

Changes to Sales Structure in Japan

Mitsubishi Chemical Corporation

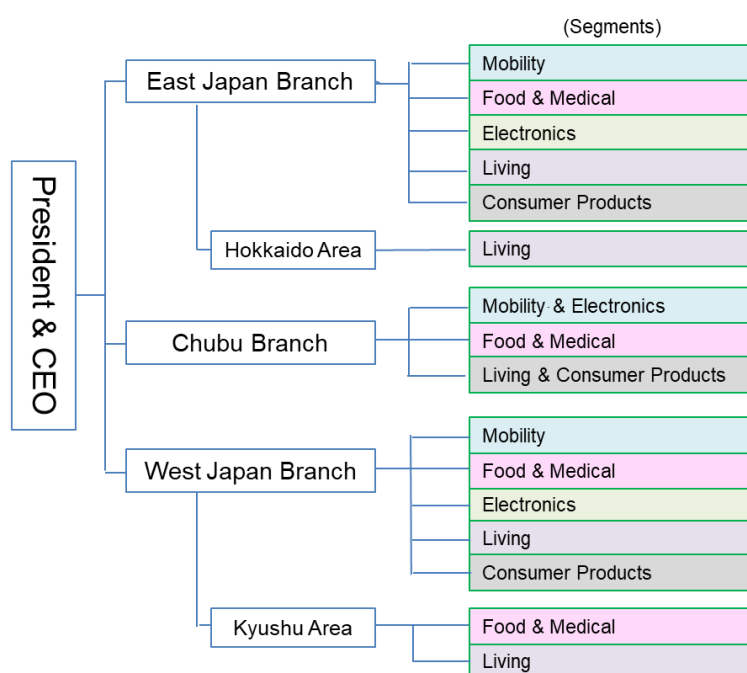
Mitsubishi Chemical Corporation (MCC; Head office: Chiyoda-ku, Tokyo; President: Masayuki Waga) today announced that in April 2020 it will revamp its sales structure in Japan, shifting domestic sales operations currently conducted by individual business domain to branches that will oversee sales on a regional basis.

MCC has been considering reorganization of its sales operations since last year. Having reviewed its existing domestic sales structure, it has now decided to change to a setup more closely aligned with its customers and markets.

In specific terms, MCC will transition to a new sales structure, shifting its domestic sales operations to three branches: East Japan Branch (newly established), Chubu Branch, and West Japan Branch (formerly known as the Osaka Branch Office). The East Japan Branch and the West Japan Branch will also oversee the Hokkaido Area and Kyushu Area divisions, respectively. Within each branch and area division, MCC will set up market needs-oriented, application-based sales units known as “segments.”

Going forward, MCC will continue to deliver new value by capitalizing on the comprehensive strengths of the MCC Group to propose a wide range of solutions catering to market needs and customer requests.

1. Sales structure effective April 1, 2020



2. Outline of branches effective April 1, 2020
(Address and General Manager to be appointed)

East Japan Branch

Address: Palace Building, 1-1 Marunouchi 1-chome, Chiyoda-ku, Tokyo 100-8251

Branch General Manager: Kenji Yokoo

Hokkaido Area, East Japan Branch

Address: Shin-Hokkaido Building, 3-1 Kita-7-Jo Nishi 4-chome, Kita-ku, Sapporo-shi, Hokkaido
060-0807

Area General Manager: Yuko Ishikawa

Chubu Branch

Address: Dai Nagoya Building, 28-12 Meieki 3-chome, Nakamura-ku, Nagoya-shi, Aichi 450-6419

Branch General Manager: Kazuya Oishi

West Japan Branch

Address: Meiji Yasuda Seimei Osaka Midotsuji Bldg, 1-1 Fushimi-machi 4-chome, Chuo-ku,
Osaka-shi, Osaka 541-0044,

Branch General Manager: Yoshitaka Nozawa

Kyushu Area, West Japan Branch

Address: Fukugin Hakata Building, 12-20 Kamikawabata-machi, Hakata-ku, Fukuoka-shi,
Fukuoka 812-0026

Area General Manager: Masao Tsuda

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