# Operational Summary 

for the Fiscal Year Ended March 31, 2016

May 13, 2016
Mitsubishi Chemical Holdings Corporation

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## List of Abbreviations

| FY2016: | April 1, 2016 - March 31, 2017 |
| :---: | :---: |
|  | 1st Half ("1H") of FY2016: April 1, 2016 - September 30, 2016 |
|  | 2nd Half ("2H") of FY2016: October 1, 2016 - March 31, 2017 |
| FY2015: | April 1, 2015 - March 31, 2016 |
|  | 4th Quarter ("4Q") of FY2015: January 1, 2016 - March 31, 2016 |
|  | 1st Half ("1H") of FY2015: April 1, 2015 - September 30, 2015 |
|  | 2nd Half ("2H") of FY2015: October 1, 2015 - March 31, 2016 |
| FY2014: | April 1, 2014 - March 31, 2015 |
| MCHC: | Mitsubishi Chemical Holdings Corporation |
| MCC: | Mitsubishi Chemical Corporation |
| MTPC: | Mitsubishi Tanabe Pharma Corporation |
| MPI: | Mitsubishi Plastics, Inc. |
| MRC: | Mitsubishi Rayon Co., Ltd. |
| LSII: | Life Science Institute, Inc. |
| TNSC: | Taiyo Nippon Sanso Corporation |
| (Note) |  |
| Divisional <br> Health Ca | following "business sub-segments" under the business segments of Designed Materials, , or Polymers are approximation for reference purpose only; |

Functional Products
Performance Chemicals
Pharmaceuticals
Diagnostics, Clinical Testing and API
Petrochemicals
Carbon
Industrial Gases
Polyolefins and Advanced Polymers
MMA Monomers and Polymers

## Consolidated Statements of Operations

|  |  |  | FY2015 | FY2014 | (Billions of Yen) | \% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1H | 2 H |  |  | Change |  |
| Net sales | 1,884.6 | 1,938.5 | 3,823.1 | 3,656.3 | 166.8 | 5\% |
| Operating income | 136.4 | 143.6 | 280.0 | 165.7 | 114.3 | 69\% |
| Income (expenses) on financing activities [Dividend income included in above] <br> Equity in Earnings of non-consolidated subsidiaries and affiliates Other non-operating income (expenses) | $\begin{array}{\|c\|} \hline(4.5) \\ {[3.4]} \\ 6.0 \\ (2.7) \\ \hline \end{array}$ | $\begin{array}{r} \hline(2.4) \\ {[5.7]} \\ 4.1 \\ (9.9) \\ \hline \end{array}$ | $\begin{gathered} \hline(6.9) \\ {[9.1]} \\ 10.1 \\ (12.6) \\ \hline \end{gathered}$ | $\begin{array}{r} \hline(5.4) \\ {[8.9]} \\ 3.8 \\ (1.0) \\ \hline \end{array}$ | $\begin{array}{r} \hline(1.5) \\ {[0.2]} \\ 6.3 \\ (11.6) \\ \hline \end{array}$ |  |
| Ordinary income | 135.2 | 135.4 | 270.6 | 163.1 | 107.5 | 66\% |
| Extraordinary gain <br> Extraordinary loss | $\begin{gathered} 6.0 \\ (6.7) \\ \hline \end{gathered}$ | $\begin{gathered} \hline 32.3 \\ (104.0) \\ \hline \end{gathered}$ | $\begin{array}{r} 38.3 \\ (110.7) \\ \hline \end{array}$ | $\begin{array}{c\|} \hline 58.8 \\ (56.3) \\ \hline \end{array}$ | $\begin{aligned} & \hline(20.5) \\ & (54.4) \end{aligned}$ |  |
| Income before income taxes | 134.5 | 63.7 | 198.2 | 165.6 | 32.6 |  |
| Current and deferred income taxes | (46.1) | (46.5) | (92.6) | (69.1) | (23.5) |  |
| Net income (loss) | 88.4 | 17.2 | 105.6 | 96.5 | 9.1 |  |
| Net income (loss) attributable to non-controlling interests | (29.3) | (29.9) | (59.2) | (35.6) | (23.6) |  |
| Net income (loss) attributable to Shareholders of the parent | 59.1 | (12.7) | 46.4 | 60.9 | (14.5) | -24\% |
| Comprehensive income attributable to : | 68.0 | (60.3) | 7.7 | 173.7 | (166.0) |  |
| Shareholders of the parent Non-controlling interests | $\begin{array}{r} 45.2 \\ 22.8 \\ \hline \end{array}$ | $\begin{gathered} (72.2) \\ 11.9 \\ \hline \end{gathered}$ | $(27.0)$ <br> 34.7 | 116.0 57.7 | $\underset{(143.0)}{(23.0)}$ |  |

## Consolidated Net Sales and Operating Income by Business Segment

|  |  |  |  |  |  | (Billions of Yen) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1H | 2H | FY2015 | FY2014 | Change |
| Total | Net Sales | 1,884.6 | 1,938.5 | 3,823.1 | 3,656.3 | 166.8 |
|  | Operating Income | 136.4 | 143.6 | 280.0 | 165.7 | 114.3 |
| Electronics Applications | Net Sales | 58.3 | 57.3 | 115.6 | 118.8 | (3.2) |
|  | Operating Income | 0.1 | (1.1) | (1.0) | (2.8) | 1.8 |
| Designed Materials | Net Sales | 412.0 | 440.6 | 852.6 | 818.6 | 34.0 |
|  | Operating Income | 36.1 | 39.6 | 75.7 | 55.6 | 20.1 |
| Health Care | Net Sales | 261.2 | 292.9 | 554.1 | 531.9 | 22.2 |
|  | Operating Income | 47.5 | 55.9 | 103.4 | 77.0 | 26.4 |
| Chemicals | Net Sales | 648.2 | 672.9 | 1,321.1 | 1,113.9 | 207.2 |
|  | Operating Income | 30.9 | 26.4 | 57.3 | 8.9 | 48.4 |
| Polymers | Net Sales | 404.8 | 368.9 | 773.7 | 873.7 | (100.0) |
|  | Operating Income | 22.2 | 21.1 | 43.3 | 28.0 | 15.3 |
| Others | Net Sales | 100.1 | 105.9 | 206.0 | 199.4 | 6.6 |
|  | Operating Income | 2.8 | 4.5 | 7.3 | 6.1 | 1.2 |
| Corporate | Net Sales | - | - | - | - | - |
|  | Operating Income | (3.2) | (2.8) | (6.0) | (7.1) | 1.1 |

*1 Impacts of the conversion of TNSC to a consolidated subsidiary are net sales of 282.0 billion yen and operating income of 18.8 billion yen.
*2 Effective from FY2015, certain businesses (including businesses in consolidated subsidiaries) have been reclassified from the Chemicals segment and the Others segment to the Designed Materials segment and the Polymers segment. Accordingly, segment information for FY2014 is restated to match.

## Consolidated Net Sales and Operating Income By Business Sub-Segment


*1 All figures are approximation for reference purpose only.
*2 Effective from FY2015, certain businesses (including businesses in consolidated subsidiaries) have been reclassified from the Chemicals segment and the Others segment to the Designed Materials segment and the Polymers segment. Accordingly, segment information for FY2014 is restated to match.

Major reasons for the change:
(a) Deficits decreased due to rationalization and increased sales for display materials.
(b) Profit increased due to a drop in raw material prices for polyester film and high-performance films.
(c) Profit increased due to a drop in raw material prices and increased sales in lithium-ion battery materials.
(d) Profit increased due to higher royalty revenues from out-licensed drugs and increased sales of priority products and vaccine business.

## Consolidated Net Sales and Operating Income by Business Sub-Segment (Continued)

|  |  |  |  |  |  |  | (Billions of Yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1H | 2 H | FY2015 | FY2014 | Change |  |
|  | Petrochemicals | Net Sales | 270.8 | 233.0 | 503.8 | 631.4 | (127.6) |  |
|  |  | Operating Income | 7.4 | (0.8) | 6.6 | (19.5) | 26.1 | (a) |
|  | Carbon | Net Sales | 95.4 | 87.7 | 183.1 | 195.6 | (12.5) |  |
|  |  | Operating Income | 4.7 | 1.8 | 6.5 | 10.0 | (3.5) | (b) |
|  | Industrial Gases | Net Sales | 282.0 | 352.2 | 634.2 | 286.9 | 347.3 |  |
|  |  | Operating Income | 18.8 | 25.4 | 44.2 | 18.4 | 25.8 | (c) |
| $\begin{aligned} & \frac{0}{\omega} \\ & \stackrel{\rightharpoonup}{0} \\ & \stackrel{\rightharpoonup}{0} \end{aligned}$ | Polyolefins and Advanced Polymers | Net Sales | 235.4 | 225.3 | 460.7 | 515.9 | (55.2) |  |
|  |  | Operating Income | 12.6 | 17.4 | 30.0 | 11.7 | 18.3 | (d) |
|  | MMA Monomers and Polymers | Net Sales | 169.4 | 143.6 | 313.0 | 357.8 | (44.8) |  |
|  |  | Operating Income | 9.6 | 3.7 | 13.3 | 16.3 | (3.0) | (e) |

*1 All figures are approximation for reference purpose only.
*2 Effective from FY2015, certain businesses (including businesses in consolidated subsidiaries) have been reclassified from the Chemicals segment and the Others segment to the Designed Materials segment and the Polymers segment. Accordingly, segment information for FY2014 is restated to match.
Inventory valuation gain/loss

| 1 H | 2 H | FY2015 | FY2014 |  | Change |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Chemicals (Petrochemicals) | $(1.0)$ | $(6.0)$ | $(7.0)$ | $(15.5)$ | 8.5 |
| Chemicals (Carbon) | $(0.6)$ | $(0.3)$ | $(0.9)$ | $(0.6)$ | $(0.3)$ |
| Polymers | $(5.1)$ | $(8.3)$ | $(13.4)$ | $(10.1)$ | $(3.3)$ |
| Total | $(6.7)$ | $(14.6)$ | $(21.3)$ | $(26.2)$ | 4.9 |

Major reasons for the change:
(a) Profit increased due to firm petrochemical market conditions, a reduction in inventory valuation loss, and the difference in regular maintenance scale.
(b) Profit decreased due to a drop in sales prices, etc.
(c) Impacts of converting TNSC to a consolidated subsidiary (FY2014-3Q-), firm sales, and cost reductions reflecting lower crude oil prices.
(d) Profit increased due to a drop in raw material prices for polyolefin business and phenol and polycarbonate chain.
(e) Profit decreased due to sluggish demand in Asia and deteriorating market conditions.

## Analysis of Operating Income

|  | FY2015 | FY2014 | Change | (Billions of Yen) |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Analysis |  |  |  |
|  |  |  |  | Price | Volume | Cost reduction | Others *1 |
| Total | 280.0 | 165.7 | 114.3 | 34.2 | 41.1 | 18.8 | 20.2 |
| Electronics Applications | (1.0) | (2.8) | 1.8 | (2.6) | 0.7 | 4.5 | (0.8) |
| Designed Materials | 75.7 | *3 55.6 | 20.1 | 11.5 | 7.0 | 3.6 | (2.0) |
| Health Care | 103.4 | 77.0 | 26.4 | (0.7) | 30.1 | 4.1 | (7.1) |
| Chemicals | 57.3 | *3 8.9 | 48.4 | 6.5 | 4.2 | 1.8 | *2 35.9 |
| Polymers | 43.3 | *3 28.0 | 15.3 | 19.5 | (2.3) | 3.1 | (5.0) |
| Others | 7.3 | *3 6.1 | 1.2 | - | 1.4 | 0.5 | (0.7) |
| Corporate | (6.0) | (7.1) | 1.1 | - | - | 1.2 | (0.1) |

*1 Items included are impact on the unifications of accounting period ( 6.8 billion yen) and impacts from inventory valuation gain/loss, etc.
*2 Including impacts of the conversion of TNSC to a consolidated subsidiary (18.8 billion yen)
*3 Effective from FY2015, certain businesses (including businesses in consolidated subsidiaries) have been reclassified from the Chemicals segment and the Others segment to the Designed Materials segment and the Polymers segment. Accordingly, segment information for FY2014 is restated to match.

## Consolidated Extraordinary Gain and Loss

|  |  | FY2015 | FY2014 | (Billions of Yen) |
| :---: | :---: | :---: | :---: | :---: |
|  | 4Q |  |  | Change |
| Net of extraordinary gain and loss | (7.3) | (72.4) | 2.5 | (74.9) |
| Extraordinary gain | 11.8 | 38.3 | 58.8 | (20.5) |
| Gain on sales of investment securities | 10.5 | 32.0 | 6.3 | 25.7 |
| Gain on sales of property, plant and equipment | 0.7 | 3.6 | 13.0 | (9.4) |
| Gain on step acquisitions | - | 1.9 | 34.1 | (32.2) |
| Others | 0.6 | 0.8 | 5.4 | (4.6) |
| Extraordinary loss | (19.1) | (110.7) | (56.3) | (54.4) |
| Business structure improvement expenses | (2.9) | (25.6) | (22.2) | (3.4) |
| Impairment loss | (8.0) | (71.9) | (20.4) | (51.5) |
| Loss on sales and retirement of property, plant and equipment | (2.0) | (4.2) | (6.8) | 2.6 |
| Others | (6.2) | (9.0) | (6.9) | (2.1) |

## Consolidated Cash Flows

|  | Based on statements of cash flows |  |
| :---: | :---: | :---: |
|  | FY2015 | FY2014 |
| Net cash provided by operating activities | 388.7 | 329.8 |
| Income before income taxes | 198.2 | 165.6 |
| Depreciation and amortization | 180.4 | 151.3 |
| Amortization of goodwill | 20.4 | 21.1 |
| Change in operating receivables/payables | 10.1 | (33.8) |
| Change in Inventories | 39.8 | 59.0 |
| Others | (60.2) | (33.4) |
| Net cash used in investment activities | (202.8) | (277.2) |
| Capital expenditure | (180.6) | (160.7) |
| Sale of assets | 79.0 | 34.8 |
| Investment and loans receivable, etc | (101.2) | (151.3) |
| Free cash flow | 185.9 | 52.6 |
| Net cash used in financing activities | (157.0) | (2.1) |
| Interest bearing debts | (110.0) | 33.6 |
| Dividends, etc. | (47.0) | (35.7) |
| Increase (Decrease) in cash and cash equivalents | 28.9 | 50.5 |
| Effect of exchange rate changes and change in scope of consolidation | (8.2) | 13.0 |
| Cash and cash equivalents at the beginning of the period | 243.1 | 179.6 |
| Cash and cash equivalents at the end of the period | 263.8 | 243.1 |


| Adjusted by excluding cash <br> flows from investment of <br> surplus funds |
| :---: |

(Billions of Yen)

| FY2015 | FY2014 |
| :---: | :---: |
| Excluded (46.8) billion yen | Excluded (51.8) billion yen |
| 388.7 | 329.8 |
| 198.2 | 165.6 |
| 180.4 | 151.3 |
| 20.4 | 21.1 |
| 10.1 | (33.8) |
| 39.8 | 59.0 |
| (60.2) | (33.4) |
| (156.0) | (225.4) |
| (180.6) | (160.7) |
| 79.0 | 34.8 |
| (54.4) | (99.5) |
| 232.7 | 104.4 |


| <reference> |
| :--- |
| Target for <br> FY2015 <br> Forecast <br> (announced <br> on May 13) |
| 327.0 |
| 182.0 |
| 187.0 |
| 21.0 |
| $(7.0)$ |
| $(56.0)$ |
| $(212.0)$ |
| $(213.0)$ |
| 1.0 |
| 115.0 |

## Consolidated Balance Sheets

|  | (Billions of Yen) |  |  |
| :---: | :---: | :---: | :---: |
|  | Mar. 31, 2016 | Mar. 31, 2015 | Change |
| Cash and deposits | 314.8 | 236.2 | 78.6 |
| Inventories | 547.8 | 595.5 | (47.7) |
| Trade receivables | 704.0 | 759.9 | (55.9) |
| Others | 250.9 | 265.6 | (14.7) |
| Current assets | 1,817.5 | 1,857.2 | (39.7) |
| Tangible and Intangible fixed assets | 1,561.6 | 1,679.7 | (118.1) |
| Goodwill | 248.2 | 243.8 | 4.4 |
| Investment and Others | 434.3 | 542.3 | (108.0) |
| Non-current assets | 2,244.1 | 2,465.8 | (221.7) |
| Total assets | 4,061.6 | 4,323.0 | (261.4) |


|  | (Billions of Yen) |  |  |
| :---: | :---: | :---: | :---: |
|  | Mar. 31, 2016 | Mar. 31, 2015 | Change |
| Interest-bearing debts | 1,465.8 | 1,603.6 | (137.8) |
| Trade payables | 408.3 | 459.3 | (51.0) |
| Others | 633.0 | 671.5 | (38.5) |
| Liabilities | 2,507.1 | 2,734.4 | (227.3) |
| Shareholders' equity | 900.2 | 874.6 | 25.6 |
| Accumulated other comprehensive income | 32.0 | 106.4 | (74.4) |
| Non-controlling interests, etc. | 622.3 | 607.6 | 14.7 |
| Net assets | 1,554.5 | 1,588.6 | (34.1) |
|  |  |  |  |
| Total liabilities and net assets | 4,061.6 | 4,323.0 | (261.4) |


| Net interest-bearing debts (*1) | $1,024.0$ | $1,228.2$ | $(204.2)$ |
| :--- | ---: | ---: | ---: |
| Net D/E ratio | 1.10 | 1.25 | $(0.15)$ |
| Net D/E ratio (incld. non-controlling interests in the denominator) | 0.66 | 0.77 | $(0.11)$ |
|  |  |  |  |
| Shareholders' equity | 932.3 | 981.0 | $(48.7)$ |
| Shareholders' equity ratio | $22.9 \%$ | $22.6 \%$ | $0.3 \%$ |

[^0]
## Consolidated Statements of Changes in Net Assets

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Common stock | Additional paid-in capital | Retained earnings | Treasury stock at cost | Total shareholders' equity | Net <br> unrealized <br> holding gain <br> (loss) on <br> other <br> securities | Gain (loss) on deferred hedges | Land revaluation surplus | Foreign currency translation adjustments | Remeasurements <br> of accrued retirement benefits | Accumulated other comprehensive income (loss) | Warrants | Non-controlling interests in consolidated subsidiaries | Total net assets |
| Beginning of period | 50.0 | 317.7 | 523.1 | (16.2) | 874.6 | 40.3 | 0.0 | 1.7 | 59.9 | 4.5 | 106.4 | 0.5 | 607.1 | 1,588.6 |
| Cash dividends |  |  | (20.5) |  | (20.5) |  |  |  |  |  | - |  |  | (20.5) |
| Net income(loss) attributable to Shareholders of the parent |  |  | 46.4 |  | 46.4 |  |  |  |  |  | - |  |  | 46.4 |
| Purchase of treasury stock |  |  |  | (0.0) | (0.0) |  |  |  |  |  | - |  |  | (0.0) |
| Disposal of treasury stock |  | 0.0 |  | 0.0 | 0.0 |  |  |  |  |  | - |  |  | 0.0 |
| Changes in equity of the parent company related to transactions with non-controlling interests |  | (0.7) |  |  | (0.7) |  |  |  |  |  | - |  |  | (0.7) |
| Change in scope of consolidation |  |  | 0.1 |  | 0.1 |  |  |  |  |  | - |  |  | 0.1 |
| Change of the scope of application of the equity method |  |  | (0.5) | 0.0 | (0.5) |  |  |  |  |  | - |  |  | (0.5) |
| Reversal of land revaluation surplus |  |  | 0.8 |  | 0.8 |  |  |  |  |  | - |  |  | 0.8 |
| Net change in items other than those in shareholders' equity |  |  |  |  |  | (24.3) | 0.1 | (0.9) | (27.7) | (21.6) | (74.4) | 0.0 | 14.7 | (59.7) |
| Net changes during the period | - | (0.7) | 26.3 | (0.0) | 25.6 | (24.3) | 0.1 | (0.9) | (27.7) | (21.6) | (74.4) | 0.0 | 14.7 | (34.1) |
| End of period | 50.0 | 317.0 | 549.4 | (16.2) | 900.2 | 16.0 | 0.1 | 0.8 | 32.2 | (17.1) | 32.0 | 0.5 | 621.8 | 1,554.5 |

## Consolidated Statements of Comprehensive Income

Exchange rate used to convert balance sheets for foreign subsidiaries

|  |  |  |
| :--- | ---: | ---: |
|  | Mar. 2016 | Mar. 2015 |
| For subsidiaries with April-March accounting period $(\not \approx /$ US $\$)$ | $\mathbf{1 1 2 . 7}$ | $\mathbf{1 2 0 . 2}$ |
| For subsidiaries with April-March accounting period $(\neq / \epsilon)$ | $\mathbf{1 2 7 . 7}$ | $\mathbf{1 3 0 . 3}$ |


|  |  |  | (Billions of Yen) |
| :---: | :---: | :---: | :---: |
|  | FY2015 | FY2014 | Change |
| Net income(loss) attributable to Shareholders of the parent | 46.4 | 60.9 | (14.5) |
| Net income(loss) attributable to non-controlling interests | 59.2 | 35.6 | 23.6 |
| Net income (loss) | 105.6 | 96.5 | 9.1 |
| Other comprehensive income (loss): <br> Net unrealized holding gain (loss) on other securities <br> Gain (loss) on deferred hedges <br> Foreign currency translation adjustments <br> Remeasurements of defined benefit plans <br> Other comprehensive income (loss) for affiliates accounted for using equity method | $\begin{array}{r} (29.7) \\ 0.3 \\ (36.8) \\ (26.3) \\ (5.4) \end{array}$ | $\begin{array}{r} 24.3 \\ (0.5) \\ 40.7 \\ 4.3 \\ 8.4 \end{array}$ | $\begin{gathered} (54.0) \\ 0.8 \\ (77.5) \\ (30.6) \\ (13.8) \end{gathered}$ |
| Other comprehensive income (loss), net | (97.9) | 77.2 | (175.1) |
| Total comprehensive income (loss) | 7.7 | 173.7 | (166.0) |
| Total comprehensive income (loss) attributable to : <br> Shareholders of the parent <br> Non-controlling interests | $\begin{gathered} (27.0) \\ 34.7 \end{gathered}$ | $\begin{array}{r}116.0 \\ 57.7 \\ \hline\end{array}$ | $\begin{array}{r} (143.0) \\ (23.0) \end{array}$ |

## Achievement of Target Financial Indexes in APTSIS 15

| (Billions of Yen) |  |  |
| :--- | ---: | ---: |
|  | FY2015 <br> Target | FY2015 <br> Actual |
| Operating income | 280.0 | 280.0 |
| ROA <br> (Income before income taxes/Total assets) | more than 7.0\% | $4.7 \%$ |
| Net D/E ratio | 0.80 | 1.10 |
| Overseas sales ratio | more than 45.0\% | $43.4 \%$ |


| Exchange rate (¥/US\$) | 110.0 | 110.0 | 110.0 |
| :--- | ---: | ---: | ---: |
| Naphtha price (¥/kI) | 37,000 | 37,000 | 37,000 |

(Billions of Yen)

|  | (Billions of Yen) |  |  |
| :---: | :---: | :---: | :---: |
|  | 1H | 2 H | FY2016 <br> Forecast <br> (IFRS) |
| Sales revenue | 1,750.0 | 1,850.0 | 3,600.0 |
| Core operating income | 105.0 | 130.0 | 235.0 |
| Special items | (8.0) | (16.0) | (24.0) |
| Operating income | 97.0 | 114.0 | 211.0 |
| Financial income/Expenses | (6.5) | (6.5) | (13.0) |
| Earnings before taxes | 90.5 | 107.5 | 198.0 |
| Income taxes | (30.5) | (36.0) | (66.5) |
| Net income | 60.0 | 71.5 | 131.5 |
| Net income(loss) attributable to owners of the parent | 36.0 | 44.0 | 80.0 |
| Net income(loss) attributable to non-controlling interests | 24.0 | 27.5 | 51.5 |

*MCHC plans to voluntarily adopt IFRS starting with the disclosure of the first quarter results of fiscal 2016.
Above-mentioned forecasts are based on IFRS.

Consolidated Sales Revenue and Segment Profit by Business Segment (FY2016 Forecast)

| Segment Profit |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| IFRS | J-GAAP |  |  |  |  | Reference |  |  |
| Core operating income Oper |  |  |  | FY2016 | FY2015 |  |  |  |
|  |  | 1H | 2 H | Forecast (IFRS) | $\begin{aligned} & \text { Actual } \\ & \text { (J-GAAP) } \end{aligned}$ | Impact on the unifications of accounting period | $\begin{gathered} \text { Accounting } \\ \text { standards } \\ \text { difference, etc. } \end{gathered}$ | Other change |
| Total | Sales Revenue | 1,750.0 | 1,850.0 | 3,600.0 | 3,823.1 | (78.5) | (36.0) | (108.6) |
|  | Segment Profit | 105.0 | 130.0 | 235.0 | 280.0 | (6.8) | 9.0 | (47.2) |
| Electronics Applications | Sales Revenue | 50.0 | 55.0 | 105.0 | 115.6 | (1.6) | - | (9.0) |
|  | Segment Profit | (2.0) | 0.0 | (2.0) | (1.0) | (0.4) | (1.0) | 0.4 |
| Designed Materials | Sales Revenue | 407.0 | 428.0 | 835.0 | 852.6 | (21.6) | (6.0) | 10.0 |
|  | Segment Profit | 32.0 | 35.0 | 67.0 | 75.7 | (1.7) | (1.0) | (6.0) |
| Health Care | Sales Revenue | 255.0 | 280.0 | 535.0 | 554.1 | - | (6.0) | (13.1) |
|  | Segment Profit | 38.5 | 43.5 | 82.0 | 103.4 | - | 9.0 | (30.4) |
| Chemicals | Sales Revenue | 579.0 | 606.0 | 1,185.0 | 1,321.1 | (51.3) | (24.0) | (60.8) |
|  | Segment Profit | 23.5 | 30.0 | 53.5 | 57.3 | (4.0) | - | 0.2 |
| Polymers | Sales Revenue | 360.0 | 370.0 | 730.0 | 773.7 | (4.0) | - | (39.7) |
|  | Segment Profit | 16.5 | 21.5 | 38.0 | 43.3 | (0.7) | 2.0 | (6.6) |
| Others | Sales Revenue | 99.0 | 111.0 | 210.0 | 206.0 | - | - | 4.0 |
|  | Segment Profit | 0.5 | 4.0 | 4.5 | 7.3 | - | - | (2.8) |
| Corporate | Sales Revenue | - | - | - | - | - | - | - |
|  | Segment Profit | (4.0) | (4.0) | (8.0) | (6.0) | - | - | (2.0) |

## Consolidated Sales Revenue and Segment Profit By Business Sub-Segment

| Segment Profit |  |  | (Billions of Yen) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | IFRS J-GAAP | J-GAAP <br> Operating income |  |  |  |  | Reference |  |  |
| Core | operating income Operating inc |  | 1H | 2H | Forecast (IFRS) | $\begin{gathered} \text { FY2015 } \\ \text { Actual } \\ \text { (J-GAAP) } \end{gathered}$ | FY2015 Impact on the unifications of accounting period | Accounting standards difference, etc. | Other change |
| Electronics Applications |  | Sales Revenue | 50.0 | 55.0 | 105.0 | 115.6 | (1.6) | - | (9.0) |
|  |  | Segment Profit | (2.0) | 0.0 | (2.0) | (1.0) | (0.4) | (1.0) | 0.4 |
|  | Functional Products | Sales Revenue | 282.0 | 298.0 | 580.0 | 602.7 | (21.6) | (3.0) | 1.9 |
|  |  | Segment Profit | 18.0 | 22.0 | 40.0 | 44.4 | (1.7) | 1.0 | (3.7) |
|  | Performance Chemicals | Sales Revenue | 125.0 | 130.0 | 255.0 | 249.9 | - | (3.0) | 8.1 |
|  |  | Segment Profit | 14.0 | 13.0 | 27.0 | 31.3 | - | (2.0) | (2.3) |
|  | Pharmaceuticals | Sales Revenue | 193.0 | 213.5 | 406.5 | 431.6 | - | (6.0) | (19.1) |
|  |  | Segment Profit | 38.0 | 39.0 | 77.0 | 99.3 | - | 8.0 | (30.3) |
|  | Diagnostics, Clinical Testing and API | Sales Revenue | 62.0 | 66.5 | 128.5 | 122.5 | - | - | 6.0 |
|  |  | Segment Profit | 0.5 | 4.5 | 5.0 | 4.1 | - | 1.0 | (0.1) |

[^1]
## Consolidated Sales Revenue and Segment Profit By Business Sub-Segment (Continued)


*1 All figures are approximation for reference purpose only.

| Inventory valuation gain/loss | (Billions of Yen) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1H | 2H | FY2016 <br> Forecast <br> (IFRS) | $\begin{gathered} \text { FY2015 } \\ \text { Actual } \\ \text { (J-GAAP) } \end{gathered}$ | Change |
| Chemicals (Petrochemicals) | 1.5 | 0.0 | 1.5 | (7.0) | 8.5 |
| Chemicals (Carbon) | 0.0 | 0.0 | 0.0 | (0.9) | 0.9 |
| Polymers | (1.0) | (0.5) | (1.5) | (13.4) | 11.9 |
| Total | 0.5 | (0.5) | 0.0 | (21.3) | 21.3 |

## Consolidated Cash Flows Targets

|  | Adjusted by excluding cash flows from investment of surplus funds |  |
| :---: | :---: | :---: |
|  | (Billions of Yen) |  |
|  | FY2016 <br> Target (IFRS) | FY2015 <br> Actual (J-GAAP) |
| Net cash provided by operating activities | 340.0 | 388.7 |
| Income before income taxes Depreciation and amortization Amortization of goodwill Change in working capital Others | $\begin{array}{r} 198.0 \\ 180.0 \\ - \\ 28.0 \\ (66.0) \\ \hline \end{array}$ | $\begin{array}{r} 198.2 \\ 180.4 \\ 20.4 \\ 49.9 \\ (60.2) \\ \hline \end{array}$ |
| Net cash used in investment activities | (240.0) | (156.0) |
| Capital expenditure <br> Investment and loans receivables, etc. | $\begin{array}{cr} \hline{ }^{*} 1 & (244.0) \\ & 4.0 \\ \hline \end{array}$ | $\begin{array}{r} \hline(180.6) \\ 24.6 \end{array}$ |
| Free cash flow | 100.0 | 232.7 |

[^2]|  |  | FY2016 <br> Forecast <br> (IFRS) | FY2015 <br> Actual <br> (J-GAAP) | FY2014 <br> Actual <br> (J-GAAP) | FY2013 <br> Actual <br> (J-GAAP) | FY2012 <br> Actual <br> (J-GAAP) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash dividends per share (Yen) | Interim | 8 | 7 | 6 | 6 | 6 |
|  | Year-end | 8 | * 8 | 7 | 6 | 6 |
|  | Total (Annual) | 16 | 15 | 13 | 12 | 12 |
| Net income per share (Yen) | - | ¥54.61 | $¥ 31.70$ | $¥ 41.40$ | ¥21.89 | ¥12.61 |
| Consolidated dividend pay out ratio | - | 29.3\% | 47.3\% | 31.4\% | 54.8\% | 95.2\% |

*From fiscal 2015, a resolution of the Board of Directors will set the year-end dividend. The dividend effective date is June 3, 2016.

We are introducing core operating income excluding gains/losses incurred by non-recurring factors, and applying it as an index for disclosure and business management, to better understand operating gains/losses.


Differences between Operating Income (J-GAAP) and Core Operating Income (IFRS) (Estimated Values)
(Billions of Yen)

|  | Differences between operating income (J-GAAP) and core operating income (IFRS) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Non-amortization of Goodwill (FY2015) | Employee retirement benefit (FY2015 vs.FY2016) | Revenues from out-licensed drugs and in-licensing expenses (FY2015) | Reclassification, etc. |
| Electronics Applications | (1.0) | 0.0 | (1.0) | - | 0.0 |
| Designed Materials | (1.0) | 4.9 | (3.5) | - | (2.4) |
| Functional Products | 1.0 | 3.6 | (1.0) | - | (1.6) |
| Performance Chemicals | (2.0) | 1.3 | (2.5) | - | (0.8) |
| Health Care | 9.0 | 7.8 | (2.5) | 4.2 | (0.5) |
| Pharmaceuticals | 8.0 | 6.1 | (2.5) | *1 4.2 | 0.2 |
| Diagnostics, Clinical Testing and API | 1.0 | 1.7 | 0.0 | - | (0.7) |
| Chemicals | 0.0 | 4.9 | (1.5) | - | (3.4) |
| Petrochemicals | (4.0) | - | (1.0) | - | (3.0) |
| Carbon | (2.0) | - | (0.5) | - | (1.5) |
| Industrial Gases | 6.0 | 4.9 | 0.0 | - | 1.1 |
| Polymers | 2.0 | 2.8 | (1.5) | - | 0.7 |
| Polyolefins and Advanced Polymers | (1.0) | 0.3 | (2.0) | - | 0.7 |
| MMA Monomers and Polymers | 3.0 | 2.5 | 0.5 | - | 0.0 |
| Others | 0.0 | 0.0 | 0.0 | - | 0.0 |
| Corporate | 0.0 | - | 0.0 | - | 0.0 |
| Total | 9.0 | 20.4 | (10.0) | 4.2 | *2 (5.6) |

[^3] Recognized in-licensing expenses as intangible assets 11.4
*2 Reclassification of non-operating gains/losses and extraordinary gains/losses, etc. (4.6) Change in scope of consolidation (1.0)

## Scope of Consolidation and Overseas Sales Operating Income

## Reference

(Number of companies)

| Scope of consolidation | (Number of companies) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2015 | FY2014 | FY2013 | FY2012 | FY2011 |
| MCHC and affiliated companies | 749 | 762 | 450 | 429 | 448 |
| Companies in consolidation scope | 598 | 601 | 414 | 392 | 404 |
| MCHC and consolidated subsidiaries | 522 | 523 | 361 | 340 | 341 |
| Japan | 200 | 210 | 135 | 130 | 130 |
| Overseas | 322 | 313 | 226 | 210 | 211 |
| Affiliates accounted for by the equity method | 76 | 78 | 53 | 52 | 63 |

Net sales and operating income by geographic area based on location of MCHC and consolidated subsidiaries
MCHC and Consolidated Subsidiaries

| Japan | $2,553.1$ | $2,534.7$ | $2,415.1$ | $2,320.5$ | $2,352.5$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Overseas | $1,270.0$ | $1,121.6$ | $1,083.7$ | 768.1 | 855.7 |
| Net sales | $3,823.1$ | $3,656.3$ | $3,498.8$ | $3,088.6$ | $3,208.2$ |
| Japan | 225.8 | 140.6 | 103.7 | 78.8 | 72.6 |
| Overseas | 54.2 | 25.1 | 6.8 | 11.4 | 58.0 |
| Operating income | 280.0 | 165.7 | 110.5 | 90.2 | 130.6 |



| Overseas sales | $1,659.2$ | $1,519.1$ | $1,457.1$ | $1,107.6$ | $1,184.4$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Overseas sales ratio | $43.4 \%$ | $41.5 \%$ | $41.6 \%$ | $35.9 \%$ | $36.9 \%$ |

*1 Overseas sales ratio, excluding impacts of 78.5 billion yen associated with a change in accounting periods in some of overseas subsidiaries is $41.3 \%$.
*2 Overseas sales ratio, excluding impacts of 145.6 billion yen associated with a change in accounting periods in some of overseas subsidiaries is $39.5 \%$.

## Consolidated Capital Expenditure, Depreciation \& Amortization, E\&D Expenses, Total Assets, and Number of Employees by Business Segment <br> Reference

|  | Capital Expenditure |  | Depreciation\& Amortization (excluding goodwill) |  | R\&D Expenses |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2016 <br> Forecast <br> (IFRS) | $\begin{gathered} \text { FY2015 } \\ \text { Actual } \\ \text { (J-GAAP) } \end{gathered}$ | FY2016 Forecast (IFRS) | FY2015 Actual (J-GAAP) | FY2016 <br> Forecast <br> (IFRS) | FY2015 Actual (J-GAAP) |
| Electronics Applications | 7.0 | 5.1 | 6.0 | 6.2 | 6.0 | 7.2 |
| Designed Materials | 62.0 | 49.7 | 44.0 | 42.1 | 21.0 | 21.8 |
| Health Care | 28.0 | 21.3 | 19.0 | 16.2 | 83.0 | 86.3 |
| Chemicals | 85.0 | 73.5 | 67.0 | 71.2 | 4.0 | 4.8 |
| Polymers | 56.0 | 21.9 | 39.0 | 40.0 | 14.0 | 13.3 |
| Others | 4.0 | 3.5 | 3.0 | 3.1 | 1.0 | 0.3 |
| Corporate | 2.0 | 1.5 | 2.0 | 1.6 | 6.0 | 4.7 |
| Total | 244.0 | 176.5 | 180.0 | 180.4 | 135.0 | 138.4 |


| TBillons of Yen, untill otherwise noted) <br> Total <br> Assets | Number of <br> Employees |
| :--- | ---: |
| FY2015 <br> Actual <br> (J-GAAP) | FY2015 <br> Actual <br> (J-GAAP) |
| 102.8 | 2,529 |
| 834.8 | 17,635 <br> $1,059.0$ |
| $1,296.9$ | 12,876 |
| 743.8 | 8,052 |
| 658.9 | 8,229 |
| $(634.6)$ | 752 |
| $4,061.6$ | 68,988 |

## Major Capital Expenditure

Reference


Trend of Performance


## Trend of Financial Position



The forward-looking statements are based largely on company expectations and information available as of the date hereof, and are subject to risks and uncertainties, which may be beyond company control.

Actual results could differ materially due to numerous factors, including without limitation, marketing conditions and the effects of industry competition.


[^0]:    *1. Net interest-bearing debts ( $1,024.0$ billion yen)
    $=$ interest bearing debts ( $1,465.8$ billion yen)

    - \{cash and cash equivalents (263.8 billion yen) + investments of surplus funds (178.0 billion yen)\}

[^1]:    *1 All figures are approximation for reference purpose only.

[^2]:    *1 Including capital expenditures of The Saudi Methaclylates

[^3]:    1 Deferred lump-sum royalty revenues from out-licensed drugs (7.2)

