FY2019 Actual
င္ပ	Sales Revenue	1,504.8	1,670.2	3,175.0	3,334.0	(159.0)	(5%)	3,580.5
Continuing	Core Operating Income	54.6	85.4	140.0	140.0	0.0	(0%)	194.8
<u>=</u> .	Special Items	(82.7)	*2 (53.3)	(136.0)	(3.0)	(133.0)		(50.5)
1	Operating Income (Loss)	(28.1)	32.1	4.0	137.0	(133.0)	(97%)	144.3
pe	Financial Income/Expenses	(8.7)	(11.3)	(20.0)	(23.0)	3.0		(22.3)
Operations	Income (Loss) before Taxes	(36.8)	20.8	(16.0)	114.0	(130.0)		122.0
ns	Income Taxes	(3.1)	(14.9)	(18.0)	(37.0)	19.0		(52.3)
*	Net Income (Loss) from Continuing Operations	(39.9)	5.9	(34.0)	77.0	(111.0)		69.7
	Net Income from Discontinued Operations	-	-	-	-	-		16.9
Ne	t Income (Loss)	(39.9)	5.9	(34.0)	77.0	(111.0)		86.6
	Net Income (Loss) Attributable to Owners of the Parent	(49.7)	(9.3)	(59.0)	49.0	(108.0)	-	54.1
	Net Income (Loss) Attributable to Non-Controlling Interests	9.8	15.2	25.0	28.0	(3.0)		32.5

^{*1} Discontinued operations not included.

^{*2} Including ¥24 billion on an impairment loss and shutdown-related costs associated with the closure of the Beaumont site of Lucite International, Inc. and other expenditure on structural reforms, etc.

<Reference>

(Rillions of Yen)

Sales Revenue and Core Operating Income (Loss) by Business Segment

						(Billions of Yen)	<reference< th=""></reference<>
		1H (Actual)	2H (Forecast)	FY2020 Forecast	FY2020 Forecast (Announced on May 13)	Difference	FY2019 Actual
Total Consolidated	Sales Revenue	1,504.8	1,670.2	3,175.0	3,334.0	(159.0)	3,580.
i otal Consolidated	Core Operating Income	54.6	85.4	140.0	140.0	0.0	194.
Functional Products	Sales Revenue	293.1	315.9	609.0	648.0	(39.0)	680.
Functional Products	Core Operating Income	17.4	19.6	37.0	37.0	0.0	39.
Performance Chemicals	Sales Revenue	180.5	208.5	389.0	412.0	(23.0)	437.
Performance Chemicals	Core Operating Income	4.1	9.9	14.0	14.0	0.0	21.
Doute was a page Dread ust o	Sales Revenue	473.6	524.4	998.0	1,060.0	(62.0)	1,118.
Performance Products	Core Operating Income	21.5	29.5	51.0	51.0	0.0	61.
MMA	Sales Revenue	114.6	106.4	221.0	247.0	(26.0)	262.
IVIIVIA	Core Operating Income	1.8	3.2	5.0	26.0	(21.0)	23.
Petrochemicals	Sales Revenue	182.6	222.4	405.0	449.0	(44.0)	534.
Petrochemicals	Core Operating Income	(12.5)	2.5	(10.0)	(13.0)	3.0	(2.
Carbon products	Sales Revenue	83.8	88.2	172.0	192.0	(20.0)	246.
Carbon products	Core Operating Income	(3.9)	0.9	(3.0)	3.0	(6.0)	8.
Chemicals	Sales Revenue	381.0	417.0	798.0	888.0	(90.0)	1,043.
Chemicais	Core Operating Income	(14.6)	6.6	(8.0)	16.0	(24.0)	29.
Industrial Gases	Sales Revenue	381.4	440.6	822.0	822.0	0.0	843.
industrial Gases	Core Operating Income	35.6	44.4	80.0	80.0	0.0	88.
Health Care	Sales Revenue	194.0	193.0	387.0	387.0	0.0	393.
nealli Cale	Core Operating Income	13.4	(0.4)	13.0	(1.0)	14.0	16.
Others	Sales Revenue	74.8	95.2	170.0	177.0	(7.0)	182.
Outers	Core Operating Income	(1.3)	5.3	4.0	(6.0)	10.0	(0.

 $[\]ensuremath{^{*}}$ All figures are approximation for reference purpose only.

Cash Dividends

MCHC's basic policy of returning profits to shareholders emphasizes enhancement of shareholder value by increasing the value of the Company. Therefore, using 30% of the medium-term level as a guideline for the consolidated dividend payout ratio, MCHC will make stable dividend payments, while maintaining sufficient internal reserves as resources to develop future businesses.

While the Company projects a significant loss in fiscal 2020 owing to the impacts of the pandemic and impairment losses on risk-based growth investments, it has maintained its initial dividend forecast, and will pay an interim dividend of ¥12 per share in keeping with the 30% guideline of dividend payout ratio and commitment to dividend stability.

		FY2020 Forecast	Previous Forecast	FY2019 Actual	FY2018 Actual	FY2017 Actual
	Interim	12	12	20	20	15
Cash dividends per share (Yen)	Year-end	* 12	12	12	20	17
por onaro (ron)	Total (Annual)	* 24	24	32	40	32
Net income per share (Yen)	Year-end	(¥41.54)	¥34.51	¥38.08	¥119.22	¥147.14
Consolidated dividend pay out ratio	Total (Annual)	_	69.6%	84.0%	33.6%	21.7%

^{*} Forecast

References 1

*1 Share of profit of associates and joint ventures included.

*2 Discontinued operations not included.

Statements of Operations [Quarterly Data]

5.0

3.1

2.6

2.7

	Exchange Rate (¥/\$)	109.7	107.7	109.3	109.1	107.4	105.3
	Naphtha Price (¥/kl)		40,200	41,300	44,800	25,000	30,200
			FY2	019		FY2	(Billions of Yen)
		1Q	2Q	3Q	4Q	1Q	2Q
	Sales Revenue	916.4	911.3	903.1	849.7	722.7	782.1
Cont	Core Operating Income *1	70.1	60.7	50.2	13.8	15.0	39.6
	Special Items	(0.2)	0.0	(20.2)	(30.1)	8.7	(91.4)
ontinuing	Operating Income (Loss)	69.9	60.7	30.0	(16.3)	23.7	(51.8)
0	Financial Income/Expenses	(3.3)	(4.9)	(7.7)	(6.4)	(3.3)	(5.4)
ĕ	(Dividend included above)	[2.9]	[0.1]	[1.1]	[0.1]	[2.5]	[0.3]
Operatio	(Foreign Exchange Gain/Loss included above)	[(0.3)]	[0.7]	[(2.8)]	[(1.3)]	[0.0]	[(0.4)]
ons	Income (Loss) before Taxes	66.6	55.8	22.3	(22.7)	20.4	(57.2)
* 2	Income Taxes	(18.2)	(19.4)	(15.7)	1.0	(12.2)	9.1
	Net Income (Loss) from Continuing Operations	48.4	36.4	6.6	(21.7)	8.2	(48.1)
	Net Income from Discontinued Operations	0.5	16.4	-	-	-	-
N	et Income (Loss)	48.9	52.8	6.6	(21.7)	8.2	(48.1)
	Net Income (Loss) Attributable to Owners of the Parent	37.8	43.5	(5.0)	(22.2)	5.2	(54.9)
	Net Income (Loss) Attributable to Non-Controlling Interests	11.1	9.3	11.6	0.5	3.0	6.8

0.9

19

0.2

Sales Revenue and Core Operating Income (Loss) by Business Segment [Quarterly Data]

		(Billions of Yen)				· ·	proximation)				
			FY2	019			FY2020		FY20	FY2020	
		1Q	2Q	3Q	4Q	1Q	2Q	4Q	1Q	2Q	
Total Consolidated	Sales Revenue	916.4	911.3	903.1	849.7	722.7	782.1				
i otai Consolidated	Core Operating Income	70.1	60.7	50.2	13.8	15.0	39.6	(7.8)	(38.2)	(25.5	
Functional Draduate	Sales Revenue	171.8	175.4	172.3	160.9	142.7	150.4				
Functional Products	Core Operating Income	12.6	13.9	9.0	4.0	8.7	8.7	(0.7)	(6.9)	(7.1	
Doufous an ac Chausianta	Sales Revenue	110.2	109.5	108.6	109.4	87.5	93.0				
Performance Chemicals	Core Operating Income	7.1	6.5	4.4	3.7	1.2	2.9	(1.1)	(6.3)	(5.3	
Danfarmana Duadunta	Sales Revenue	282.0	284.9	280.9	270.3	230.2	243.4				
Performance Products	Core Operating Income	19.7	20.4	13.4	7.7	9.9	11.6	(1.8)	(13.2)	(12.4	
	Sales Revenue	77.7	72.1	59.2	53.5	52.5	62.1				
MMA	Core Operating Income	13.8	11.4	0.5	(1.9)	(1.2)	3.0	(2.9)	(5.9)	(7.1	
<u> </u>	Sales Revenue	134.7	137.1	137.3	125.3	84.2	98.4				
Petrochemicals	Core Operating Income	0.8	1.0	1.0	(4.9)	(13.6)	1.1	(2.2)	(10.4)	(2.5	
	Sales Revenue	71.7	63.8	62.2	48.9	44.4	39.4				
Carbon Products	Core Operating Income	6.0	2.9	1.0	(1.8)	(1.3)	(2.6)	(0.9)	(3.1)	(3.1	
	Sales Revenue	284.1	273.0	258.7	227.7	181.1	199.9			•	
Chemicals	Core Operating Income	20.6	15.3	2.5	(8.6)	(16.1)	1.5	(6.0)	(19.4)	(12.7	
Lada et del Caraca	Sales Revenue	208.6	210.9	208.8	215.0	182.9	198.5			•	
Industrial Gases	Core Operating Income	21.1	23.2	22.2	21.5	13.5	22.1		(8.3)	(3.1	
1114	Sales Revenue	102.5	93.0	112.3	85.3	95.2	98.8			•	
Health Care	Core Operating Income	9.1	1.2	11.7	(5.5)	8.9	4.5		2.7	2.7	
0/1	Sales Revenue	39.2	49.5	42.4	51.4	33.3	41.5				
Others	Core Operating Income	(0.4)	0.6	0.4	(1.3)	(1.2)	(0.1)		0.0	0.0	

- II	npact of COVID-19
	(Approximation)

(дриохипаціон)						
FY2019	FY2	020				
4Q	1Q	2Q				
(7.8)	(38.2)	(25.5)				
(0.7)	(6.9)	(7.1)				
(1.1)	(6.3)	(5.3)				
(1.8)	(13.2)	(12.4)				
(2.9)	(5.9)	(7.1)				
(2.2)	(10.4)	(2.5)				
(0.9)	(3.1)	(3.1)				
(6.0)	(19.4)	(12.7)				
	(8.3)	(3.1)				
	2.7	2.7				
	0.0	0.0				

^{*1} All figures are approximation for reference purpose only.

^{*2} From Q2 FY2020, Qualicaps, Inc. has been reclassified from the Health Care segment to the Performance Products segment (Performance Chemicals). In addition, the segmentation of certain businesses and consolidated subsidiaries in MCC has been reviewed. The segment information for FY2019 is accordingly restated.

Performance Products

Chemicals

Health Care

Others

Total

Industrial Gases

Capital Expenditure

48.1

36.9

30.8

10.5

3.9

130.2

FY2020 1H FY2019

1H

29.9

25.4

36.9

9.0

2.8

104.0

Capital Expenditure, Depreciation & Amortization, R&D Expenses, Number of Employees by Business Segment

Depreciation&

Amortization

30.2

32.1

44.2

8.2

5.2

119.9

FY2019

1H

29.8

31.9

42.7

8.3

5.1

117.8

FY2020

1H

R&D Expenses					
FY2020 1H	FY2019 1H				
11.1	12.7				
4.8	4.7				
1.7	1.8				
35.6	41.6				
6.0	5.1				
59.2	65.9				

(Billions of Yen)

Number of Employees						
FY2020 1H (End of the period)						
25,196						
8,219						
19,775						
7,425						
9,319						
69,934						

Business Segment Information

Business	Business	Business Sub-Seg	ment				
Domain	Segment			Businesses			
			Information, Electronics and Displays	Optical films, display- and semiconductor-related products			
		Functional	High Performance Films	Packaging films, Industrial films			
		Products	Environment and Living Solutions	Aqua and separator solutions, Infrastructure solutions and agricultural materials			
Performance Products	Performance Products		Advanced Moldings and Composites	High performance engineering plastics, Fibers and textile, Carbon fiber and composite materials, Functional moldings and composites, Almina fiber and light metal products			
		Performance Chemicals	Advanced Polymers	Performance polymers, Engineering polymers, Sustainable resources			
			High Performance Chemicals	Performance chemicals, Performance materials, Food ingredients			
			New Energy	Lithium ion battery materials, Energy transduction materials			
		MMA	MMA	MMA			
Industrial	Chemicals	Petrochemicals	Petrochemicals	Basic petrochemicals, Polyolefins, Basic chemical derivatives			
Materials		Carbon Products	Carbon	Carbon Products			
	Industrial Gases			Industrial gases			
Health Care	Health Care			Pharmaceuticals			
Tiodiai Odic	Tioditi Galo			Life science			

References 2

Mitsubishi Tanabe Pharma Corporation



Q2 FY2020 Business Results (April – September 2020)

November 4, 2020

Q2 FY2020 Business Results

Open Up the Future

Q2 FY2020 Financial Results



	Q2	Compa	arison to previou	ıs year
		Q2 FY2019	Increase (decrease)	Change
	Billion yen	Billion yen	Billion yen	%
Revenue	187.3	188.1	(0.8)	(0.4)
(Domestic)	155.0	154.6	0.4	0.3
(Overseas)	32.3	33.5	(1.2)	(3.6)
Overseas sales ratio	17.2%	17.8%		
Cost of sales	94.8	88.5	6.3	7.1
Sales cost ratio	50.6%	47.1%		
Gross profit	92.5	99.6	(7.1)	(7.1)
SG&A expense, etc.	77.9	87.9	(10.0)	(11.4)
(R&D expense)	33.9	39.8	(5.9)	(14.8)
Core operating profit*1	14.6	11.7	2.9	24.5
Non-recurring items*2	(76.5)	0.9	(77.3)	-
Gain from sales of Toda office	7.5	-	7.5	-
Loss from impairment*3	(84.5)	-	(84.5)	-
Operating profit*2	(61.9)	12.6	(74.5)	-
Financial income and loss*2	0.3	(0.4)	0.7	-
Net profit attributable to owners of the Company*2	(51.0)	8.3	(59.3)	-
Average exchange rate US\$	¥106.32	¥108.67		

Average exchange rate US\$

*1: ¥5.5B of impact from COVID-19 included

Decreased expenses by shrinkage in sales promotion and delay in R&D expenses incurrence overtake sales decrease

^{*2:}Brackets indicate expense and loss

^{*3:}See "Changes in ND0612 Development Plan and Impairment Loss"

Q2 FY2020 Business Results

Details of Revenue





		Q2	Comparison to previous year				
		FY2020	Q2 FY2019	Increase (decrease)	Change		
		Billion yen	Billion yen	Billion yen	%		
Do	mestic ethical drugs	150.3	149.2	1.2	0.8		
	Priority products	89.9	88.7	1.1	1.3		
	Vaccines	21.1	15.7	5.4	34.3		
	Long-listed drugs, etc.	39.3	44.7	(5.4)	(12.0)		
O۷	erseas ethical drugs	25.1	24.9	0.3	1.0		
	Radicava	11.1	11.6	(0.6)	(4.9)		
Ro	yalty revenue, etc.	7.8	9.2	(1.4)	(15.1)		

Q2 FY2020 Business Results Domestic Ethical Drugs Revenue of Priority Products and Vaccines





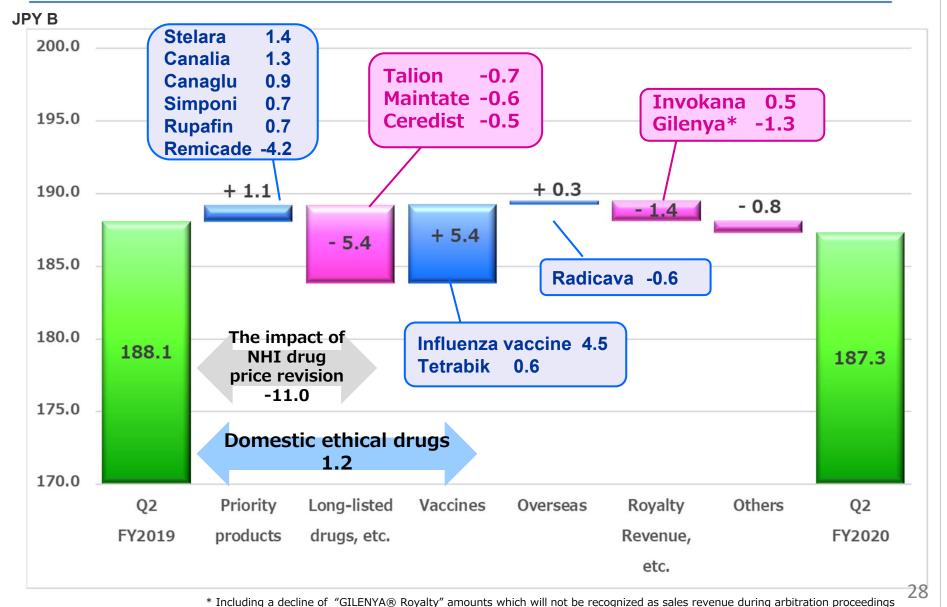
	Q2	Compa	arison to previ	ous year
	FY2020	Q2 FY2019	Increase (decrease)	Change
	Billion yen	Billion yen	Billion yen	%
Remicade	23.4	27.6	(4.2)	(15.2)
Simponi	21.2	20.5	0.7	3.6
Stelara	14.0	12.6	1.4	10.9
Tenelia	8.0	8.1	(0.1)	(1.5)
Canaglu	5.0	4.1	0.9	22.8
Canalia	5.0	3.8	1.3	33.6
Vafseo (launched in Aug.)	0.3	-	0.3	-
Lexapro	7.6	7.5	0.2	2.1
Rupafin	3.2	2.5	0.7	29.0
Imusera	2.1	2.2	(0.0)	(2.1)
Total of priority products	89.9	88.7	1.1	1.3
Influenza vaccine	6.3	1.8	4.5	253.2
Tetrabik	5.1	4.6	0.6	12.5
Mearubik	3.7	3.5	0.2	5.3
JEBIK V	2.9	2.9	0.0	1.3
Varicella vaccine	2.5	2.5	(0.0)	(0.6)
Total of vaccines	21.1	15.7	5.4	34.3
Total of priority products and vaccines	111.0	104.5	6.5	6.2

Q2 FY2020 Business Results

Revenue Trends

Open Up the Future





FY2020 Business Forecasts

Revised Forecasts of FY2020





		Revised	Original	Increase /	Docrosco	FY2019
		forecasts	forecasts*1	Increase / Decrease		actual
		Billion yen		Billion yen	%	Billion yen
Revenue		373.0	383.5	(10.5)	(2.7)	379.8
SG&A expense, etc.		168.5	186.0	(17.5)	(9.4)	179.7
	R&D expense	72.5	83.5	(11.0)	(13.2)	79.4
Со	re operating profit*2	17.0	10.0	7.0	70.0	19.1
Operating profit*3		(62.5)	17.0	(79.5)	-	(6.1)
the	profit attributable to owners of Company*3	(52.5)	8.5	(61.0)	-	0.1

<Reasons of revision>

Revenue: Decrease due to suppression of consultation under COVID-19 spread and royalty revenue etc.

Core operating profit: Expenses decreased by shrinkage in sales promotion and delay in R&D expenses incurrence overtake sales decrease

Operating profit: Decrease due to impairment loss from NeuroDerm's projects

- *1: Original was announced on May 13
- *2: ¥3.5B of impact from COVID-19 included in revised forecasts
- *3:Brackets indicate expense and loss

FY2020 Business Forecasts

Details of Revenue





		Revised forecasts	Original forecasts*	Increase /	Decrease	FY2019 actual
		Billion yen		Billion yen	%	Billion yen
Do	mestic ethical drugs	302.3	303.6	(1.3)	(0.4)	304.4
	Priority products	183.0	182.4	0.6	0.3	177.1
	Vaccines	40.8	41.0	(0.2)	(0.5)	39.0
	Long-listed drugs, etc.	78.5	80.2	(1.7)	(2.1)	88.3
O۷	erseas ethical drugs	47.0	50.9	(3.9)	(7.7)	49.7
	Radicava	20.1	22.4	(2.3)	(10.3)	23.1
Ro	yalty revenue, etc.	15.2	19.9	(4.7)	(23.6)	17.4

^{*} Original was announced on May 13

FY2020 Business Forecasts

Domestic Ethical Drugs

Forecasts of Revenue of Priority Products and Vaccines Mitsubishi Tanabe Pharma

Open Up the Future



	Revised	Original	Increase / Decrease		FY2019
	forecasts	forecasts*			actual
	Billion yen	Billion yen	Billion yen	%	Billion yen
Remicade	45.0	44.8	0.2	0.4	53.4
Simponi	42.7	42.3	0.4	0.9	41.0
Stelara	31.9	32.8	(0.9)	(2.7)	26.0
Tenelia	14.9	14.9	-	-	15.2
Canaglu	9.8	9.2	0.6	6.5	8.8
Canalia	9.3	9.3	-	-	6.7
Vafseo (launched in Aug.)	0.5	0.2	0.3	150.0	_
Lexapro	14.8	14.6	0.2	1.4	15.0
Rupafin	10.0	10.2	(0.2)	(2.0)	6.8
Imusera	4.1	4.1	-	-	4.2
Total of priority products	183.0	182.4	0.6	0.3	177.1
Influenza vaccine	13.2	12.2	1.0	8.2	12.6
Tetrabik	11.1	11.3	(0.2)	(1.8)	9.5
Mearubik	6.4	6.4	-	-	6.0
JEBIK V	5.3	5.3	-	-	5.2
Varicella vaccine	4.8	4.8	-	-	4.9
Total of vaccines	40.8	41.0	(0.2)	(0.5)	39.0
Total of priority products and vaccines	223.8	223.4	0.4	0.2	216.1

^{*} Original was announced on May 13

Open Up the Future

Status of research and development etc.

Open Up the Future

FY 2020 Q2 Overview



Major Development Pipeline

Code	Indications	Stage	Topics
MT-1186	Amyotrophic lateral sclerosis: ALS	P3	 Global P3 study (long-term safety study) is ongoing. Enrollment completed in October.
ND0612	Parkinson's disease	Р3	 The overlap between the expansion of COVID- 19 and the start-up period of the P3 study affected the study plan. NDA / MAA are to be filed in FY2023
MT-7117	Erythropoietic protoporphyria: EPP X-linked protoporphyria: XLP	P3	Global P3 study started in June is ongoing.
MT-2766	Prophylaxis of COVID-19 (Plant-based VLP* vaccine)	P1	 The P1 study started in July is scheduled to be completed soon. Phase 2/3 study is planned to be started in the future. In October, reached the agreements with government of Canada to receive development funding and to supply VLP vaccine.

*VLP : Virus-like particle

Topics in Japan

Launch of VAFSEO for the treatment of renal anemia in August.

Changes in ND0612 Development Plan and Impairment Loss



■ Changes in ND0612 development plan

Due to the overlap between the expansion of COVID-19 and the important startup period of phase 3 study; opening clinical trial sites and patient enrollment, it was found that the study plan would be affected. Therefore, we decided to extend the development period for about 1.5 years.

■ Impairment loss (non-recurring item)

Based on the above changes in the development plan, profitability is expected to decline due to delayed clinical study and the competitors' development status. As a result of reviewing the business plan based on the results of recent market research, we recorded an impairment loss of 84.5 billion Japanese yen for intangible assets related to NeuroDerm projects.

■ Future plans

Under the revised ND0612 development plan, NDA / MAA are to be filed in the U.S. and Europe simultaneously in FY2023 after the completion of the ongoing phase 3 clinical study. We aim at launch in FY2024 after the approval obtained.

HIF-PH inhibitor -treatment of renal anemia-

VAFSEO launched



For reducing burden on patients with renal anemia



- Launched on Aug. 26, 2020, (peak sales: ¥14.1B)
- Hypoxia-inducible factor prolyl hydroxylase (HIF-PH) inhibitor can be taken by patients prior to dialysis
- Co-marketing with Fuso Pharmaceutical Industries Ltd. which has strength in the dialysis field.
- Current standard drugs are injectable agents and oral agents including VAFSEO are expected a new treatment, that would ease burden of visiting clinics, administration pains and infection risks from patients.

Major Development Pipeline List





As of October 25, 2020

Priority areas	Code	Region	Indications	P1	P2	Р3	Filed	Approved
	MT-1186	Global	ALS/oral suspension					
-	ND0612	Global	Parkinson's disease					
	MT-8554	Global	Vasomotor symptoms associated with menopause			preparing		
system	MT-3921	Global	Spinal cord injury					
	MT-0551	Japan	Neuromyelitis Optica Spectrum Disorder(NMOSD)					
	MT-5199	Japan	Tardive dyskinesia					
Central nervous system Immuno-inflammation Diabetes and kidney	MT-7117	Global	Erythropoietic protoporphyria(EPP) X-linked protoporphyria(XLP)					
	MT-2990	Global	Endometriosis					
	MT-5547	Japan	Osteoarthritis					
	MT-3995	Global	Non-alcoholic steatohepatitis(NASH)					
	MT-6548	Japan	Renal anemia					June 2020
	TA-7284	Japan	Diabetic nephropathy					
	MP-513	China	Type 2 diabetes mellitus					
Vassinas	MT-2766	Global	Prophylaxis of COVID-19					
vaccines	MT-2355	Japan	5 combined vaccine*					

^{*} Prophylaxis of pertussis, diphtheria, tetanus, poliomyelitis and prophylaxis of Hib infection in infants

Launch Plan for Major Development Pipeline

Open Up the Future



FY 2023 and FY 2020 FY 2021 FY 2022 beyond ND0612 * MCI-186 MT-0551 MT-1186 ALS Parkinson's disease **NMOSD** ALS (oral suspension) Central (China) (Global) (Japan) (Global) nervous MT-5199 system Tardive dyskinesia (Japan) MT-7117 : Global EPP, XLP (US launch year) (Global) Immuno-: Japan/China inflammation MT-5547 Osteoarthritis *: Revised launch plan from (Japan) previous announcement **MP-513 OD Tablets** TA-7284 MT-6548 Renal anemia (Japan) Type 2 diabetes mellitus Diabetic nephropathy Launched in August 2020 (Japan) (Japan) **Diabetes** and kidney MP-513 Type 2 diabetes mellitus (China) MT-2355 *

Vaccines

MI-2355 *
5 combined vaccine
(Japan)

Cautionary Statement

The statements contained in this presentation is based on a number of assumptions and belief in light of the information currently available to management of the company and is subject to significant risks and uncertainties.

It contains information about pharmaceuticals including products under development, but is not intended for advertising or medical advice.

The forward-looking statements are based largely on the Company's expectations and information available as of the date hereof, and are subject to risks and uncertainties which may be beyond the Company's control.

Actual results could differ materially due to numerous factors, including, without limitation, market conditions, and the effect of industry competition.