## Operational Summary

for the First Quarter of the Fiscal Year Ending March 31, 2015

August 1, 2014<br>Mitsubishi Chemical Holdings Corporation

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## List of Abbreviations

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FY2014: April 1, 2014 - March 31, 2015
    1st Quarter ("1Q") of FY2014: April 1, 2014 - June 30, }201
    1st Half ("1H") of FY2014: April 1, 2014 - September 30, 2014
FY2013: April 1, 2013 - March 31, 2014
1st Quarter ("1Q") of FY2013: April 1, 2013 - June 30, }201
(Note)
Divisional numbers into following "business sub-segments" under the business segments of Designed Materials, Health Care,
Chemicals, or Polymers are approximation for reference purpose only;
Functional Products
Performance Chemicals
Pharmaceuticals
Diagnostics, Clinical Testing and API
Petrochemicals
Carbon
Polyolefins and Advanced Polymers
MMA Monomers and Polymers
```


## Consolidated Statements of Operations

| Exchange rate (¥/US\$) |
| :--- |
| Naphtha price (¥lkI) |


| Comprehensive income attributable to : | 13.0 | 45.5 | $(32.5)$ |
| :--- | ---: | ---: | ---: |
| Shareholders of the parent | 8.7 | 36.0 | $(27.3)$ |
| Minority interests | 4.3 | 9.5 | $(5.2)$ |

[^0]Consolidated Net Sales and Operating Income by Business Segment

|  |  |  |  | (Billions of Yen) | <Reference> |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | $\begin{aligned} & \text { 1Q of } \\ & \text { FY2014 } \end{aligned}$ | $\begin{gathered} \text { 1Q of } \\ \text { FY2013 } \end{gathered}$ | Change | 1H of FY2014 (Forecast announced on May 12) |
| Total | Net Sales | 810.9 | 781.3 | 29.6 | 1,720.0 |
|  | Operating Income | 29.5 | 23.5 | 6.0 | 56.5 |
| Electronics Applications | Net Sales | 28.6 | 28.4 | 0.2 | 60.0 |
|  | Operating Income | (0.4) | (1.2) | 0.8 | (2.5) |
| Designed Materials | Net Sales | 194.8 | 179.2 | 15.6 | 405.0 |
|  | Operating Income | 12.9 | 11.5 | 1.4 | 23.0 |
| Health Care | Net Sales | 122.8 | 125.6 | (2.8) | 261.0 |
|  | Operating Income | 16.0 | 18.2 | (2.2) | 34.0 |
| Chemicals | Net Sales | 211.8 | 223.3 | (11.5) | 455.0 |
|  | Operating Income | 0.5 | (1.4) | 1.9 | (2.0) |
| Polymers | Net Sales | 203.6 | 180.8 | 22.8 | 430.0 |
|  | Operating Income | 1.5 | (1.4) | 2.9 | 8.0 |
| Others | Net Sales | 49.3 | 44.0 | 5.3 | 109.0 |
|  | Operating Income | 0.3 | (0.5) | 0.8 | 0.0 |
| Corporate | Net Sales | - | - | - | - |
|  | Operating Income | (1.3) | (1.7) | 0.4 | (4.0) |

[^1]
## Consolidated Net Sales and Operating Income by Business Sub-Segment

|  |  |  | (Billions of Yen) |  |  | (a) | <Reference> |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $\begin{gathered} \text { 1Q of } \\ \text { FY2014 } \end{gathered}$ | $\begin{gathered} \text { 1Q of } \\ \text { FY2013 } \end{gathered}$ | Change |  | 1H of FY2014 (Forecast announced on May 12) |
| Electronics Applications |  | Net Sales | 28.6 | 28.4 | 0.2 |  | 60.0 |
|  |  | Operating Income | (0.4) | (1.2) | 0.8 |  | (2.5) |
| $\begin{aligned} & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \\ & 0 \end{aligned}$ | Functional Products | Net Sales | 133.3 | 121.6 | 11.7 | (b) | 280.0 |
|  |  | Operating Income | 6.7 | 5.5 | 1.2 |  | 11.0 |
|  | Performance Chemicals | Net Sales | 61.5 | 57.6 | 3.9 |  | 125.0 |
|  |  | Operating Income | 6.2 | 6.0 | 0.2 | (c) | 12.0 |
|  | Pharmaceuticals | Net Sales | 94.4 | 103.9 | (9.5) | (d) | 201.0 |
|  |  | Operating Income | 14.8 | 17.4 | (2.6) |  | 32.0 |
|  | Diagnostics, Clinical Testing and API | Net Sales | 28.4 | 21.7 | 6.7 |  | 60.0 |
|  |  | Operating Income | 1.2 | 0.8 | 0.4 | (e) | 2.0 |

*1 Effective from FY2014, certain businesses (including businesses in consolidated subsidiaries) have been reclassified from the Health Care segment to the Designed Materials segment. Accordingly segment information for FY0213 is restated to match.
Major reasons for the change:
(a) Rationalization, etc.
(b) Increased sales for electronic and industrial film and engineering plastic products, etc.
(c) Increased sales for inorganic chemical products, etc.
(d) Profit increased due to increased royalty revenues and decreased R\&D expenses, whereas sales for domestic ethical drugs decreased due to drug price revisions and expanded use of generic drugs.
(e) Qualicaps Group, etc.

## Consolidated Net Sales and Operating Income by Business Sub-Segment (Continued)



Major reasons for the change:
(a) Increased margins in PTA business and reduced deficits by rationalization, despite the difference in scale of periodic maintenance, etc.
(b) Inventory valuation gain/loss in carbon materials, etc.
(c) Increased margins in polyolefin business, and increased sales in performance polymers business, etc.
(d) Increased margins of MMA in U.S.A., etc.

Analysis of Operating Income (1Q of FY2014 vs. 1Q of FY2013)

|  | $\begin{gathered} \text { 1Q of } \\ \text { FY2014 } \end{gathered}$ | $\begin{gathered} \text { 1Q of } \\ \text { FY2013 } \end{gathered}$ | (Billions of Yen) |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Change | Analysis |  |  |  |
|  |  |  |  | Price | Volume | Cost reduction | Others *1 |
| Total | 29.5 | 23.5 | 6.0 | (2.9) | 4.6 | 4.6 | (0.3) |
| Electronics Applications | (0.4) | (1.2) | 0.8 | (1.2) | 1.1 | 0.8 | 0.1 |
| Designed Materials | 12.9 | *2 11.5 | 1.4 | (1.5) | 1.9 | 1.3 | (0.3) |
| Health Care | 16.0 | *2 18.2 | (2.2) | (5.4) | 1.7 | 0.1 | 1.4 |
| Chemicals | 0.5 | (1.4) | 1.9 | 1.3 | (0.8) | 0.6 | 0.8 |
| Polymers | 1.5 | (1.4) | 2.9 | 3.9 | 0.2 | 1.5 | (2.7) |
| Others | 0.3 | (0.5) | 0.8 | - | 0.5 | 0.2 | 0.1 |
| Corporate | (1.3) | (1.7) | 0.4 | - | - | 0.1 | 0.3 |

*1 Items included are impacts from inventory valuation gain/loss, etc.
*2 Effective from FY2014, certain businesses (including businesses in consolidated subsidiaries) have been reclassified from the Health Care segment to the Designed Materials segment. Accordingly segment information for FY0213 is restated to match.

## Consolidated Extraordinary Gain and Loss

|  | (Billions of Yen) |  |  |
| :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { 1Q of } \\ \text { FY2014 } \end{gathered}$ | $\begin{gathered} \text { 1Q of } \\ \text { FY2013 } \end{gathered}$ | Change |
| Net of extraordinary gain and loss | (5.3) | 4.1 | (9.4) |
| Extraordinary gain | 0.3 | 4.7 | (4.4) |
| Gain on sales of investment securities | 0.3 | 2.7 | (2.4) |
| Gain on negative goodwill | - | 1.6 | (1.6) |
| Others | 0.0 | 0.4 | (0.4) |
| Extraordinary loss | (5.6) | (0.6) | (5.0) |
| Business structure improvement expenses | (5.0) | - | (5.0) |
| Loss on sales and retirement of property, plant and equipment | (0.4) | (0.5) | 0.1 |
| Others | (0.2) | (0.1) | (0.1) |

## Consolidated Cash Flows

|  | Based on statements of cash flows |  |
| :---: | :---: | :---: |
|  | $\begin{gathered} \text { 1Q of } \\ \text { FY2014 } \end{gathered}$ | $\begin{gathered} \text { 1Q of } \\ \text { FY2013 } \end{gathered}$ |
| Net cash provided by operating activities | 71.9 | 30.0 |
| Income before income taxes and minority interests | 23.5 | 28.6 |
| Depreciation and amortization | 31.5 | 28.8 |
| Amortization of goodwill | 3.8 | 3.1 |
| Change in operating receivables/payables | 24.6 | (13.8) |
| Change in Inventories | 1.0 | 6.5 |
| Others | (12.5) | (23.2) |
| Net cash used in investment activities | (68.6) | (24.2) |
| Capital expenditure | (31.4) | (26.2) |
| Sale of assets | 6.3 | 11.4 |
| Investment and loans receivable, etc | (43.5) | (9.4) |
| Free cash flow | 3.3 | 5.8 |
| Net cash used in financing activities | 9.1 | 3.4 |
| Interest bearing debts | 26.0 | 19.3 |
| Dividends, etc. | (16.9) | (15.9) |
| Increase (Decrease) in cash and cash equivalents | 12.4 | 9.2 |
| Effect of exchange rate changes and change in scope of consolidation | (1.6) | 8.7 |
| Cash and cash equivalents at the beginning of the period | 179.6 | 153.1 |
| Cash and cash equivalents at the end of the period | 190.4 | 171.0 |

Adjusted by excluding cash
flows from investment of
surplus funds
(Billions of Yen)

| $\begin{gathered} \hline \text { 1Q of } \\ \text { FY2014 } \\ \text { Excluded (24.0) } \\ \text { billion yen } \\ \hline \end{gathered}$ | $\begin{gathered} \hline \text { 1Q of } \\ \text { FY2013 } \\ \text { Excluded } 14.2 \\ \text { billion yen } \\ \hline \end{gathered}$ |
| :---: | :---: |
| 71.9 | 30.0 |
| 23.5 | 28.6 |
| 31.5 | 28.8 |
| 3.8 | 3.1 |
| 24.6 | (13.8) |
| 1.0 | 6.5 |
| (12.5) | (23.2) |
| (44.6) | (38.4) |
| (31.4) | (26.2) |
| 6.3 | 11.4 |
| * 1 (19.5) | (23.6) |
| 27.3 | (8.4) |

*1 Investment on
The Saudi Methaclylates Company

## Consolidated Balance Sheets

|  | Jun. 30, 2014 |  | Mar. 31, 2014 |
| :--- | ---: | ---: | ---: |
|  |  | Change |  |
| Cash and deposits | 134.1 | 137.7 | $(3.6)$ |
| Inventories | 588.1 | 591.1 | $(3.0)$ |
| Trade receivables | 586.8 | 615.7 | $(28.9)$ |
| Others | 259.1 | 218.9 | 40.2 |
| Current assets | $\mathbf{1 , 5 6 8 . 1}$ | $\mathbf{1 , 5 6 3 . 4}$ | 4.7 |
| Tangible and Intangible fixed assets | $1,219.6$ | $1,234.5$ | $(14.9)$ |
| Goodwill | 175.4 | 180.1 | $(4.7)$ |
| Investment and Others | 512.5 | 501.4 | 11.1 |
| Non-current assets | $\mathbf{1 , 9 0 7 . 5}$ | $\mathbf{1 , 9 1 6 . 0}$ | $\mathbf{( 8 . 5 )}$ |
| Total assets | $\mathbf{3 , 4 7 5 . 6}$ | $\mathbf{3 , 4 7 9 . 4}$ | $\mathbf{( 3 . 8 )}$ |


|  | (Billions of Yen) |  |  |
| :---: | :---: | :---: | :---: |
|  | Jun. 30, 2014 | Mar. 31, 2014 | Change |
| Interest-bearing debts | 1,278.8 | 1,258.2 | 20.6 |
| Trade payables | 410.0 | 413.4 | (3.4) |
| Others | 493.0 | 492.9 | 0.1 |
| Liabilities | 2,181.8 | 2,164.5 | 17.3 |
| Shareholders' equity | 833.3 | 849.6 | (16.3) |
| Accumulated other comprehensive income | 54.0 | 51.2 | 2.8 |
| Minority interests, etc. | 406.5 | 414.1 | (7.6) |
| Net assets | 1,293.8 | 1,314.9 | (21.1) |
| Total liabilities and net assets | 3,475.6 | 3,479.4 | (3.8) |


| Net interest-bearing debts (*1) | 983.8 | 998.0 | $(14.2)$ |
| :--- | ---: | ---: | ---: | ---: |
| Net D/E ratio | 1.11 | 1.11 | 0.00 |
| Net D/E ratio (incld. minority interests in the denominator) | 0.76 | 0.76 | 0.00 |
|  |  |  |  |
| Shareholders' equity (*2) | 887.3 | 900.8 | $(13.5)$ |
| Shareholders' equity ratio | $25.5 \%$ | $25.8 \%$ | $(0.3 \%)$ |

*1. Net interest-bearing debts ( 983.8 billion yen)
$=$ interest bearing debts (1,278.8 billion yen)

- \{cash and cash equivalents (190.4 billion yen) + investments of surplus funds (104.6 billion yen) \}
*2. Represents the sum of shareholders' equity and accumulated other comprehensive income per the above $\mathrm{B} / \mathrm{S}$.


## Consolidated Statements of Comprehensive Income

Exchange rate used to convert balance sheets for foreign subsidiaries

|  | Jun. 2014 | Mar. 2014 |
| :--- | ---: | ---: |
| For subsidiaries with April-March accounting peirod $(\not \approx / U S \$)$ | 101.4 | 102.9 |
| For subsidiaries with April-March accounting peirod $(\neq / €)$ | 138.3 | 141.7 |

(Billions of Yen)

|  | (Billions of Yen) |  |  |
| :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { 1Q of } \\ \text { FY2014 } \end{gathered}$ | $\begin{gathered} \text { 1Q of } \\ \text { FY2013 } \end{gathered}$ | Change |
| Net income | 5.9 | 11.0 | (5.1) |
| Minority interests in consolidated subsidiaries | 6.1 | 4.8 | 1.3 |
| Income before minority interests | 12.0 | 15.8 | (3.8) |
| Other comprehensive income (loss): <br> Net unrealized holding gain (loss) on other securities <br> Gain (loss) on deferred hedges <br> Foreign currency translation adjustments <br> Remeasurements of defined benefit plans <br> Other comprehensive income (loss) for affiliates accounted for using equity method | $\begin{gathered} 5.0 \\ (0.3) \\ (6.2) \\ 0.0 \\ 2.5 \end{gathered}$ | $\begin{array}{r} 6.5 \\ (0.2) \\ 21.3 \\ 0.2 \\ 1.9 \end{array}$ | $\begin{array}{r} (1.5) \\ (0.1) \\ (27.5) \\ (0.2) \\ 0.6 \end{array}$ |
| Other comprehensive income (loss), net | 1.0 | 29.7 | (28.7) |
| Total comprehensive income (loss) | 13.0 | 45.5 | (32.5) |
| Total comprehensive income (loss) attributable to : |  |  |  |
| Shareholders of the parent | 8.7 | 36.0 | (27.3) |
| Minority interests | 4.3 | 9.5 | (5.2) |

The forward-looking statements are based largely on company expectations and information available as of the date hereof, and are subject to risks and uncertainties, which may be beyond company control.

Actual results could differ materially due to numerous factors, including without limitation, marketing conditions and the effects of industry competition.


[^0]:    (a) Other non-operating income (expenses) (2.4): Net of foreign exchange gain and loss (4.5)

[^1]:    *1 Effective from FY2014, certain businesses (including businesses in consolidated subsidiaries) have been reclassified from the Health Care segment to the Designed Materials segment. Accordingly segment information for FY0213 is restated to match.

