Shifted to high performance and added

and pharmaceutical processing equipment

Europe into a consolidated subsidiary

Strengthened corporate governance

2015 Transitioned to a company with a

nominating committee, etc.

2014 Established LSII

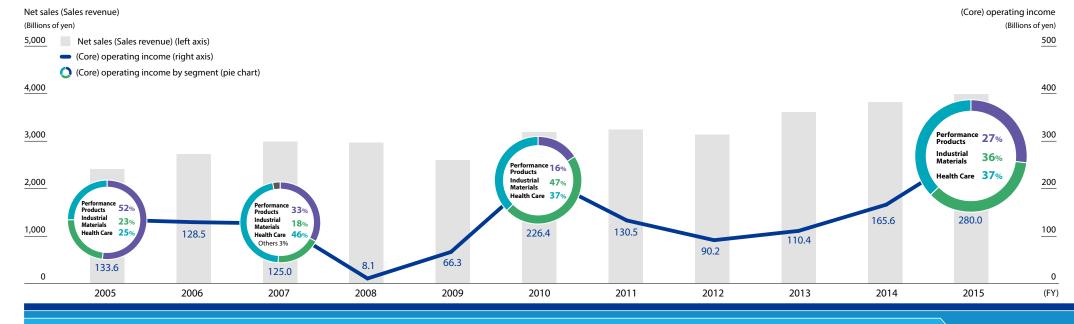
2013 Conversion of Qualicaps Co., Ltd/s capsules

businesses based in Japan, the United States and

value

### J-GAAP until FY2015 IFRS from FY2016

Figures for past fiscal periods (up to and including FY2020) are the business results figures announced at the time. Core operating income is calculated as operating income (loss) excluding certain gains and expenses attributable to non-recurring factors (gains and losses incurred by business withdrawal and contraction, etc.). We disclose core operating income as unique gains/losses incurred by staged gains/losses, while considering the comparability with operating income under J-GAAP.



Pursuit of business scale through M&A and integrations, and restructuring of unprofitable businesses

## **Medium-term management plans and portfolio reforms** Growth measures A Restructuring

**Progress of Portfolio Reforms** 

KAKUSHIN Plan—Phase 2 FY2005-FY2007

Operating income: Target ¥140 billion or more Result ¥125.0 billion

### Review

Raised the ratio of the pharmaceutical business and strengthened earnings less susceptible to the economy 2005 Establishment of MCHC

Strengthened the pharmaceutical business 2007 Establishment of MTPC

## Challenges for the next management plan

**Creation of growth drivers in the Performance Products** domain and structural reform of unprofitable businesses

MCHC: Mitsubishi Chemical Holdings Corporation MCC: Mitsubishi Chemical Corporation	TNSC: New-MC	Taiyo Nippon Sanso Corporation C: Mitsubishi Chemical Corporation
MPI: Mitsubishi Plastics, Inc. MRC: Mitsubishi Rayon Co., Ltd.		(Apr. 2017–)
MTPC: Mitsubishi Tanabe Pharma Corporation	PVC:	Polyvinyl chloride
LSII: Life Science Institute, Inc.	SM:	Styrene monomer

## **APTSIS 10** FY2008-FY2010

## Operating income: Target ¥190 billion Result ¥226.4 billion

### Review

### **Expanded the Performance Products domain**

- 2008 Integrated MPI, MCC's functional products business, and three affiliate companies
- 2009 Conversion of Quadrant AG, the world's largest manufacturer of engineering plastic products, into a consolidated subsidiary

### Shifted to a higher value-added business portfolio

- 2010 Conversion of MRC into a consolidated subsidiary
- ▲ 2010 Withdrawal from the nylon chain business
- ▲ 2011 Withdrawal from the PVC chain business Withdrawal from the SM chain business

### Challenges for the next management plan

Structural reforms and profit stabilization in the Industrial Materials domain A shift to higher performance and added value

## **APTSIS 15** FY2011-FY2015

Operating income: Target ¥280 billion Result ¥280.0 billion

## Review

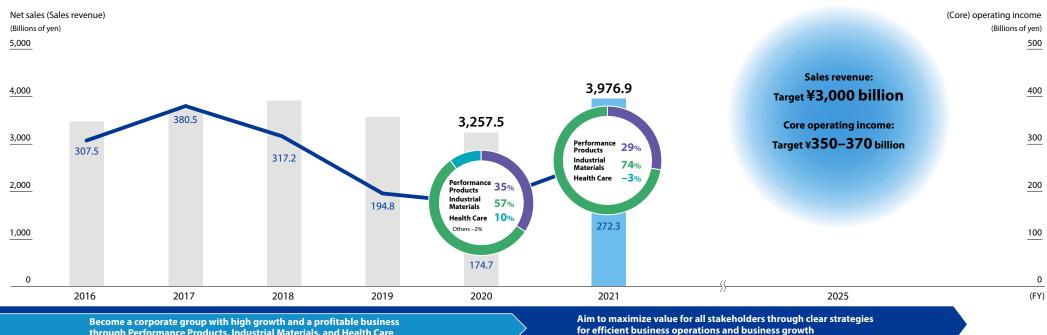
## Stabilized profitability through structural reform in the Industrial Materials domain and the conversion of an industrial gas company into a subsidiary

- 2014–2015 Production optimization of polyolefin
- ▲ 2014 Retained a single naphtha cracker at the Kashima Plant (now Ibaraki Plant)
- 2014 Conversion of TNSC into a consolidated subsidiary
- ▲ 2016 Formed a joint venture to operate the naphtha cracker at the Mizushima Plant (now Okayama Plant)
- ▲ 2016 Decided on the equity interest transfer of the terephthalic acid business in India and China

## Challenges for the next management plan

Driving growth through synergies, development of a global management system, and measures for low-profit businesses

# **Progress of Portfolio Reforms**



through Performance Products, Industrial Materials, and Health Care

**Medium-term management plans and portfolio reforms** Growth measures A Restructuring

## APTSIS 20 FY2016-FY2020

Core operating income: Target ¥410 billion Result ¥174.7 billion

## Review

## Accelerated growth of the Performance Products domain through integrations

- 2016 Converted The Nippon Synthetic Chemical Industry Co., Ltd. into a wholly owned subsidiary
- 2017 Establishment of the New-MCC Integration of the three chemical operating companies (MCC, MPI, and MRC)

### Strengthened management through continuous business restructuring and investment in growth areas

- 2018 Started commercial operations of the new MMA plants with The Saudi Methacrylates Company, in the Middle East
- 2018 and 2019 Expanded the global market share of the industrial gases through M&A activities
- ▲ 2019 Strategic capital alliance with PHC Holdings Corporation through share exchange with LSI Medience Corporation
- ▲ 2019 Withdrew from the storage media business
- 2020 Converted MTPC into a wholly owned subsidiary

## Strengthened global management capabilities

- 2017 MCC established regional headquarters
- 2020 Established Nippon Sanso Holdings Corporation in
- the industrial gases business through a shift to a holding company structure

## Accelerated digital transformation (DX)

2017 Establishment of the Emerging Technology and **Business Development Office** 

## Challenges for the next management plan

Strengthen the business foundation, strengthen operations in growth business domains, and strengthen financial position

18-20% New Management Policy FY2021–FY2025 EBITDA margin: Target Core operating margin: Target 11–13% "Forging the future"

## **Strategic priorities**

# More Focused Approach to Maximize Our Value

- 1. Growth, Performance, and Sustainability
- 2. Business to Exit
- 3. Strategic Cost Transformation
- 4. Leaner Structure to Execute Strategy
- 5. Strategic Capital Allocation