# Operational Summary 

for the First Half of the Fiscal Year Ending March 31, 2015

October 31, 2014
Mitsubishi Chemical Holdings Corporation

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## List of Abbreviations

```
FY2014:
    April 1, 2014 - March 31, }201
        1st Quarter ("1Q") of FY2014: April 1, 2014 - June 30, 2014
        2nd Quarter ("2Q") of FY2014: July 1, 2014 - September 30, }201
        1st Half ("1H") of FY2014: April 1, 2014 - September 30, }201
\begin{tabular}{ll} 
FY2013: & April 1, 2013 - March 31, 2014 \\
& 1st Quarter ("1Q") of FY2013: April 1, 2013 - June 30, 2013 \\
& 2nd Quarter ("2Q") of FY2013: July 1, 2013 - September 30, 2013 \\
& 1st Half ("1H") of FY2013: April 1, 2013 - September 30, 2013
\end{tabular}
Functional Products
Performance Chemicals
Pharmaceuticals
Diagnostics, Clinical Testing and API
Petrochemicals
Carbon
Polyolefins and Advanced Polymers
MMA Monomers and Polymers
```


## Consolidated Statements of Operations

| Exchange rate (¥/US\$) | 101.9 | 105.4 | 103.6 | 98.6 | 5.0 | \% | <Reference> |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Naphtha price ( $¥ \mathbf{k l}$ ) | 69,900 | 70,900 | 70,400 | 64,800 | 5,600 |  |  |  |
|  |  |  |  |  | (Billions of Yen) |  |  |  |
|  |  |  | 1H of <br> FY2014 | $\begin{aligned} & \text { 1H of } \\ & \text { FY2013 } \end{aligned}$ | Change |  | 1H of <br> FY2014 <br> Forecast <br> (announced <br> on May 12) | Change |
|  | 1Q | 2Q |  |  |  |  |  |  |
| Net sales | 810.9 | 861.4 | 1,672.3 | 1,611.6 | 60.7 | 4\% | 1,720.0 | (47.7) |
| Operating income | 29.5 | 44.2 | 73.7 | 51.4 | 22.3 | 43\% | 56.5 | 17.2 |
| Income (expenses) on financing activities <br> [Dividend income included in above] <br> Equity in Earnings of non-consolidated subsidiaries and affiliates Other non-operating income (expenses) | $\begin{gathered} (0.7) \\ {[2.6]} \\ 1.1 \\ (1.1) \end{gathered}$ | $\begin{array}{r} (0.4) \\ {[2.8]} \\ 0.6 \\ 3.1 \\ \hline \end{array}$ | (1.1) <br> $[5.4]$ <br> 1.7 <br> 2.0 | $(2.7)$ <br> $[3.8]$ <br> 1.0 <br> 0.5 | 1.6 $[1.6]$ 0.7 1.5 | 52\% | $\begin{gathered} (3.0) \\ {[4.5]} \\ 1.0 \\ (2.5) \end{gathered}$ | $\begin{array}{r} 1.9 \\ {[0.9]} \\ 0.7 \\ 4.5 \\ \hline \end{array}$ |
| Ordinary income | 28.8 | 47.5 | 76.3 | 50.2 | 26.1 |  | 52.0 | 24.3 |
| Extraordinary gain Extraordinary loss | $\begin{gathered} 0.3 \\ (5.6) \end{gathered}$ | $\begin{gathered} 16.4 \\ (3.7) \end{gathered}$ | $\begin{gathered} 16.7 \\ (9.3) \end{gathered}$ | $\begin{gathered} 23.7 \\ (2.8) \end{gathered}$ | (7.0) $(6.5)$ |  | (6.0) | 13.4 |
| Income before income taxes and minority interests | 23.5 | 60.2 | 83.7 | 71.1 | 12.6 |  | 46.0 | 37.7 |
| Current and deferred income taxes | (11.5) | (19.4) | (30.9) | (28.1) | (2.8) |  | (21.5) | (9.4) |
| Income before minority interests | 12.0 | 40.8 | 52.8 | 43.0 | 9.8 |  | 24.5 | 28.3 |
| Minority interests in consolidated subsidiaries | (6.1) | (13.4) | (19.5) | (15.7) | (3.8) |  | (14.5) | (5.0) |
| Net income (loss) | 5.9 | 27.4 | 33.3 | 27.3 | 6.0 | 22\% | 10.0 | 23.3 |


| Comprehensive income attributable to : | 13.0 | 56.2 | $\mathbf{6 9 . 2}$ | $\mathbf{9 2 . 4}$ | $\mathbf{( 2 3 . 2 )}$ |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Shareholders of the parent | 8.7 | 39.2 | $\mathbf{4 7 . 9}$ | $\mathbf{7 0 . 9}$ | $\mathbf{( 2 3 . 0 )}$ |
| Minority interests | 4.3 | 17.0 | $\mathbf{2 1 . 3}$ | $\mathbf{2 1 . 5}$ | $\mathbf{( 0 . 2 )}$ |

## Consolidated Net Sales and Operating Income by Business Segment

|  |  |  |  |  |  | (Billions of Yen) | <Reference> |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1Q | 2Q | $\begin{gathered} \text { 1H of } \\ \text { FY2014 } \end{gathered}$ | $\begin{gathered} \text { 1H of } \\ \text { FY2013 } \end{gathered}$ | Change | 1H of FY2014 Forecast (announced on May 12) |
| Total | Net Sales | 810.9 | 861.4 | 1,672.3 | 1,611.6 | 60.7 | 1,720.0 |
|  | Operating Income | 29.5 | 44.2 | 73.7 | 51.4 | 22.3 | 56.5 |
| Electronics Applications | Net Sales | 28.6 | 28.9 | 57.5 | 56.8 | 0.7 | 60.0 |
|  | Operating Income | (0.4) | (0.7) | (1.1) | (2.6) | 1.5 | (2.5) |
| Designed Materials | Net Sales | 194.8 | 201.4 | 396.2 | 369.9 | 26.3 | 405.0 |
|  | Operating Income | 12.9 | 14.4 | 27.3 | 23.0 | 4.3 | 23.0 |
| Health Care | Net Sales | 122.8 | 133.0 | 255.8 | 250.8 | 5.0 | 261.0 |
|  | Operating Income | 16.0 | 23.8 | 39.8 | 34.5 | 5.3 | 34.0 |
| Chemicals | Net Sales | 211.8 | 229.2 | 441.0 | 460.8 | (19.8) | 455.0 |
|  | Operating Income | 0.5 | 0.8 | 1.3 | 0.2 | 1.1 | (2.0) |
| Polymers | Net Sales | 203.6 | 212.9 | 416.5 | 380.2 | 36.3 | 430.0 |
|  | Operating Income | 1.5 | 6.0 | 7.5 | (1.0) | 8.5 | 8.0 |
| Others | Net Sales | 49.3 | 56.0 | 105.3 | 93.1 | 12.2 | 109.0 |
|  | Operating Income | 0.3 | 1.9 | 2.2 | 0.4 | 1.8 | 0.0 |
| Corporate | Net Sales | - |  | - | - |  |  |
|  | Operating Income | (1.3) | (2.0) | (3.3) | (3.1) | (0.2) | (4.0) |

*1 Effective from FY2014, certain businesses (including businesses in consolidated subsidiaries) have been reclassified from the Health Care segment to the Designed Materials segment. Accordingly, segment information for FY2013 is restated to match.

## Consolidated Net Sales and Operating Income by Business Sub-segment

|  |  |  |  |  |  |  | (Billions of Yen) |  | <Reference> |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 1Q | 2Q | $\begin{gathered} \text { 1H of } \\ \text { FY2014 } \end{gathered}$ | $\begin{gathered} \text { 1H of } \\ \text { FY2013 } \end{gathered}$ | Change | (a) | 1H of FY2014 Forecast (announced on May 12) |
| Electronics Applications |  | Net Sales | 28.6 | 28.9 | 57.5 | 56.8 | 0.7 |  | 60.0 |
|  |  | Operating Income | (0.4) | (0.7) | (1.1) | (2.6) | 1.5 |  | (2.5) |
|  | Functional Products | Net Sales | 133.3 | 139.7 | 273.0 | 252.5 | 20.5 | (b) | 280.0 |
|  |  | Operating Income | 6.7 | 8.3 | 15.0 | 11.6 | 3.4 |  | 11.0 |
|  | Performance Chemicals | Net Sales | 61.5 | 61.7 | 123.2 | 117.4 | 5.8 | (c) | 125.0 |
|  |  | Operating Income | 6.2 | 6.1 | 12.3 | 11.4 | 0.9 |  | 12.0 |
|  | Pharmaceuticals | Net Sales | 94.4 | 104.2 | 198.6 | 202.8 | (4.2) | (d) | 201.0 |
|  |  | Operating Income | 14.8 | 22.3 | 37.1 | 32.9 | 4.2 |  | 32.0 |
|  | Diagnostics, Clinical Testing and API | Net Sales | 28.4 | 28.8 | 57.2 | $\begin{array}{rr}  & 48.0 \\ * & 1.6 \end{array}$ | 9.2 | (e) | 60.0 |
|  |  | Operating Income | 1.2 | 1.5 | 2.7 |  | 1.1 |  | 2.0 |

*1 Effective from FY2014, certain businesses (including businesses in consolidated subsidiaries) have been reclassified from the Health Care segment to the Designed Materials segment. Accordingly, segment information for FY2013 is restated to match.
Major reasons for the change:
(a) Rationalization, etc.
(b) Increased sales for electronic and industrial film, engineering plastic products, and carbon fiber, etc.
(c) Increased sales and rationalization for lithium-ion battery materials, increased sales for inorganic chemical products, etc.
(d) Profit increased due to increased royalty revenues, SG\&A expenses declined for 1H of FY2014 caused by reductions in expenses and to the recording of certain expenses after the close of the period, whereas profit decreased due to drug price revisions and expanded use of generic drugs.

## Consolidated Net Sales and Operating Income by Business Sub-segment (Continued)



| Inventory valuation gain/loss |  |  | $\begin{aligned} & \hline \text { 1H of } \\ & \text { FY2014 } \\ & \hline \end{aligned}$ | $\begin{aligned} & \hline 1 \mathrm{H} \text { of } \\ & \text { FY2013 } \end{aligned}$ | Change |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1Q | 2Q |  |  |  |
| Chemicals (Petrochemicals) | 0.0 | (0.1) | (0.1) | (1.0) | 0.9 |
| Chemicals (Carbon) | (0.4) | (0.3) | (0.7) | 0.2 | (0.9) |
| Polymers | 0.8 | 1.2 | 2.0 | 4.3 | (2.3) |
| Total | 0.4 | 0.8 | 1.2 | 3.5 | (2.3) |

Major reasons for the change:
(a) Reduced deficits due to rationalization and increased margins in PTA business, etc., despite the difference in scale of periodic maintenance, etc.
(b) Increased sales for domestic coke, despite inventory valuation loss in coking coke, etc.
(c) Increased margins in polyolefin business, increased profit in performance polymers business, etc.
(d) MMA market recovery in Asia, stabilized operation in U.S.A., etc.

Analysis of Operating Income (1H of FY2014 vs. 1H of FY2013)

|  | $\begin{gathered} \text { 1H of } \\ \text { FY2014 } \end{gathered}$ | $\begin{gathered} \text { 1H of } \\ \text { FY2013 } \end{gathered}$ | Change |  |  | (Billions of Yen) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Analysis |  |  |  |
|  |  |  |  | Price | Volume | Cost reduction | Others <br> *1 |
| Total | 73.7 | 51.4 | 22.3 | (6.2) | 17.8 | 12.2 | (1.5) |
| Electronics Applications | (1.1) | (2.6) | 1.5 | (2.0) | 1.7 | 1.6 | 0.2 |
| Designed Materials | 27.3 | *2 23.0 | 4.3 | (2.0) | 4.7 | 2.3 | (0.7) |
| Health Care | 39.8 | *2 34.5 | 5.3 | (11.1) | 13.1 | 2.0 | 1.3 |
| Chemicals | 1.3 | 0.2 | 1.1 | 1.5 | (2.8) | 2.1 | 0.3 |
| Polymers | 7.5 | (1.0) | 8.5 | 7.4 | 0.1 | 3.7 | (2.7) |
| Others | 2.2 | 0.4 | 1.8 | - | 1.0 | 0.3 | 0.5 |
| Corporate | (3.3) | (3.1) | (0.2) | - | - | 0.2 | (0.4) |

*1 Items included are impacts from inventory valuation gain/loss, etc.
*2 Effective from FY2014, certain businesses (including businesses in consolidated subsidiaries) have been reclassified
from the Health Care segment to the Designed Materials segment. Accordingly, segment information for FY2013 is restated to match.

## Consolidated Extraordinary Gain and Loss

|  | (Billions of Yen) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{aligned} & \text { 1H of } \\ & \text { FY2014 } \end{aligned}$ | $\begin{aligned} & \text { 1H of } \\ & \text { FY2013 } \end{aligned}$ | Change |
|  | 1Q | 2Q |  |  |  |
| Net of extraordinary gain and loss | (5.3) | 12.7 | 7.4 | 20.9 | (13.5) |
| Extraordinary gain | 0.3 | 16.4 | 16.7 | 23.7 | (7.0) |
| Gain on sales of property, plant and equipment | 0.0 | 12.1 | 12.1 | 1.9 | 10.2 |
| Gain on sales of investment securities | 0.3 | 1.8 | 2.1 | 7.8 | (5.7) |
| Others | 0.0 | 2.5 | 2.5 | 14.0 | (11.5) |
| Extraordinary loss | (5.6) | (3.7) | (9.3) | (2.8) | (6.5) |
| Business structure improvement expenses | (5.0) | (1.7) | (6.7) | (0.5) | (6.2) |
| Loss on sales and retirement of property, plant and equipment | (0.4) | (0.7) | (1.1) | (1.0) | (0.1) |
| Impairment loss | (0.1) | (1.0) | (1.1) | (1.0) | (0.1) |
| Others | (0.1) | (0.3) | (0.4) | (0.3) | (0.1) |

## Consolidated Cash Flows

|  | Based on statements of cash flows |  | Adjusted by excluding cash flows from investment of surplus funds | cluding cash estment of funds |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | (Billions of Yen) |  |
|  | $\begin{gathered} \text { 1H of } \\ \text { FY2014 } \end{gathered}$ | $\begin{gathered} \text { 1H of } \\ \text { FY2013 } \end{gathered}$ | 1H of <br> FY2014 <br> Excluded (13.3) <br> billion yen | 1H of FY2013 <br> Excluded 20.8 <br> billion yen |
| Net cash provided by operating activities | 120.8 | 89.8 | 120.8 | 89.8 |
| Income before income taxes and minority interests | 83.7 | 71.1 | 83.7 | 71.1 |
| Depreciation and amortization | 64.1 | 60.1 | 64.1 | 60.1 |
| Amortization of goodwill | 7.7 | 6.8 | 7.7 | 6.8 |
| Change in operating receivables/payables | 9.7 | (11.3) | 9.7 | (11.3) |
| Change in Inventories | (2.5) | (7.0) | (2.5) | (7.0) |
| Others | (41.9) | (29.9) | (41.9) | (29.9) |
| Net cash used in investment activities | (72.9) | (64.2) | (59.6) | (85.0) |
| Capital expenditure | (64.7) | (59.3) | (64.7) | (59.3) |
| Sale of assets | 19.8 | 19.4 | 19.8 | 19.4 |
| Investment and loans receivable, etc | (28.0) | (24.3) | $*_{1} \quad(14.7)$ | (45.1) |
| Free cash flow | 47.9 | 25.6 | 61.2 | 4.8 |
| Net cash used in financing activities | (7.7) | (6.8) | *1 Investment on The Saudi Methaclylates Company, etc. |  |
| Interest bearing debts | 9.3 | 12.5 |  |  |
| Dividends, etc. | (17.0) | (19.3) |  |  |
| Increase (Decrease) in cash and cash equivalents | 40.2 | 18.8 |  |  |
| Effect of exchange rate changes and change in scope of consolidation | 2.9 | 11.7 |  |  |
| Cash and cash equivalents at the beginning of the period | 179.6 | 153.1 |  |  |
| Cash and cash equivalents at the end of the period | 222.7 | 183.6 |  |  |

## Consolidated Balance Sheets

|  | (Billions of Yen) |  |  |
| :--- | ---: | ---: | ---: |
|  | Sep. 30, 2014 | Mar. 31, 2014 | Change |
| Cash and deposits | 173.0 | 137.7 | 35.3 |
| Inventories | 598.7 | 591.1 | 7.6 |
| Trade receivables | 620.6 | 615.7 | 4.9 |
| Others | 250.2 | 218.9 | 31.3 |
| Current assets | $\mathbf{1 , 6 4 2 . 5}$ | $\mathbf{1 , 5 6 3 . 4}$ | $\mathbf{7 9 . 1}$ |
| Tangible and Intangible fixed assets | $1,244.6$ | $\mathbf{1 , 2 3 4 . 5}$ | 10.1 |
| Goodwill | 171.3 | 180.1 | $(8.8)$ |
| Investment and Others | 505.2 | 501.4 | 3.8 |
| Non-current assets | $\mathbf{1 , 9 2 1 . 1}$ | $\mathbf{1 , 9 1 6 . 0}$ | $\mathbf{5 . 1}$ |
| Total assets | $\mathbf{3 , 5 6 3 . 6}$ | $\mathbf{3 , 4 7 9 . 4}$ | $\mathbf{8 4 . 2}$ |


|  | (Billions of Yen) |  |  |
| :---: | :---: | :---: | :---: |
|  | Sep. 30, 2014 | Mar. 31, 2014 | Change |
| Interest-bearing debts | 1,284.7 | 1,258.2 | 26.5 |
| Trade payables | 429.3 | 413.4 | 15.9 |
| Others | 498.3 | 492.9 | 5.4 |
| Liabilities | 2,212.3 | 2,164.5 | 47.8 |
| Shareholders' equity | 860.7 | 849.6 | 11.1 |
| Accumulated other comprehensive income | 65.8 | 51.2 | 14.6 |
| Minority interests, etc. | 424.8 | 414.1 | 10.7 |
| Net assets | 1,351.3 | 1,314.9 | 36.4 |
| Total liabilities and net assets | 3,563.6 | 3,479.4 | 84.2 |


| Net interest-bearing debts (*1) | 968.1 | 998.0 | $(29.9)$ |
| :--- | ---: | ---: | ---: |
| Net D/E ratio | 1.04 | 1.11 | $(0.07)$ |
| Net D/E ratio (incld. minority interests in the denominator) | 0.72 | 0.76 | $(0.04)$ |


| Shareholders' equity (*2) | 926.5 | 900.8 | 25.7 |
| :--- | :--- | :--- | :--- |
| Shareholders' equity ratio | $25.9 \%$ | $25.8 \%$ | $0.1 \%$ |

*1. Net interest-bearing debts ( 968.1 billion yen)
interest bearing debts (1,284.7 bilion yen)
\{cash and cash equivalents (222.7 billion yen) + investments of surplus funds ( 939 billion yen)\}
*2. Represents the sum of shareholders' equity and accumulated other comprehensive income per the above B/S.

## Consolidated Statements of Comprehensive Income

Exchange rate used to convert balance sheets for foreign subsidiaries

|  | Sep. 2014 | Mar. 2014 |
| :--- | ---: | ---: |
| For subsidiaries with April-March accounting peirod (¥/US\$) | 109.5 | 102.9 |
| For subsidiaries with April-March accounting peirod ( $¥ / €)$ | 138.9 | 141.7 |


|  |  |  | Billions of Yen) |
| :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { 1H of } \\ \text { FY2014 } \end{gathered}$ | $\begin{gathered} \text { 1H of } \\ \text { FY2013 } \end{gathered}$ | Change |
| Net income | 33.3 | 27.3 | 6.0 |
| Minority interests in consolidated subsidiaries | 19.5 | 15.7 | 3.8 |
| Income before minority interests | 52.8 | 43.0 | 9.8 |
| Other comprehensive income (loss): <br> Net unrealized holding gain (loss) on other securities <br> Gain (loss) on deferred hedges <br> Foreign currency translation adjustments <br> Remeasurements of defined benefit plans <br> Other comprehensive income (loss) for affiliates accounted for using equity method | $\begin{gathered} 7.2 \\ (0.4) \\ 7.4 \\ (0.4) \\ 2.6 \end{gathered}$ | $\begin{gathered} 9.6 \\ (0.8) \\ 37.7 \\ 0.1 \\ 2.8 \end{gathered}$ | $\begin{array}{r} (2.4) \\ 0.4 \\ (30.3) \\ (0.5) \\ (0.2) \end{array}$ |
| Other comprehensive income (loss), net | 16.4 | 49.4 | (33.0) |
| Total comprehensive income (loss) | 69.2 | 92.4 | (23.2) |
| Total comprehensive income (loss) attributable to : <br> Shareholders of the parent <br> Minority interests | $\begin{aligned} & 47.9 \\ & 21.3 \end{aligned}$ | $\begin{aligned} & 70.9 \\ & 21.5 \end{aligned}$ | $\begin{array}{r} (23.0) \\ (0.2) \\ \hline \end{array}$ |

## Forecast for FY2014

The consolidated financial results forecasts for fiscal 2014 announced on May 12, 2014 have not been revised. Meanwhile, Mitsubishi Chemical Holdings Corporation plans to revise the forecasts based on the results of the tender offer it has proffered for the shares of Taiyo Nippon Sanso Corporation.

| <Reference> <br> Consolidated Operating Income by Business Segment | (Billions of Yen) |  |  |
| :---: | :---: | :---: | :---: |
|  | 1H of FY2014 <br> Forecast (announced on May 12) | FY2014 Forecast (announced on May 12) | 1H of FY2014 <br> Actual |
| Total | 56.5 | 136.0 | 73.7 |
| Electronics Applications | (2.5) | (3.0) | (1.1) |
| Designed Materials | 23.0 | 50.0 | 27.3 |
| Health Care | 34.0 | 70.0 | 39.8 |
| Chemicals | (2.0) | 4.0 | 1.3 |
| Polymers | 8.0 | 19.0 | 7.5 |
| Others | 0.0 | 4.0 | 2.2 |
| Corporate | (4.0) | (8.0) | (3.3) |

## Cash Dividends

|  |  | FY2014 | FY2013 | FY2012 | FY2011 | FY2010 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash dividends per share (Yen) | Interim | 6 | 6 | 6 | 5 | 5 |
|  | Year-end | *1 6 | 6 | 6 | 5 | 5 |
|  | Total (Annual) | *1 12 | 12 | 12 | 10 | 10 |

*1 Forecast

Consolidated Capital Expenditure, Depreciation \& Amortization, R\&D Expenses, and Number of Employees by Business Segment

## Reference

|  | Capital Expenditure |  | Depreciation\& Amortization (excluding goodwill) |  | R\&D Expenses |  | Number of Employees |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { 1H of } \\ & \text { FY2014 } \end{aligned}$ | 1H of FY2013 | 1H of <br> FY2014 | $\begin{gathered} \text { 1H of } \\ \text { FY2013 } \end{gathered}$ | $\begin{aligned} & \text { 1H of } \\ & \text { FY2014 } \end{aligned}$ | $\begin{aligned} & \text { 1H of } \\ & \text { FY2013 } \end{aligned}$ | 1H of FY2014 (End of the period) |
| Electronics Applications | 3.1 | 2.7 | 2.9 | 2.5 | 4.4 | 4.4 | 2,798 |
| Designed Materials | 23.8 | 21.4 | 19.2 | 17.5 | 10.2 | 11.5 | 16,543 |
| Health Care | 9.7 | 9.6 | 7.7 | 7.0 | 36.9 | 39.0 | 13,352 |
| Chemicals | 12.7 | 11.7 | 14.0 | 14.0 | 1.4 | 1.7 | 4,774 |
| Polymers | 13.7 | 8.3 | 17.9 | 16.5 | 6.2 | 6.7 | 7,988 |
| Others | 1.6 | 1.7 | 1.5 | 1.7 | 0.3 | 0.2 | 9,578 |
| Corporate | 0.9 | 0.3 | 0.9 | 0.9 | 2.3 | 2.0 | 810 |
| Total | 65.5 | 55.7 | 64.1 | 60.1 | 61.7 | 65.5 | 55,843 |

## Major Subsidiaries

| Reference |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Company (Consolidated) | Net Sales |  |  | Operating Income |  |  |
|  |  |  |  | (Billions of Yen) |  |  |
|  | $\begin{gathered} \hline \text { 1H of } \\ \text { FY2014 } \end{gathered}$ | $\begin{gathered} \text { 1H of } \\ \text { FY2013 } \end{gathered}$ | Change | $\begin{gathered} \text { 1H of } \\ \text { FY2014 } \end{gathered}$ | $\begin{gathered} \text { 1H of } \\ \text { FY2013 } \end{gathered}$ | Change |
| MCC | 973.3 | 1,010.4 | (37.1) | 12.3 | 6.2 | 6.1 |
| MTPC | 198.9 | 202.8 | (3.9) | 35.0 | 30.5 | 4.5 |
| MPI | 221.1 | 208.4 | 12.7 | 13.3 | 11.3 | 2.0 |
| MRC | 293.7 | 257.9 | 35.8 | 11.0 | 3.7 | 7.3 |
| LSII | 63.8 | - | 63.8 | 3.5 | - | 3.5 |
| Adjustments etc* | (78.5) | (67.9) | (10.6) | (1.4) | (0.3) | (1.1) |
| MCHC Total | 1,672.3 | 1,611.6 | 60.7 | 73.7 | 51.4 | 22.3 |

## Adjustments for MCHC consolidation

-Those for net sales reflect elimination of internal transactions.
-Those for operating income reflect primarily the amortization of goodwill as well as the elimination of internal transactions.
In addition, those include net sales and operating income of subsidiaries other than subsidiaries under the above-mentioned five company groups.

The forward-looking statements are based largely on company expectations and information available as of the date hereof, and are subject to risks and uncertainties, which may be beyond company control.

Actual results could differ materially due to numerous factors, including without limitation, marketing conditions and the effects of industry competition.

