# Operational Summary 

for the Fiscal Year Ended March 31, 2015

May 13, 2015
Mitsubishi Chemical Holdings Corporation

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## List of Abbreviations



## Functional Products

Performance Chemicals
Pharmaceuticals
Diagnostics, Clinical Testing and API
Petrochemicals
Carbon
Industrial Gases
Polyolefins and Advanced Polymers
MMA Monomers and Polymers

## Consolidated Statements of Operations

| Exchange rate (\#lUS\$) | 103.6 | 117.6 | 110.6 | 100.5 | 10.1 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Naphtha price ( $¥$ /kI) | 70,400 | 56,500 | 63,500 | 67,300 | $(3,800)$ |
|  |  |  |  | (Billions of Yen) |  |
|  | 1H | 2 H | FY2014 | FY2013 | Change |
| Net sales | 1,672.3 | 1,984.0 | 3,656.3 | 3,498.8 | 157.5 |
| Operating income | 73.7 | 92.0 | 165.7 | 110.5 | 55.2 |
| Income (expenses) on financing activities <br> [Dividend income included in above] <br> Equity in Earnings of non-consolidated subsidiaries and affiliates <br> Other non-operating income (expenses) | $\begin{array}{r} \hline(1.1) \\ {[5.4]} \\ 1.7 \\ 2.0 \\ \hline \end{array}$ | $\begin{array}{r} \hline(4.3) \\ {[3.5]} \\ 2.1 \\ (3.0) \\ \hline \end{array}$ | $\begin{array}{r} \hline(5.4) \\ {[8.9]} \\ 3.8 \\ (1.0) \\ \hline \end{array}$ | $\begin{array}{r} (6.5) \\ {[7.2]} \\ (0.4) \\ (0.5) \end{array}$ | $\begin{array}{r} 1.1 \\ {[1.7]} \\ 4.2 \\ (0.5) \end{array}$ |
| Ordinary income | 76.3 | 86.8 | 163.1 | 103.1 | 60.0 |
| Extraordinary gain Extraordinary loss | $\begin{gathered} \hline 16.7 \\ (9.3) \\ \hline \end{gathered}$ | $\begin{gathered} 42.1 \\ (47.0) \\ \hline \end{gathered}$ | $\begin{gathered} 58.8 \\ (56.3) \\ \hline \end{gathered}$ | $\begin{gathered} 30.8 \\ (17.3) \end{gathered}$ | $\begin{gathered} 28.0 \\ (39.0) \\ \hline \end{gathered}$ |
| Income before income taxes and minority interests | 83.7 | 81.9 | 165.6 | 116.6 | 49.0 |
| Current and deferred income taxes | (30.9) | (38.2) | (69.1) | (56.3) | (12.8) |
| Income before minority interests | 52.8 | 43.7 | 96.5 | 60.3 | 36.2 |
| Minority interests in consolidated subsidiaries | (19.5) | (16.1) | (35.6) | (28.1) | (7.5) |
| Net income (loss) | 33.3 | 27.6 | 60.9 | 32.2 | 28.7 |
|  |  |  |  |  |  |
| Comprehensive income attributable to: | 69.2 | 104.5 | 173.7 | 134.0 | 39.7 |
| Shareholders of the parent Minority interests | $\begin{aligned} & 47.9 \\ & 21.3 \\ & \hline \end{aligned}$ | $\begin{array}{r} 68.1 \\ 36.4 \\ \hline \end{array}$ | $\begin{array}{r} 116.0 \\ 57.7 \\ \hline \end{array}$ | $\begin{array}{r} 96.8 \\ 37.2 \\ \hline \end{array}$ | $\begin{aligned} & 19.2 \\ & 20.5 \\ & \hline \end{aligned}$ |

## Consolidated Net Sales and Operating Income by Business Segment


*1 Including net sales of 286.9 billion yen and operating income of 18.4 billion yen in industrial gases
*2 Effective from FY2014, certain businesses (including businesses in consolidated subsidiaries) have been reclassified from the Health Care segment to the Designed Materials segment. Accordingly, segment information for FY2013 is restated to match.

## Consolidated Net Sales and Operating Income By Business Sub-segment

|  |  |  |  |  |  |  | (Billions of Yen) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1H | 2 H | FY2014 | FY2013 | Change |
| Electronics Applications |  | Net Sales | 57.5 | 61.3 | 118.8 | 133.7 | (14.9) |
|  |  | Operating Income | (1.1) | (1.7) | (2.8) | (5.5) | 2.7 |
|  | Functional Products | Net Sales | 273.0 | 290.2 | 563.2 | 544.1 | 19.1 |
|  |  | Operating Income | 15.0 | 16.8 | 31.8 | 22.2 | 9.6 |
|  | Performance Chemicals | Net Sales | 123.2 | 125.0 | 248.2 | 255.0 | (6.8) |
|  |  | Operating Income | 12.3 | 12.0 | 24.3 | 25.3 | (1.0) |
|  | Pharmaceuticals | Net Sales | 198.6 | 216.2 | 414.8 | 412.6 | 2.2 |
|  |  | Operating Income | 37.1 | 34.4 | 71.5 | 63.8 | 7.7 |
|  | Diagnostics, Clinical Testing and API | Net Sales | 57.2 | 59.9 | 117.1 | 110.5 | 6.6 |
|  |  | Operating Income | 2.7 | 2.8 | 5.5 | 3.5 | 2.0 |

*1 All figures are approximation for reference purpose only.
*2 Effective from FY2014, certain businesses (including businesses in consolidated subsidiaries) have been reclassified from the Health Care segment to the Designed Materials segment. Accordingly, segment information for FY2013 is restated to match.
Major reasons for the change:
(a) Rationalization, increased sales for display materials, etc.
(b) Profit increased due to polyester film, electronic and industrial film, engineering plastic products, and carbon fiber, etc.
(c) Profit decreased for optical PVOH film: OPL film and EVOH products, despite increased sales and rationalization in lithium-ion battery materials, etc.
(d) Profit increased due to higher royalty revenues, increased sales for new pharmaceuticals and decreased SG\&A expenses, while profit decreased due to drug price revisions and expanded use of generic drugs.
(e) Increased sales of products in Qualicaps Group, etc.

## Consolidated Net Sales and Operating Income by Business Sub-segment (Continued)

|  |  |  |  |  |  |  | (Billions of Ye) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1H | 2 H | FY2014 | FY2013 | Change |
|  | Petrochemicals | Net Sales | 341.9 | 315.0 | 656.9 | 750.3 | (93.4) |
|  |  | Operating Income | (3.2) | (16.0) | (19.2) | (9.0) | (10.2) |
|  | Carbon | Net Sales | 99.1 | 96.5 | 195.6 | 204.8 | (9.2) |
|  |  | Operating Income | 4.5 | 5.5 | 10.0 | 9.7 | 0.3 |
|  | Industrial Gases | Net Sales | - | 286.9 | 286.9 | - | 286.9 |
|  |  | Operating Income | - | 18.4 | 18.4 | - | 18.4 |
|  | Polyolefins and Advanced Polymers | Net Sales | 254.0 | 261.9 | 515.9 | 510.8 | 5.1 |
|  |  | Operating Income | 2.4 | 9.3 | 11.7 | 2.9 | 8.8 |
|  | MMA Monomers and Polymers | Net Sales | 162.5 | 156.2 | 318.7 | 347.6 | (28.9) |
|  |  | Operating Income | 5.1 | 10.0 | 15.1 | (0.6) | 15.7 |

*1 All figures are approximation for reference purpose only.

| Inventory valuation gain/loss | 1H | 2H | FY2014 | FY2013 | Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Chemicals (Petrochemicals) | (0.1) | (15.4) | (15.5) | 0.5 | (16.0) |
| Chemicals (Carbon) | (0.7) | 0.1 | (0.6) | (0.3) | (0.3) |
| Polymers | 2.0 | (12.1) | (10.1) | 9.5 | (19.6) |
| Total | 1.2 | (27.4) | (26.2) | 9.7 | (35.9) |

Major reasons for the change:
(a) Increased deficits due to inventory valuation loss in naphtha and paraxylene, the difference in scale of periodic maintenance, etc.
(b) Increased sales for synthetic rubber, etc.
(c) Impacts of the conversion of TNSC to a consolidated subsidiary (FY2014-3Q-)
(d) Increased margins in polyolefin business, improved performance of phenol and polycarbonate chain, increased profit in performance polymers business, etc.
(e) Firm MMA market in Asia, a drop in raw material prices, etc.

## Analysis of Operating Income

|  | FY2014 |  | (Billions of Yen) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | FY2013 | Change | Analysis |  |  |  |
|  |  |  |  | Price | Volume | Cost reduction | Others |
| Total | 165.7 | 110.5 | 55.2 | 15.2 | 35.2 | 29.4 | (24.6) |
| Electronics Applications | (2.8) | (5.5) | 2.7 | (3.3) | 1.8 | 4.2 | 0.0 |
| Designed Materials | 56.1 | *3 47.5 | 8.6 | 0.2 | 6.5 | 5.1 | (3.2) |
| Health Care | 77.0 | *3 67.3 | 9.7 | (23.1) | 27.7 | 6.8 | (1.7) |
| Chemicals | 9.2 | 0.7 | 8.5 | 2.5 | (1.4) | 4.5 | *2 2.9 |
| Polymers | 26.8 | 2.3 | 24.5 | 38.9 | 0.4 | 7.8 | (22.6) |
| Others | 6.5 | 5.7 | 0.8 | - | 0.2 | 0.6 | 0.0 |
| Corporate | (7.1) | (7.5) | 0.4 | - | - | 0.4 | 0.0 |

*1 Items included are impacts from inventory valuation gain/loss, etc.
*2 Including impacts of the conversion of TNSC to a consolidated subsidiary (18.4 billion yen)
*3 Effective from FY2014, certain businesses (including businesses in consolidated subsidiaries) have been reclassified
from the Health Care segment to the Designed Materials segment. Accordingly, segment information for FY2013 is restated to match.

## Consolidated Extraordinary Gain and Loss


*1 Impacts of the conversion of TNSC to a consolidated subsidiary

## Consolidated Cash Flows

|  | Based on statements of cash flows |  |  | Adjusted by excluding cash flows from investment of surplus funds |  | <Reference> |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  | (Billions of Yen) |  |
|  | FY2014 | FY2013 |  | FY2014 <br> Excluded (50.4) billion yen | FY2013 <br> Excluded 26.2 <br> billion yen | Target for FY2014 (announced on May 12, 2014) |
| Net cash provided by operating activities | 329.8 | 177.0 |  | 329.8 | 177.0 | 233.0 |
| Income before income taxes and minority interests | 165.6 | 116.6 |  | 165.6 | 116.6 | 115.0 |
| Depreciation and amortization | 151.3 | 131.6 |  | 151.3 | 131.6 | 132.0 |
| Amortization of goodwill | 21.1 | 14.7 |  | 21.1 | 14.7 | 16.0 |
| Change in operating receivables/payables | (33.8) | (33.6) |  | (33.8) | (33.6) | 6.0 |
| Change in Inventories | 59.0 | (18.3) |  | 59.0 | (18.3) |  |
| Others | (33.4) | (34.0) |  | * 1 (33.4) | (34.0) | (36.0) |
| Net cash used in investment activities | (277.2) | (159.8) |  | (226.8) | (186.0) | (133.0) |
| Capital expenditure | (160.7) | (135.1) |  | (160.7) | (135.1) | (135.0) |
| Sale of assets | 34.8 | 42.7 |  | 34.8 | 42.7 | 2.0 |
| Investment and loans receivable, etc | (151.3) | (67.4) |  | * 2 (100.9) | (93.6) |  |
| Free cash flow | 52.6 | 17.2 |  | 103.0 | (9.0) | 100.0 |
| Net cash used in financing activities | (2.1) | (8.3) |  | *1 Gains on step acquisitions of |  |  |
| Interest bearing debts | 33.6 | 22.2 |  | TNSC (34.1 | etc. |  |
| Dividends, etc. | (35.7) | (30.5) |  | *2 Acquisitions of TNSC (69.2): acquisition cost (105.9), cash and cash equivalents at the time of |  |  |
| Increase (Decrease) in cash and cash equivalents | 50.5 | 8.9 |  |  |  |  |  |
| Effect of exchange rate changes and change in scope of consolidation | 13.0 | 17.6 |  |  |  |  |
| Cash and cash equivalents at the beginning of the period | 179.6 | 153.1 |  |  |  |  |
| Cash and cash equivalents at the end of the period | 243.1 | 179.6 |  |  |  |  |

## Consolidated Balance Sheets

|  | (Billions of Yen) |  |  |
| :---: | :---: | :---: | :---: |
|  | Mar. 31, 2015 | Mar. 31, 2014 | Change |
| Cash and deposits | 236.2 | 137.7 | 98.5 |
| Inventories | 595.5 | 591.1 | 4.4 |
| Trade receivables | 759.9 | 615.7 | 144.2 |
| Others | 265.6 | 218.9 | 46.7 |
| Current assets | 1,857.2 | 1,563.4 | 293.8 |
| Tangible and Intangible fixed assets | 1,679.7 | 1,234.5 | 445.2 |
| Goodwill | 243.8 | 180.1 | 63.7 |
| Investment and Others | 542.3 | 501.4 | 40.9 |
| Non-current assets | 2,465.8 | 1,916.0 | 549.8 |
| Total assets | 4,323.0 | 3,479.4 | 843.6 |


|  | (Billions of Yen) |  |  |
| :---: | :---: | :---: | :---: |
|  | Mar. 31, 2015 | Mar. 31, 2014 | Change |
| Interest-bearing debts | 1,603.6 | 1,258.2 | 345.4 |
| Trade payables | 459.3 | 413.4 | 45.9 |
| Others | 671.5 | 492.9 | 178.6 |
| Liabilities | 2,734.4 | 2,164.5 | 569.9 |
| Shareholders' equity | 874.6 | 849.6 | 25.0 |
| Accumulated other comprehensive income | 106.4 | 51.2 | 55.2 |
| Minority interests, etc. | 607.6 | 414.1 | 193.5 |
| Net assets | 1,588.6 | 1,314.9 | 273.7 |
| Total liabilities and net assets | 4,323.0 | 3,479.4 | 843.6 |


| Net interest-bearing debts (*1) | $1,228.2$ | 998.0 | 230.2 |
| :--- | ---: | ---: | ---: |
| Net D/E ratio | 1.25 | 1.11 | 0.14 |
| Net D/E ratio (incld. minority interests in the denominator) | 0.77 | 0.76 | 0.01 |
|  |  |  |  |
| Shareholders' equity (*2) | 981.0 | 900.8 | 80.2 |
| Shareholders' equity ratio | $22.6 \%$ | $25.8 \%$ | $(3.2 \%)$ |

[^0]
## Consolidated Statements of Changes in Net Assets



## Consolidated Statements of Comprehensive Income

Exchange rate used to convert balance sheets for foreign subsidiaries

|  | Mar. 2015 | Mar. 2014 |
| :--- | ---: | ---: |
| For subsidiaries with April-March accounting period (¥/US\$) | 120.2 | 102.9 |
| For subsidiaries with April-March accounting period (¥/f) | 130.3 | 141.7 |


|  |  |  | Billions of Yen) |
| :---: | :---: | :---: | :---: |
|  | FY2014 | FY2013 | Change |
| Net income | 60.9 | 32.2 | 28.7 |
| Minority interests in consolidated subsidiaries | 35.6 | 28.1 | 7.5 |
| Income before minority interests | 96.5 | 60.3 | 36.2 |
| Other comprehensive income (loss): <br> Net unrealized holding gain (loss) on other securities <br> Gain (loss) on deferred hedges <br> Foreign currency translation adjustments <br> Remeasurements of defined benefit plans <br> Other comprehensive income (loss) for affiliates accounted for using equity method | $\begin{gathered} 24.3 \\ (0.5) \\ 40.7 \\ 4.3 \\ 8.4 \end{gathered}$ | $\begin{gathered} 7.5 \\ (1.2) \\ 58.8 \\ 1.4 \\ 7.2 \end{gathered}$ | $\begin{array}{r} 16.8 \\ 0.7 \\ (18.1) \\ 2.9 \\ 1.2 \end{array}$ |
| Other comprehensive income (loss), net | 77.2 | 73.7 | 3.5 |
| Total comprehensive income (loss) | 173.7 | 134.0 | 39.7 |
| Total comprehensive income (loss) attributable to : Shareholders of the parent Minority interests | $\begin{array}{r} 116.0 \\ 57.7 \\ \hline \end{array}$ | 96.8 37.2 | 19.2 <br> 20.5 |


| Exchange rate (\#/US\$) | 120.0 | 120.0 | 120.0 | 110.6 | 9.4 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Naphtha price ( $¥$ /kl) | 45,000 | 45,000 | 45,000 | 63,500 | $(18,500)$ |
|  |  |  |  |  | (Billions of Yen) |
|  |  |  | FY2015 <br> Forecast | FY2014 Actual | Change |
|  | 1H | 2H |  |  |  |
| Net sales | 1,920.0 | 2,080.0 | 4,000.0 | 3,656.3 | 343.7 |
| Operating income | 95.0 | 132.0 | 227.0 | 165.7 | 61.3 |
| Income (expenses) on financing activities | (5.5) | (7.0) | (12.5) | (5.4) | (7.1) |
| [Dividend income included in above] | [4.5] | [3.0] | [7.5] | [8.9] | [(1.4)] |
| Equity in Earnings of non-consolidated subsidiaries and affiliates | 3.0 | 4.0 | 7.0 | 3.8 | 3.2 |
| Other non-operating income (expenses) | (3.5) | (4.0) | (7.5) | (1.0) | (6.5) |
| Ordinary income | 89.0 | 125.0 | 214.0 | 163.1 | 50.9 |
| Extraordinary gain(loss) | (1.0) | (31.0) | (32.0) | 2.5 | (34.5) |
| Income before income taxes | 88.0 | 94.0 | 182.0 | 165.6 | 16.4 |
| Current and deferred income taxes | (30.0) | (38.5) | (68.5) | (69.1) | 0.6 |
| Net income (loss) | 58.0 | 55.5 | 113.5 | 96.5 | 17.0 |
| Net income(loss) attributable to non-controlling interests | (22.0) | (26.5) | (48.5) | (35.6) | (12.9) |
| Net income(loss) attributable to Shareholders of the parent | 36.0 | 29.0 | 65.0 | 60.9 | 4.1 |

[^1]
## Consolidated Net Sales and Operating Income by Business Segment (FY2015 Forecast)

|  |  |  |  |  |  | (Billions of Yen) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1H | 2 H | FY2015 Forecast | FY2014 Actual | Change |
| Total | Net Sales | 1,920.0 | 2,080.0 | 4,000.0 | 3,656.3 | 343.7 |
|  | Operating Income | 95.0 | 132.0 | 227.0 | 165.7 | 61.3 |
| Electronics Applications | Net Sales | 60.0 | 65.0 | 125.0 | 118.8 | 6.2 |
|  | Operating Income | (0.5) | 1.0 | 0.5 | (2.8) | 3.3 |
| Designed Materials | Net Sales | 430.0 | 470.0 | 900.0 | ${ }^{1} 8818.6$ | 81.4 |
|  | Operating Income | 29.5 | 36.5 | 66.0 | 55.6 | 10.4 |
| Health Care | Net Sales | 252.0 | 268.0 | 520.0 | 531.9 | (11.9) |
|  | Operating Income | 31.5 | 46.0 | 77.5 | 77.0 | 0.5 |
| Chemicals | Net Sales | 653.0 | 727.0 | 1,380.0 | 1,113.9 | 266.1 |
|  | Operating Income | 21.5 | 30.5 | 52.0 | 8.9 | 43.1 |
| Polymers | Net Sales | 420.0 | 430.0 | 850.0 | 873.7 | (23.7) |
|  | Operating Income | 17.0 | 18.0 | 35.0 | 28.0 | 7.0 |
| Others | Net Sales | 105.0 | 120.0 | 225.0 | 199.4 | 25.6 |
|  | Operating Income | 0.0 | 4.0 | 4.0 | 6.1 | (2.1) |
| Corporate | Net Sales | - | - | - | - | - |
|  | Operating Income | (4.0) | (4.0) | (8.0) | (7.1) | (0.9) |

[^2]
## Consolidated Net Sales and Operating Income By Business Sub-segment

|  |  |  |  |  |  |  | (Billions of Yen) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1 H | 2 H | FY2015 <br> Forecast | FY2014 Actual | Change |
| Electronics Applications |  | Net Sales | 60.0 | 65.0 | 125.0 | 118.8 | 6.2 |
|  |  | Operating Income | (0.5) | 1.0 | 0.5 | (2.8) | 3.3 |
|  | Functional Products | Net Sales | 300.0 | 340.0 | 640.0 | $\begin{array}{r} 570.4 \\ * 231.3 \\ \hline \end{array}$ | 69.6 |
|  |  | Operating Income | 17.0 | 21.5 | 38.5 |  | 7.2 |
|  | Performance Chemicals | Net Sales | 130.0 | 130.0 | 260.0 | 248.2 | 11.8 |
|  |  | Operating Income | 12.5 | 15.0 | 27.5 | 24.3 | 3.2 |
|  | Pharmaceuticals | Net Sales | 191.5 | 204.5 | 396.0 | 414.8 | (18.8) |
|  |  | Operating Income | 30.5 | 41.5 | 72.0 | 71.5 | 0.5 |
|  | Diagnostics, Clinical Testing and API | Net Sales | 60.5 | 63.5 | 124.0 | 117.1 | 6.9 |
|  |  | Operating Income | 1.0 | 4.5 | 5.5 | 5.5 | 0.0 |

*1 All figures are approximation for reference purpose only.
*2 Effective from FY2015, certain businesses (including businesses in consolidated subsidiaries) have been reclassified from the Chemicals segment and the Others segment to the Designed Materials segment and the Polymers segment. Accordingly, segment information for FY2014 is restated to match.

## Consolidated Net Sales and Operating Income by Business Sub-segment (Continued)

(Billions of Yen)

|  | Petrochemicals | Net Sales |
| :---: | :---: | :---: |
|  |  | Operating Income |
|  | Carbon | Net Sales |
|  |  | Operating Income |
|  | Industrial Gases | Net Sales |
|  |  | Operating Income |
|  | Polyolefins and Advanced Polymers | Net Sales |
|  |  | Operating Income |
|  | MMA Monomers and Polymers | Net Sales |
|  |  | Operating Income |


| 1H | 2 H | FY2015 <br> Forecast |
| :---: | :---: | :---: |
| 262.0 | 276.0 | 538.0 |
| 0.5 | 2.0 | 2.5 |
| 100.0 | 100.0 | 200.0 |
| 5.0 | 5.0 | 10.0 |
| 291.0 | 351.0 | 642.0 |
| 16.0 | 23.5 | 39.5 |
| 235.0 | 245.0 | 480.0 |
| 6.0 | 11.5 | 17.5 |
| 185.0 | 185.0 | 370.0 |
| 11.0 | 6.5 | 17.5 |


| FY2014 Actual | Change |
| :---: | :---: |
| 631.4 | (93.4) |
| (19.5) | 22.0 |
| 195.6 | 4.4 |
| 10.0 | 0.0 |
| 287 | 355.1 |
| 18 | 21.1 |
| 515.9 | (35.9) |
| 11.7 | 5.8 |
| 357.8 | 12.2 |
| 16.3 | 1.2 |

*1 All figures are approximation for reference purpose only.
*2 Effective from FY2015, certain businesses (including businesses in consolidated subsidiaries) have been reclassified from the Chemicals segment and the Others segment to the Designed Materials segment and the Polymers segment. Accordingly, segment information for FY2014 is restated to match.

| Inventory valuation gain/loss | (Billions of Yen) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1H | 2H | FY2015 <br> Forecast | FY2014 <br> Actual | Change |
| Chemicals (Petrochemicals) | (0.5) | 0.0 | (0.5) | (15.5) | 15.0 |
| Chemicals (Carbon) | 0.0 | 0.0 | 0.0 | (0.6) | 0.6 |
| Polymers | (6.5) | (1.5) | (8.0) | (10.1) | 2.1 |
| Total | (7.0) | (1.5) | (8.5) | (26.2) | 17.7 |

## Consolidated Cash Flow Targets

Adjusted by excluding cash flows from investment of surplus funds

|  | (Billions of Yen) |  |
| :--- | ---: | ---: |
|  | FY2015 <br> Target | FY2014 <br> Actual |
| Net cash provided by operating activities | 327.0 | 329.8 |
| Income before income taxes | 182.0 | 165.6 |
| Depreciation and amortization | 187.0 | 151.3 |
| Amortization of goodwill | 21.0 | $(7.0)$ |
| Change in working capital | $(56.0)$ | 21.1 |
| Others | $(212.0)$ | $(253.2$ |
| Net cash used in investment activities | $(213.0)$ | $(160.7)$ |
| Capital expenditure | 1.0 | $(90.1)$ |
| Investment and loans receivables, etc. | 115.0 | 79.0 |
| Free cash flow |  |  |


|  |  | FY2015 <br> Forecast | FY2014 Actual | FY2013 Actual | $\begin{gathered} \text { FY2012 } \\ \text { Actual } \end{gathered}$ | FY2011 Actual |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash dividends per share (Yen) | Interim | 7 | 6 | 6 | 6 | 5 |
|  | Year-end | 7 | 7 | 6 | 6 | 5 |
|  | Total (Annual) | 14 | 13 | 12 | 12 | 10 |
| Total of cash dividends (Billions of Yen) | Interim |  | 8.8 | 8.8 | 8.8 | 7.4 |
|  | Year-end |  | 10.3 | 8.8 | 8.8 | 7.4 |
|  | Total (Annual) |  | 19.1 | 17.6 | 17.6 | 14.8 |
| Net income per share (Yen) | - | $¥ 44.21$ | ¥41.40 | ¥21.89 | $¥ 12.61$ | ¥24.06 |
| Consolidated dividend pay out ratio | - | 31.7\% | 31.4\% | 54.8\% | 95.2\% | 41.6\% |

## Scope of Consolidation, Overseas Sales and Operating Income

| Scope of consolidation | (Number of companies) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2014 | FY2013 | FY2012 | FY2011 | FY2010 |
| MCHC and affiliated companies | 762 | 450 | 429 | 448 | 472 |
| Companies in consolidation scope | 601 | 414 | 392 | 404 | 411 |
| MCHC and consolidated subsidiaries | 523 | 361 | 340 | 341 | 341 |
| Japan | 210 | 135 | 130 | 130 | 127 |
| Overseas | 313 | 226 | 210 | 211 | 214 |
| Affiliates accounted for by the equity method | 78 | 53 | 52 | 63 | 70 |

Net sales and operating income by geographic area based on location of MCHC and consolidated subsidiaries

|  |  |  |  | (Billions of Yen) |
| ---: | ---: | ---: | ---: | ---: |
| $2,534.7$ | $2,415.1$ | $2,320.5$ | $2,352.5$ | $2,436.8$ |
| $1,121.6$ | $1,083.7$ | 768.1 | 855.7 | 730.0 |
| $3,656.3$ | $3,498.8$ | $3,088.6$ | $3,208.2$ | $3,166.8$ |
| 140.6 | 103.7 | 78.8 | 72.6 | 153.2 |
| 25.1 | 6.8 | 11.4 | 58.0 | 73.3 |
| 165.7 | 110.5 | 90.2 | 130.6 | 226.5 |

Overseas sales based on location of customers

| Overseas sales | $1,519.1$ |  | (Billions of Yen) |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Overseas sales ratio | 41.321 .6 | $1,107.6$ | $1,184.4$ | $1,087.6$ |

[^3]
## Consolidated Capital Expenditure, Depreciation \& Amortization, R\&D Expenses, Total Assets, and Number of Employees by Business Segment <br> Reference

|  | Capital Expenditure |  | Depreciation\& Amortization (excluding goodwill) |  | R\&D Expenses |  | Total Assets | Number of Employees |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2015 Forecast | FY2014 Actual | FY2015 <br> Forecast | FY2014 Actual | FY2015 <br> Forecast | FY2014 Actual | FY2014 Actual | FY2014 Actual |
| Electronics Applications | 5.0 | 5.9 | 7.0 | 6.1 | 7.0 | 8.2 | 117.5 | 2,719 |
| Designed Materials | 61.0 | 53.7 | 43.0 | 40.2 | 24.0 | 21.3 | 837.4 | 16,929 |
| Health Care | 27.0 | 24.6 | 17.0 | 15.7 | 81.0 | 80.5 | 1,051.0 | 12,886 |
| Chemicals | 80.0 | 44.7 | 73.0 | 46.2 | 3.0 | 3.3 | 1,435.7 | 17,961 |
| Polymers | 35.0 | 30.2 | 42.0 | 38.2 | 16.0 | 13.6 | 801.5 | 8,219 |
| Others | 3.0 | 3.6 | 3.0 | 3.1 | 1.0 | 0.5 | 612.0 | 8,730 |
| Corporate | 2.0 | 2.4 | 2.0 | 1.8 | 5.0 | 4.8 | (532.1) | 819 |
| Total | 213.0 | 165.1 | 187.0 | 151.3 | 137.0 | 132.2 | 4,323.0 | 68,263 |

[^4]
## Major Capital Expenditure

Reference


## Trend of Financial Position

Net Assets, Shareholders' equity Net interest-bearing debt


Ratio of shareholders' equity to total assets Net D/E ratio Net D/E ratio (incl. minority interests in the denominator)


Major Subsidiaries

| Company (Consolidated) | Net Sales |  |  | Operating Income |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | (Billions of Yen) |  |  |
|  | FY2014 | FY2013 | Change | FY2014 | FY2013 | Change |
| MCC | 1,943.0 | 2,159.7 | (216.7) | 19.4 | 23.1 | (3.7) |
| MTPC | 415.1 | 412.7 | 2.4 | 67.1 | 59.1 | 8.0 |
| MPI | 453.7 | 442.7 | 11.0 | 27.8 | 20.1 | 7.7 |
| MRC | 591.3 | 606.2 | (14.9) | 28.9 | 8.8 | 20.1 |
| LSII | 129.3 | - | 129.3 | 5.5 | - | 5.5 |
| TNSC *1 | 290.5 | - | 290.5 | 18.9 | - | 18.9 |
| Adjustments, etc. *2 | (166.6) | (122.5) | (44.1) | (1.9) | (0.6) | (1.3) |
| MCHC Total | 3,656.3 | 3,498.8 | 157.5 | 165.7 | 110.5 | 55.2 |

*1 The second half only
*2 Adjustments for MCHC consolidation
-Those for net sales reflect elimination of internal transactions.
-Those for operating income reflect primarily the amortization of goodwill as well as the elimination of internal transactions.
In addition, those include net sales and operating income of subsidiaries other than subsidiaries under the above-mentioned six company groups.

The forward-looking statements are based largely on company expectations and information available as of the date hereof, and are subject to risks and uncertainties, which may be beyond company control.

Actual results could differ materially due to numerous factors, including without limitation, marketing conditions and the effects of industry competition.


[^0]:    *1. Net interest-bearing debts ( $1,229.5$ billion yen)
    $=$ interest bearing debts ( $1,603.6$ billion yen)

    - \{cash and cash equivalents (243.0 billion yen) + investments of surplus funds (131.1 billion yen)\}

    2. Represents the sum of shareholders' equity and accumulated other comprehensive income per the above $B / S$.
[^1]:    *1 Effective from FY2015, the presentation of net income/loss is changed due to the revision of "Accounting Standards for Business Combinations".

[^2]:    *1 Effective from FY2015, certain businesses (including businesses in consolidated subsidiaries) have been reclassified from the Chemicals segment and the Others segment to the Designed Materials segment and the Polymers segment. Accordingly, segment information for FY2014 is restated to match.

[^3]:    * Excluding impacts of 145.6 billion yen associated with a change in accounting periods in some of overseas subsidiaries

[^4]:    *1 Effective from FY2015, certain businesses (including businesses in consolidated subsidiaries) have been reclassified from the Chemicals segment and the Others segment to the Designed Materials segment and the Polymers segment. Accordingly, segment information for FY2014 is restated to match.

