# 🙏 MITSUBISHI RAYON CO.,L TD.



## CONSOLIDATED FINANCIAL RESULTS FOR THE YEAR ENDED MARCH 31, 2004

(In accordance with Japanese accounting standards)

### **FOR IMMEDIATE RELEASE**

May 10, 2004 -- Mitsubishi Rayon Company, Limited announces its consolidated financial results for the year ended March 31, 2004

Consolidated Financial Highlights								
	(Millions of yen, except per share)  Years ended March 31							
		r cars ended	17141	CH 31			Six months ended September 30	
		<u>2004</u>		<u>2003</u>	<u>Change</u>		<u>2003</u>	
Net sales	¥	309,593	¥	300,641	3.0 %	¥	152,475	
Operating income		27,302		19,754	38.2 %		13,424	
Net income		12,293		6,002	104.8 %		6,813	
Amounts per share (yen):								
Net income								
Basic	¥	20.01	¥	9.61		¥	11.13	
Depreciation	¥	15,782	¥	15,288		¥	7,616	
Capital expenditures		15,020		21,156			6,904	
R&D expenses		11,066		10,777			5,504	
Consolidated Shareholders' Equity, Debts an	d Tota	al Assots						
Consolidated Shareholders Equity, Debts an			zen. e	except per sh	are and ratio)			
		` Years ended			,	9	Six months ended	
							September 30	
Shareholders' equity	¥	146,476	¥	134,168		¥	141,741	
Equity ratio		42.8 %		40.3 %			42.0 %	
Equity per share (yen)	¥	239.44	¥	218.41		¥	231.75	
Total debts		75,623		81,566			82,502	
Total assets		342,300		332,757			337,390	
Consolidated Cash Flows								
Consolidated Cash Flows	(	(Millions of y	ven)					

<b>Consolidated Cash Flows</b>						
	(M	fillions of	yen)			
	Ye	ears ended	l Mai	rch 31	Si	ix months ended
					9	September 30
Net cash provided by operating activities	¥	22,189	¥	31,077	¥	12,467
Net cash used in investing activities		(8,953)		(21,940)		(5,915)
Net cash used in financing activities		(7,516)		(12,517)		(1,215)
Cash and cash equivalents						
at end of year		12,783		7,400		12,749
Number of Group Companies						
Consolidated subsidiaries		52		49		51
Unconsolidated subsidiaries applying equity method		-		-		-
Equity method affiliates		24		26		25

### **Forecast of Consolidated Results**

	(Millions of yen)	
	Year ended	Six months ended
Ma		September 30
	<u>2005</u>	<u>2004</u>
Net sales	¥ 320,000	¥ 157,000
Operating income	30,000	14,500
Net income	14,000	7,000
Depreciation	¥ 16,000	¥ 7,500
Capital expenditures	32,000	17,000
R&D expenses	11,000	5,500



Cash dividends

# **Consolidated Statements of Operations**

	Millions of yen		
	2004	2003	
Net Sales	309,593	300,641	
Cost of Sales	230,235	228,873	
Gross profit	79,358	71,768	
Selling, General and Administrative Expenses	52,055	52,014	
Operating income	27,302	19,754	
Other Income (Expenses):			
Interest and dividend income	574	607	
Interest expense	(1,249)	(1,546)	
Equity in earnings of affiliates	1,546	1,903	
Restructuring charges	(186)	(1,057)	
Gain on sale of investment securities	937	57	
Loss on revaluation of securities and investments	(341)	(4,066)	
Provision for doubtful accounts	(630)	(424)	
Other, net	(6,881)	(3,137)	
	(6,230)	(7,664)	
Income before income taxes and minority interest	21,071	12,089	
Income Taxes:			
Current	7,908	5,700	
Deferred	(1,412)	(558)	
Income before minority interests	14,576	6,947	
Minority Interests	(2,283)	(944)	
Net income	12,293	6,002	
A	yen		
Amounts per Share:	2004	2003	
Net income - Basic	20.01	9.61	
- Diluted	-	-	

6.00

6.00



# **Consolidated Balance Sheets**

	Millions of yen			
[Assets]	2004	2003		
Current Assets:				
Cash and time deposits	12,849	$7,\!552$		
Notes and accounts receivable:				
Notes receivable	10,673	12,575		
Accounts receivable	66,619	56,579		
Less allowance for doubtful accounts	(450)	(1,066)		
	76,842	68,088		
Inventories	38,719	39,363		
Deferred tax assets	2,591	2,070		
Other current assets	10,730	11,964		
Total current assets	141,733	129,040		
Property, Plant and Equipment:				
Land	23,975	24,298		
Buildings	105,686	105,210		
Machinery and equipment	339,058	335,444		
Construction-in-progress	10,051	9,505		
	478,771	474,457		
Less accumulated depreciation	(350,793)	(342,083)		
Property, plant and equipment, net	127,978	132,374		
Investments and Other Assets:				
Investments in and advances to unconsolidated				
subsidiaries and affiliates	16,486	$16,\!514$		
Investment securities	31,633	26,261		
Deferred tax assets	14,381	16,884		
Other assets	10,086	11,683		
Total investments and other assets	72,588	71,343		
Total assets	342,300	332,757		



# **Consolidated Balance Sheets**

	Millions	of yen
[Liabilities and Shareholders' Equity]	2004	2003
Current Liabilities:		
Short-term bank loans	37,965	$44,\!289$
Current portion of long term debt	10,000	10,000
Notes and accounts payable:		
Notes payable	7,193	10,465
Accounts payable	41,356	38,509
	$48,\!550$	48,975
Accrued expenses	4,443	4,639
Accrued income taxes	4,622	$4,\!294$
Deferred tax liabilities	313	24
Other current liabilities	15,429	19,722
Total current liabilities	121,325	131,945
I an a-Manna I inhilition:		
Long-Term Liabilities:	97 CE9	97 977
Long-term debt Retirement allowances	27,658	27,277
Deferred tax liabilities	$34,392 \\ 305$	30,364 89
Other long-term liabilities	2,622	2,605
Total long-term liabilities	64,978	60,336
Total long term nathrities	04,970	00,550
Minority Interests in Consolidated Subsidiaries	9,520	6,307
Shareholders' Equity:		
Common stock	53,229	53,229
Capital surplus	33,952	34,522
Retained earnings	59,227	50,609
Revaluation difference	30	30
Unrealized gain (loss) on other securities	4,893	(902)
Foreign currency translation adjustments	(4,648)	(3,319)
Less treasury stock, at cost	(209)	(2)
Total shareholders' equity	146,476	134,168
Total bilatoliolatib equity	110,110	101,100
Total liabilities and Shareholders' equity	342,300	332,757



# Consolidated Statements of Shareholders' Equity

(Millions of yen)

	Common stock	Capital surplus	Retained earnings	Revaluation difference	Unrealized gain (loss) on other securities	Foreign currency translation adjustments	Treasury stock
Balance at March 31, 2002	53,229	38,088	48,363	30	(69)	(3,470)	(18)
Revaluation increment in property of affiliates Effect of application of equity	-	-	107	-	-	-	-
method toward the previously consolidated affiliate	_	-	(112)	_	_	_	_
Bonuses to directors	_	_	(1)		_	_	_
Staff and workers bonus and welfare fund	-	-	(1)	_	_	_	_
Cash dividends paid	_	_	(3,749)		_	_	_
Liquidation of treasury stock	-	(3,565)	-	_	_	_	_
Net income for the year ended March 31, 2003	_	-	6,002	_	_	_	_
Unrealized holding loss on securities	-	-	-	-	(833)	-	-
Foreign currency translation adjustments	_	-	_	_	_	151	_
Net change in treasury stock	-	-	_	-	_	-	16
Balance at March 31, 2003	53,229	34,522	50,609	30	(902)	(3,319)	(2)
Decrease in equity method affiliates	_	_	3	_	-	_	_
Bonuses to directors	-	_	(1)	_	_	_	_
Staff and workers bonus and welfare fund	_	-	(0)	_	_	_	_
Cash dividends paid	-	-	(3,677)	-	-	-	-
Liquidation of treasury stock	_	(569)	-	_	-	_	_
Net income for six months ended March 31, 2004	_	-	12,293	_	_	_	_
Unrealized holding gain on securities	-	-	-	-	5,795	-	-
Foreign currency translation adjustments	_	_	_	_	_	(1,329)	_
Net change in treasury stock							(207)
Balance at March 31, 2004	53,229	33,952	59,227	30	4,893	(4,648)	(209)



## Consolidated Statements of Cash Flows

	Millions of yen		
<u> </u>	2004	2003	
Operating Activities:			
Income before income taxes and minority interests	21,071	12,089	
Adjustments to reconcile net income to			
net cash provided by operating activities:			
Depreciation and amortization	16,048	15,407	
Goodwill amortization	143	179	
Increase (decrease) in retirement allowances	3,942	(447)	
Increase in allowance for doubtful accounts	321	219	
Equity in earnings of affiliates	(1,546)	(1,903)	
Interest expense	1,249	1,546	
Loss on valuation of securities and investments	341	4,066	
(Increase) decrease in trade receivables	(8,709)	2,885	
Decrease in inventories	154	1,920	
Decrease in trade payables	(0)	(1,725)	
Bonuses to directors	(2)	(2)	
Other, net	(2,651)	(2,059)	
Subtotal	30,363	32,174	
Interest and dividend received	576	600	
Interest paid	(1,248)	(1,545)	
Income taxes paid	(7,501)	(153)	
Net cash provided by operating activities	22,189	31,077	
Investing Astivities:			
Investing Activities: Proceeds from sale of property, plant and equipment	1 470	664	
Purchases of property, plant and equipment	1,478 (14,608)	(20,816)	
Purchases of investment securities	(50)	(1,410)	
Proceeds from sale of investment securities	4,944	824	
Decrease (increase) in short-term loans receivable	(175)	58	
Long-term loans advanced	(2)	(6)	
Other, net	(539)	(1,254)	
Net cash used in investing activities	(8,953)	(21,940)	
	· / · · ·		
Financing Activities:			
Proceeds from long-term loans	2,899	2,329	
Decrease in short-term bank loans	(2,292)	(473)	
Repayment of long-term loans	(4,952)	(3,423)	
Redemption of debentures	(10,000)	(1,669)	
Issuance of debentures	10,000	-	
Acquisition of treasury stock	(777)	(3,547)	
Cash dividends paid	(4,609)	(4,530)	
Proceeds from issue of shares to minority shareholders	2,216	307	
Payments of finance lease obligations	<del>-</del>	(1,508)	
Other, net	(1)	(1)	
Net cash used in financing activities	(7,516)	(12,517)	
Title of the Complete of the C	(005)	(107)	
Effect of exchange rate changes on cash and cash equivalents	(335)	(167)	
Net increase in cash and cash equivalents	5,383 7,400	(3,547)	
Beginning balance of cash and cash equivalents  Cash and each equivalents at and of year	7,400	7 400	
Cash and cash equivalents at end of year	12,783	7,400	



### **Business Segment Information**

(Millions of Yen)

	Chemicals and		Specialty Products, Engineering		Eliminations	
Year ended March 31,2004	Plastics	Fibers	and Others	Total	or corporate	Consolidated
1. Sales and operating income						
Sales to third parties	125,196	90,816	93,580	309,593	-	309,593
Intergroup sales and transfers	8,511	131	27,380	36,024	(36,024)	_
Total Sales	133,708	90,948	120,961	345,617	(36,024)	309,593
Operating expenses	113,039	87,117	118,119	318,276	(35,985)	282,290
Operating income	20,668	3,830	2,841	27,341	(38)	27,302
2. Assets,depreciation and capita	l expenditures					
Total assets	123,324	90,142	101,515	314,982	27,317	342,300
Depreciation	7,266	4,524	3,991	15,782	-	15,782
Capital expenditures	7,798	4,000	3,220	15,020	-	15,020

	Chemicals and		Products, Engineering		Eliminations	
Year ended March 31,2003	Plastics	Fibers	and Others	Total	or corporate	Consolidated
1. Sales and operating income						
Sales to third parties	116,214	94,364	90,062	300,641	-	300,641
Intergroup sales and transfers	8,381	194	30,447	39,023	(39,023)	
Total Sales	124,595	94,558	120,510	339,665	(39,023)	300,641
Operating expenses	109,189	91,575	119,083	319,848	(38,960)	280,887
Operating income	15,406	2,983	1,427	19,816	(62)	19,754
2. Assets,depreciation and capita	ıl expenditures					
Total assets	119,543	91,950	99,123	310,618	22,139	332,757
Depreciation	6,682	4,728	3,877	15,288	-	15,288
Capital expenditures	12,387	4,496	4,272	21,156	-	21,156



## **Geographical Segment Information**

(Millions of yen)

			United States		Eliminations	
Year ended March 31, 2004	Japan	Asia	of America	Total	or corporate	Consolidated
1. Sales and operating income						
Sales to third parties	278,196	16,855	14,541	309,593	_	309,593
Intergroup sales and transfers	8,230	7,061	1,562	16,854	(16,854)	_
Total Sales	286,427	23,916	16,103	326,447	(16,854)	309,593
Operating expenses	263,802	19,572	15,675	299,050	(16,759)	282,290
Operating income	22,624	4,343	428	27,396	(94)	27,302
2. Total assets	259,286	31,834	11,223	302,345	39,955	342,300

			United States		Eliminations	
Year ended March 31, 2003	Japan	Asia	of America	Total	or corporate	Consolidated
1. Sales and operating income						
Sales to third parties	271,701	14,078	14,861	300,641	_	300,641
Intergroup sales and transfers	6,843	6,457	821	14,123	(14,123)	_
Total Sales	278,545	20,536	15,683	314,765	(14,123)	300,641
Operating expenses	260,798	18,386	15,778	294,963	(14,075)	280,887
Operating income	17,747	2,149	(94)	19,802	(48)	19,754
2. Total assets	255,219	24,638	12,019	291,878	40,879	332,757

## Sales by Customer's Geographical Location

(Millions of yen)

	Year e	Year ended	
	March 31	March 31	
	2004	2003	
Sales designated for:			
Japan	200,798	196,417	
Asia	72,022	67,296	
Other	36,772	36,928	
Total	309,593	300,641	