# **Operational Summary**

for the Third Quarter of the Fiscal Year Ending March 31, 2022

February 3, 2022 Mitsubishi Chemical Holdings Corporation

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#### **List of Abbreviations**

FY2021 April 1, 2021 – March 31, 2022

1st Quarter (1Q): April 1, 2021 – June 30, 2021

2nd Quarter (2Q): July 1, 2021 – September 30, 2021

3rd Quarter (3Q): October 1, 2021 – December 31, 2021

4th Quarter (4Q): January 1, 2022 – March 31, 2022

1st Half (1H): April 1, 2021 – September 30, 2021

2nd Half (2H): October 1, 2021 – March 31, 2022

FY2020 April 1, 2020 – March 31, 2021

1st Quarter (1Q): April 1, 2020 – June 30, 2020

2nd Quarter (2Q): July 1, 2020 – September 30, 2020

3rd Quarter (3Q): October 1, 2020 – December 31, 2020

4th Quarter (4Q): January 1, 2021 – March 31, 2021

1st Half (1H): April 1, 2020 – September 30, 2020

2nd Half (2H): October 1, 2020 – March 31, 2021

MCHC Mitsubishi Chemical Holdings Corporation

MCC Mitsubishi Chemical Corporation

MTPC Mitsubishi Tanabe Pharma Corporation

LSII Life Science Institute, Inc.

NSHD Nippon Sanso Holdings Corporation

#### **Consolidated Statements of Operations**

	Exchange Rate (¥/\$)	114.2	111.5	104.0	105.5	108.9	5.9	6%	2.6
	Naphtha Price (¥/kl)	60,700	53,900	31,300	28,800	42,300	25,100	87%	11,600
							(Billions of Yen)		
		3Q	Nine Months Ended Dec. 31, 2021	3Q	Nine Months Ended Dec. 31, 2020	Nine Months Ended Dec. 31, 2019	Difference	%	Difference vs. Nine Months Ended Dec. 31, 2019
	Sales Revenue	1,015.2	2,900.3	850.6	2,355.4	2,730.8	544.9	23%	169.5
Cor	Core Operating Income *1	62.8	218.9	59.0	113.6	181.0	105.3	93%	37.9
itin	Special Items	2.3	(0.7)	(30.2)	(112.9)	(20.4)	112.2		19.7
Continuing	Operating Income (Loss)	65.1	218.2	28.8	0.7	160.6	217.5	_	57.6
	Financial Income/Expenses	(4.1)	(10.0)	(4.8)	(13.5)	(15.9)	3.5		5.9
þer	(Dividend included above)	[0.9]	[4.8]	[0.7]	[3.5]	[4.1]	[1.3]		[0.7]
<u>a</u>	(Foreign Exchange Gain/Loss included above)	[0.2]	[0.9]	[(0.3)]	[(0.7)]	[(2.4)]	[1.6]		[3.3]
Operations	Income (Loss) before Taxes	61.0	208.2	24.0	(12.8)	144.7	221.0	_	63.5
* N	Income Taxes	(15.6)	(60.9)	(12.5)	(15.6)	(53.3)	(45.3)		(7.6)
	Net Income (Loss) from Continuing Operations	45.4	147.3	11.5	(28.4)	91.4	175.7		55.9
	Net Income from Discontinued Operations	_	-	-	-	16.9	-		(16.9)
Ne	t Income (Loss)	45.4	147.3	11.5	(28.4)	108.3	175.7		39.0
	Net Income (Loss) Attributable to Owners of the Parent	36.9	122.1	1.9	(47.8)	76.3	169.9	_	45.8
	Net Income Attributable to Non-Controlling Interests	8.5	25.2	9.6	19.4	32.0	5.8		(6.8)
	are of profit of associates and joint ventures included.	4.1	13.7	4.2	5.3	10.7	8.4		3.0

<sup>\*2</sup> Discontinued operations are not included.

# Sales Revenue and Core Operating Income (Loss) by Business Segment

							(Billions of Ye
		1Q	2Q	3Q	Nine Months Ended Dec. 31, 2021	Nine Months Ended Dec. 31, 2020	Difference
Tatal Canadidated	Sales Revenue	928.3	956.8	1,015.2	2,900.3	2,355.4	544.9
Total Consolidated	Core Operating Income	88.7	67.4	62.8	218.9	113.6	105.3
	Sales Revenue	80.1	78.8	76.6	235.5	195.1	40.4
Polymers & Compounds	Core Operating Income	8.0	3.8	1.1	12.9	9.5	3.4
E''. 0 14 1 1: 14	Sales Revenue	120.2	117.9	119.7	357.8	302.5	55.3
Films & Molding Materials	Core Operating Income	15.3	11.8	7.2	34.3	21.2	13.1
	Sales Revenue	82.8	86.9	85.9	255.6	223.8	31.8
Advanced Solutions	Core Operating Income	3.3	3.6	3.4	10.3	12.3	(2.0
	Sales Revenue	283.1	283.6	282.2	848.9	721.4	127.5
Performance Products	Core Operating Income	26.6	19.2	11.7	57.5	43.0	14.5
	Sales Revenue	77.6	73.4	73.3	224.3	165.8	58.5
MMA	Core Operating Income	12.3	12.5	4.7	29.5	5.9	23.6
5	Sales Revenue	160.4	171.8	189.9	522.1	329.2	192.9
Petrochemicals	Core Operating Income	16.0	10.5	7.1	33.6	(12.4)	46.0
0 1 5 1 1	Sales Revenue	53.9	56.9	64.6	175.4	130.2	45.2
Carbon Products	Core Operating Income	6.5	4.4	9.5	20.4	(2.5)	22.9
	Sales Revenue	291.9	302.1	327.8	921.8	625.2	296.6
Chemicals	Core Operating Income	34.8	27.4	21.3	83.5	(9.0)	92.
	Sales Revenue	216.8	227.3	242.5	686.6	587.5	99.
Industrial Gases	Core Operating Income	23.8	24.5	25.6	73.9	58.9	15.0
	Sales Revenue	98.4	100.1	113.6	312.1	299.7	12.4
Health Care	Core Operating Income	4.7	(3.6)	3.5	4.6	22.4	(17.8
011	Sales Revenue	38.1	43.7	49.1	130.9	121.6	9.3
Others	Core Operating Income	(1.2)	(0.1)	0.7	(0.6)	(1.7)	1.1
	[Inventory valuation gain/						
	Polymers & Compounds	1.0	0.9	0.8	2.7	0.0	2.
	Petrochemicals Carbon Products	9.0	7.4 1.1	9.0 4.4	25.4 4.9	(14.6)	40. 6.
	Total	9.4	9.4	14.2	33.0	(15.9)	48.

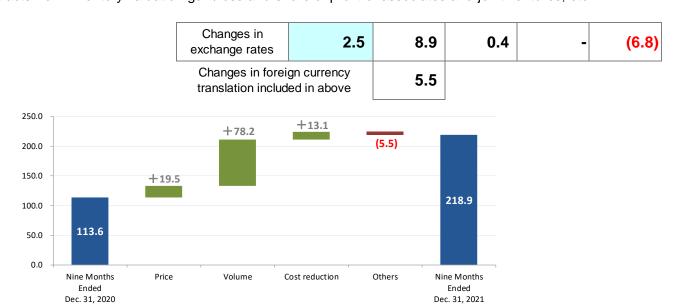
<sup>\*1</sup> Breakdown figures of segment are approximation for reference purpose only.

<sup>\*2</sup> From Q1 FY2021, in tandem with building an organizational structure that conforms to growth business domains in KAITEKI Vision 30, the medium- to long-term basic management strategy for MCHC, the conventional breakdown of performance products into two classifications, functional products and performance chemicals, will be changed into three classifications, polymers and compounds, films and molding materials, and advanced solutions. In addition, the company is reclassifying the managing segments for some of its businesses and consolidated subsidiaries. Accordingly, for purposes of comparison, we are restated the results for FY2020.

### **Analysis of Core Operating Income (Loss)**

						(BI	llions of Yen)
	Nine Months Ended Dec. 31, 2021	Nine Months Ended Dec. 31, 2020	Difference	Price	Volume	Cost reduction	Others *
Total Consolidated	218.9	113.6	105.3	19.5	78.2	13.1	(5.5)
Performance Products	57.5	43.0	14.5	(8.8)	29.6	3.0	(9.3)
Chemicals	83.5	(9.0)	92.5	32.3	17.3	7.4	35.5
Industrial Gases	73.9	58.9	15.0	2.3	17.4	0.1	(4.8)
Health Care	4.6	22.4	(17.8)	(6.5)	12.0	2.6	(25.9)
Others	(0.6)	(1.7)	1.1	0.2	1.9	0.0	(1.0)

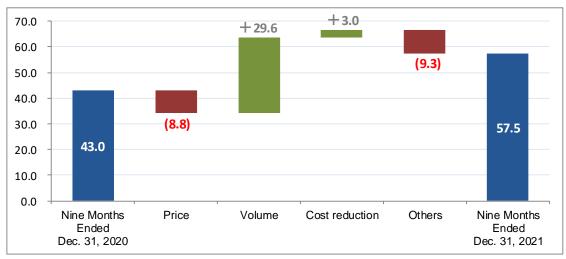
<sup>\*</sup> Items included are impacts from inventory valuation gain/loss and share of profit of associates and joint ventures, etc.



#### **Performance Products Segment**

					(Billions of Yen)
			Nine Months Ended Dec. 31, 2021	Nine Months Ended Dec. 31, 2020	Difference
	Polymers &	Sales Revenue	235.5	195.1	40.4
	Compounds	Core Operating Income	12.9	9.5	3.4
Films & Molding	Sales Revenue	357.8	302.5	55.3	
	Materials	Core Operating Income	34.3	21.2	13.1
	Advanced Solutions	Sales Revenue	255.6	223.8	31.8
	Advanced Solutions	Core Operating Income	10.3	12.3	(2.0)
Performance Products		Sales Revenue	848.9	721.4	127.5
		Core Operating Income	57.5	43.0	14.5

#### <Analysis of Core Operating Income>



	Polymers & Compounds					
Sales Revenue	Sales revenue increased reflecting a rise in sales volumes for products used in automobiles and other applications, and also an upturn in market prices for some polymers.					
Core Operating Income	Profit rose mainly on an increase in sales volumes for products used in automobiles, including performance polymers.					
	Films & Molding Materials					
Sales Revenue	Sales revenue increased reflecting a rise in sales volume mainly for molding materials used in automobiles and other applications in tandem with a recovery in demand, and there was also brisk sales trends mainly in 1H primarily for films used for optical applications for displays as well as for other applications.					
Core Operating Income	Profit increased on the back of a rise in sales volumes and despite higher raw material prices.					
	Advanced Solutions					
Sales Revenue	Sales revenue grew underpinned primarily by an increase in sales volume accompanying a recovery in economic activities.					
Core Operating Income	Although there was an increase in sales volumes, profit decreased mainly due to a rise in raw material prices.					

#### <Major initiatives>

- MCC has decided to construct a new Sugar Ester production line (an annual production capacity of 2,000 tons) at the Fukuoka Plant. MCC plans to launch operations in mid 2023.
- In September 2021, MCC agreed to transfer its polycrystalline alumina fiber business and the same business of Mitsubishi Chemical High-Technica Corporation to a special purpose company held by funds managed by affiliates of Apollo Global Management, Inc.
- · MCC has decided to expand its polyester film production capacity (German annual production 55,000 tons to 82,000 tons) at its consolidated subsidiary, Mitsubishi Polyester Film GmbH in anticipation of a growth in global demand moving forward. MCC aims to put its new capacity into operation at the end of 2024.
- In December 2021, MCC has decided to build a new facility for producing specialty epoxy resins for semiconductor encapsulants and electronic materials at its Fukuoka Plant. MCC aims to launch commercial production in April 2023. 7

#### **Chemicals Segment**

		(Billions of Yen)			
			Nine Months	Nine Months	
			Ended	Ended	Difference
			Dec. 31, 2021	Dec. 31, 2020	
	MMA	Sales Revenue	224.3	165.8	58.5
	IVIIVIA	Core Operating Income	29.5	5.9	23.6
	Petrochemicals	Sales Revenue	522.1	329.2	192.9
		Core Operating Income	33.6	(12.4)	46.0
	Carbon Products	Sales Revenue	175.4	130.2	45.2
		Core Operating Income	20.4	(2.5)	22.9
Chemicals	Sales Revenue	921.8	625.2	296.6	
ı	Onemicals	Core Operating Income	83.5	(9.0)	92.5

< Analysis of Core	Operating Income >



	MMA
Sales Revenue	Sales revenue expanded owing to a rise in the market price for MMA monomer given strong demand trends.
Core Operating Income	Profit grew primarily reflecting an expansion in price gap between raw materials and products in tandem with higher market prices, chiefly for MMA monomer.
	Petrochemicals
Sales Revenue	Sales revenue expanded. In addition to a growth in sales prices in tandem with higher raw material prices, sales volumes also rose reflecting smaller impact from scheduled maintenance and repairs to ethylene production facility and a recovery in demand.
Core Operating Income	Profit increased owing to smaller impact from scheduled maintenance and repairs, an expansion in sales volumes, and in improvement in the inventory valuation gain/loss arisen from higher raw material prices.
	Carbon Products
Sales Revenue	Sales revenue rose reflecting higher sales volumes in tandem with an overall recovery in demand as well as a rise in selling prices for export coke.
Core Operating Income	Profit increased due to a rise in market prices for export coke.

#### <Major initiatives>

- Japan Polychem Corporation, decided in April 2021 to acquire equity in six overseas group companies owned by Japan Polypropylene Corporation, including Mytex Polymers US Corporation, and turned them into wholly-owned subsidiaries in July. Mytex Polymers deploys the polypropylene compound and long glass reinforced thermoplastic business.
- MCC and Mitsubishi Chemical Methacrylates Japan Co., Ltd., decided in May 2021 to carry out verification testing in preparation of the commercialization of chemical recycling for acrylic resins. Regarding the recovery, chemical recycling and reuse of acrylic resins, both companies are carrying out an examination of a scheme along with Honda Motor Co., Ltd. and are jointly implementing a verification of a recycling system that uses this verification facility.
- In July 2021, MCC and ENEOS Corporation decided to construct a chemical recycling facility at the MCC Ibaraki Plant to commence a joint Plastic-to-Oil Conversion Business. The facility will have an annual processing capacity of 20,000 tons, which will be the largest-scale in Japan as commercial basis. MCC and ENEOS aim to commence operations in FY2023. Moreover, in tandem with the construction of this facility, in July 2021 MCC signed a basic agreement with Refinverse, Inc. to procure waste plastics to be used as raw material.

#### **Industrial Gases Segment**

Industrial Gases
Sales Revenue
Core Operating Income

Nine Months
Ended
Dec. 31, 2021

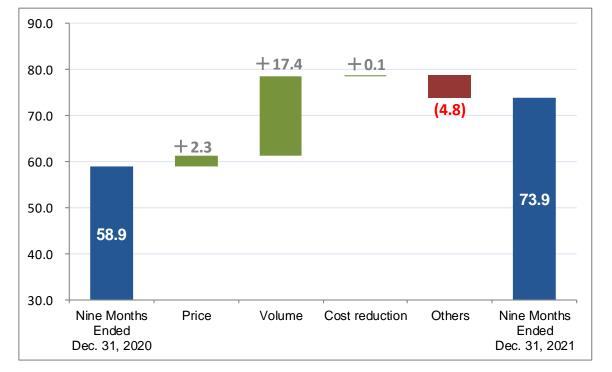
686.6

73.9

	(Billions of Yen)
Nine Months Ended	Difference
Dec. 31, 2020	
587.5	99.1
58.9	15.0

	Industrial Gases
Sales Revenue	Sales revenue increased reflecting an overall recovery in demand in Japan and overseas.
Core Operating Income	Core operating income increased reflecting an overall recovery in demand in Japan and overseas.

#### <Analysis of Core Operating Income>



#### <Major initiatives>

In November 2021, NSHD has decided to successively boost, through the end of 2023, its production capacity for diborane gas, which is an electronic materials gas used in the semiconductor device fabrication process, at sites in Japan, South Korea and China. Going forward, the company aims to address demand in the electronics industry and to fortify its supply chain.

#### **Health Care Segment**

		(Dillions of Ten)
s	Nine Months	
	Ended	Difference
21	Dec. 31, 2020	
	299.7	12.4
•	22.4	(17.8)

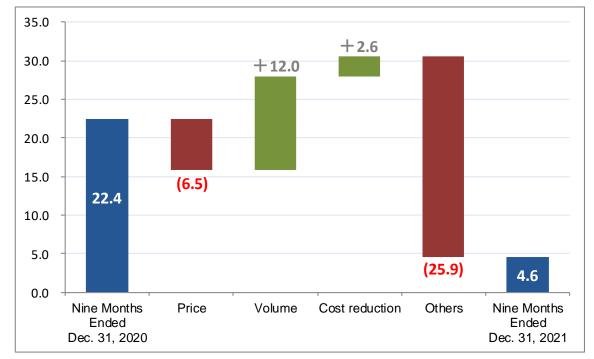
(Rillions of Yen)

# Sales Revenue Sales revenue climbed. Although there was negative impact from National Health Insurance drug price revisions in the domestic ethical pharmaceuticals business, this was offset by a growth in sales volumes mainly for priority products. Core Operating Income Core operating income was down primarily due to an increase in research and development expenditures for a COVID-19 vaccine.

#### Note:

Royalty revenue from Novartis Pharma AG for *Gilenya*, a treatment agent for multiple sclerosis, was reduced, because a part of the royalty revenue was not recognized as sales revenue in accordance with IFRS 15 due to the start of arbitration proceedings.

#### <Analysis of Core Operating Income>



#### <Major initiatives>

- In April 2021, LSII started clinical trials for the Muse cell-based product CL2020 in patients with acute respiratory distress syndrome triggered by COVID-19, in addition to application as a treatment for acute myocardial infarction, ischemic stroke, epidermolysis bullosa, spinal cord injury and amyotrophic lateral sclerosis (ALS).
- In October 2021, MTPC launched phase-I/II clinical trials in Japan for MT-2766, a plant-derived virus like particle(VLP) vaccine being developed by its consolidated subsidiary, Medicago Inc. to prevent COVID-19. In addition, in December 2021, Medicago Inc. applied for approval for the sales and manufacturing of vaccine in Canada, owing to the positive results obtained during the phase-III part of the phase-II/III clinical trials.

## **Consolidated Special Items**

	(Billions of Ye				
	3Q	FY2021 3Q	FY2020 3Q	Difference	
Total Special Items	2.3	(0.7)	(112.9)	112.2	
Loss on sale and disposal of fixed assets	(0.9)	(3.6)	(4.4)	0.0	
Impairment loss	(0.9)	(2.8)	(107.2)	104.4	
Special retirement expenses	(1.3)	(1.9)	(5.4)	3.	
Provision for loss on plant closure	-	-	(3.3)	3.3	
Cancellation penalty	-	-	(1.9)	1.9	
Gain on sale of property, plant and equipment	6.6	8.4	8.6	(0.	
Gain on sales of shares of subsidiaries and associates	-	1.9	0.9	1.	
Share of profit of associates and joint ventures	-	-	2.7	(2.	
Gain on step acquisitions	-	-	1.3	(1.	
Others	(1.2)	(2.7)	(4.2)	1.4	
[Special Items by Business Segment]					
Performance Products	(2.4)	(3.7)	(4.0)	0	
Chemicals	(0.4)	(0.9)	(26.0)	25	
Industrial Gases	(0.0)	(0.0)	2.7	(2	
Health Care	4.8	3.2	(79.5)	82	
Others	0.3	0.7	(6.1)	6	

#### **Consolidated Cash Flows**

Based on statements of cash flows

Reference)
Adjusted cash
flows \*1

(Billions of Yen)

	Nine Months Ended Dec. 31, 2021	Nine Months Ended Dec. 31, 2020
Net cash provided by (used in) operating activities	248.0	272.2
Income before taxes	208.2	(12.8)
Depreciation and amortization	186.6	181.0
Change in operating receivables/payables	(0.1)	(42.4)
Change in Inventories	(105.9)	46.1
Others	(40.8)	100.3
Net cash provided by (used in) investment activities	(140.6)	(148.8)
Capital expenditure	(182.7)	(184.4)
Sale of assets	53.7	24.3
Investment and loans receivable, etc.	(11.6)	11.3
Free cash flow	107.4	123.4
Net cash provided by (used in) financing activities	(200.6)	(34.8)
Interest bearing debts	(141.7)	102.8
Additional acquisition of consolidated subsidiaries' stocks	(0.4)	*2 (98.5)
Dividends, etc.	(58.5)	(39.1)
Net increase (decrease) in cash and cash equivalents	(93.2)	88.6
Effect of exchange rate changes and changes in scope of consolidation	2.9	4.3
Cash and cash equivalents at the beginning of the period	349.6	228.2
Cash and cash equivalents at the end of the period	259.3	321.1

(DIIIIOIIS OI TEII)								
Nine Months Ended Dec. 31, 2020								
272.2								
(12.8)								
181.0								
(42.4)								
46.1								
100.3								
(218.8)								
(184.4)								
24.3								
(58.7)								
53.4								

<sup>\*1</sup> Adjusted cash flows based on actual results are calculated by excluding cash flows from investment of surplus funds for explanatory purposes.

<sup>\*2</sup> Additional acquisitions of MTPC shares( ¥95.4 billion in FY 2020 )

#### **Consolidated Statements of Financial Positions**

Total assets	5,457.8	5,287.2	170.6			
Non-current assets	3,504.1	3,489.7	14.4			
Investments & Other	546.0	548.6	(2.6)			
Goodwill	680.0	671.9	8.1			
Fixed assets	2,278.1	2,269.2	8.9			
Current assets	1,953.7	1,797.5	156.2			
Others	208.1	155.0	53.1			
Inventories	684.3	576.5	107.8			
Trade receivables	802.0	716.4	85.6			
Cash & cash equivalents	259.3	349.6	(90.3)			
	Dec.31.2021	Mar.31.2021	Difference			
	(Billions of \					

			(Billions of Yen)
	Dec.31.2021	Mar.31.2021	Difference
Interest-bearing debt	2,375.3	2,482.4	(107.1)
Trade payables	469.8	382.3	87.5
Others	907.6	851.4	56.2
Liabilities	3,752.7	3,716.1	36.6
Share capitals, Retained earnings, etc,.	1,317.8	1,226.5	91.3
Other components of equity	30.1	9.8	20.3
Equity attributable to owners of the parent	1,347.9	1,236.3	111.6
Non-controlling interests	357.2	334.8	22.4
Equity	1,705.1	1,571.1	134.0
Total liabilities & equity	5,457.8	5,287.2	170.6

Net Interest-bearing debt *1	2,115.9	2,132.8	(16.9)
Net D/E ratio	1.57	1.73	(0.16)
Ratio of Equity attributable to owners of the parent	24.7%	23.4%	1.3%
ROE *2	-	(0.6%)	_

<sup>\*1</sup> Net interest-bearing debt (End of Dec.31, 2021)

<sup>=</sup> interest-bearing debt (2,375.3 billion yen)

<sup>- {</sup>cash and cash equivalents (259.3 billion yen) + investments of surplus funds (0.1 billion yen)}

Note: Interest-bearing debt includes lease obligations.

<sup>\*2</sup> Ratio of net income attributable to owners of the parent.

#### **References 1**

#### **Statements of Operations [Quarterly Data]**

Exchange R	Rate (¥/\$)	109.7	107.7	109.3	109.1	107.4	105.3	104.0	107.2	109.8	110.4	114.
Naphtha Pri	ce (¥/kl)	45,400	40,200	41,300	44,800	25,000	30,200	31,300	38,800	47,700	53,500	60,70
			FY20	)19			FY20	)20			FY2021	(Billions of Ye
		1Q	2Q	3Q	4Q	1Q	2Q	3Q	4Q	1Q	2Q	3Q
Sales Rev	venue	916.4	911.3	903.1	849.7	722.7	782.1	850.6	902.1	928.3	956.8	1,015.2
Core Ope	erating Income *1	70.1	60.7	50.2	13.8	15.0	39.6	59.0	61.1	88.7	67.4	62.8
Special I	tems	(0.2)	0.0	(20.2)	(30.1)	8.7	(91.4)	(30.2)	(14.3)	(1.7)	(1.3)	2.3
Core Ope Special I Operatir	ng Income (Loss)	69.9	60.7	30.0	(16.3)	23.7	(51.8)	28.8	46.8	87.0	66.1	65.1
	I Income/Expenses	(3.3)	(4.9)	(7.7)	(6.4)	(3.3)	(5.4)	(4.8)	(1.1)	(1.7)	(4.2)	(4.1
(Dividend	d included above)	[2.9]	[0.1]	[1.1]	[0.1]	[2.5]	[0.3]	[0.7]	[8.0]	[3.8]	[0.1]	[0.9]
(Foreign	Exchange Gain/Loss included above)	[(0.3)]	[0.7]	[(2.8)]	[(1.3)]	[0.0]	[(0.4)]	[(0.3)]	[3.1]	[(0.0)]	[0.7]	[0.2]
(Dividence (Foreign	(Loss) before Taxes	66.6	55.8	22.3	(22.7)	20.4	(57.2)	24.0	45.7	85.3	61.9	61.0
Income T	Гахеѕ	(18.2)	(19.4)	(15.7)	1.0	(12.2)	9.1	(12.5)	5.4	(26.1)	(19.2)	(15.6
	ome (Loss) from ling Operations	48.4	36.4	6.6	(21.7)	8.2	(48.1)	11.5	51.1	59.2	42.7	45.4
Net Incor	me from Discontinued Operations	0.5	16.4	-	-	-	-	-	-	-	-	
Net Income	e (Loss)	48.9	52.8	6.6	(21.7)	8.2	(48.1)	11.5	51.1	59.2	42.7	45.4
Net Income	(Loss) Attributable to Owners of the Parent	37.8	43.5	(5.0)	(22.2)	5.2	(54.9)	1.9	40.2	49.9	35.3	36.9
Net Income	(Loss) Attributable to Non-Controlling Interests	11.1	9.3	11.6	0.5	3.0	6.8	9.6	10.9	9.3	7.4	8.5
*1 Sh	are of profit of associates and joint ventures included.	5.0	3.1	2.6	2.7	0.2	0.9	4.2	7.6	4.6	5.0	4.

<sup>\*1</sup> Share of profit of associates and joint ventures included.

<sup>\*2</sup> Discontinued operations are not included.

# Sales Revenue and Core Operating Income (Loss) by Business Segment [Quarterly Data]

							(B	illions of Yen)
			FY2	020			FY2021	
		1Q	2Q	3Q	4Q	1Q	2Q	3Q
Total Consolidated	Sales Revenue	722.7	782.1	850.6	902.1	928.3	956.8	1,015.2
Total Consolidated	Core Operating Income	15.0	39.6	59.0	61.1	88.7	67.4	62.8
Dolumera & Compounda	Sales Revenue	60.1	62.9	72.1	76.8	80.1	78.8	76.6
Polymers & Compounds	Core Operating Income	2.0	2.6	4.9	5.5	8.0	3.8	1.1
Films & Molding Materials	Sales Revenue	94.3	100.1	108.1	111.3	120.2	117.9	119.7
Films & Molding Materials	Core Operating Income	5.2	5.7	10.3	6.4	15.3	11.8	7.2
Advanced Colviding	Sales Revenue	69.0	73.6	81.2	85.1	82.8	86.9	85.9
Advanced Solutions	Core Operating Income	4.1	5.4	2.8	4.8	3.3	3.6	3.4
Doufour on an Duadwate	Sales Revenue	223.4	236.6	261.4	273.2	283.1	283.6	282.2
Performance Products	Core Operating Income	11.3	13.7	18.0	16.7	26.6	19.2	11.7
DADA O	Sales Revenue	48.0	58.3	59.5	65.3	77.6	73.4	73.3
MMA	Core Operating Income	(1.9)	3.4	4.4	7.2	12.3	12.5	4.7
Detrock emissis	Sales Revenue	93.3	107.0	128.9	150.6	160.4	171.8	189.9
Petrochemicals	Core Operating Income	(14.3)	(1.4)	3.3	14.1	16.0	10.5	7.1
Carbon Products	Sales Revenue	44.4	39.4	46.4	47.2	53.9	56.9	64.6
Carbon Products	Core Operating Income	(1.4)	(2.5)	1.4	3.5	6.5	4.4	9.5
Chamiaala	Sales Revenue	185.7	204.7	234.8	263.1	291.9	302.1	327.8
Chemicals	Core Operating Income	(17.6)	(0.5)	9.1	24.8	34.8	27.4	21.3
Industrial Gases	Sales Revenue	182.9	198.5	206.1	224.3	216.8	227.3	242.5
iliuustriai Gases	Core Operating Income	13.5	22.1	23.3	26.2	23.8	24.5	25.6
Health Care	Sales Revenue	95.2	98.8	105.7	90.9	98.4	100.1	113.6
nealth Care	Core Operating Income	8.9	4.5	9.0	(4.5)	4.7	(3.6)	3.5
Othors	Sales Revenue	35.5	43.5	42.6	50.6	38.1	43.7	49.1
Others	Core Operating Income	(1.1)	(0.2)	(0.4)	(2.1)	(1.2)	(0.1)	0.7

eference) FY2019 Core Operating Income by Business Segment								
FY2019								
1Q	2Q	3Q	4Q					
70.1	60.7	50.3	13.7					
5.5	4.9	3.3	2.7					
9.5	9.7	6.5	2.3					
5.4	6.6	4.2	1.9					
20.4	21.2	14.0	6.9					
12.1	9.4	(0.4)	(1.9)					
1.8	2.3	1.5	(4.4)					
6.0	2.9	1.0	(1.8)					
19.9	14.6	2.1	(8.1)					
21.1	23.2	22.2	21.5					
9.1	1.2	11.6	(5.4)					

0.5

0.4 (1.2)

<sup>\*1</sup> Breakdown figures of segment are approximation for reference purpose only.

<sup>\*2</sup> From Q2 FY2020, Qualicaps, Inc. has been reclassified from the Health Care segment to the Performance Products segment (Advanced Solutions). The segment information for FY2020 is accordingly restated.

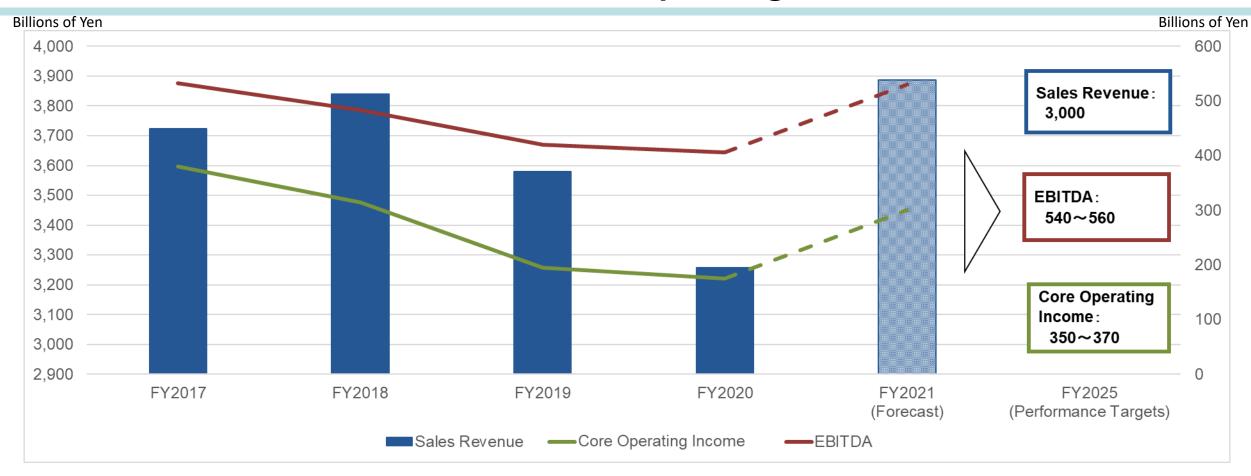
<sup>\*3</sup> From Q1 FY2021, in tandem with building an organizational structure that conforms to growth business domains in KAITEKI Vision 30, the medium- to long-term basic management strategy for MCHC, the conventional breakdown of performance products into two classifications, functional products and performance chemicals, will be changed into three classifications, polymers and compounds, films and molding materials, and advanced solutions. In addition, the company is reclassifying the managing segments for some of its businesses and consolidated subsidiaries.

Accordingly, for purposes of comparison, we are restated the results for FY2020.

## **Business Segment Information**

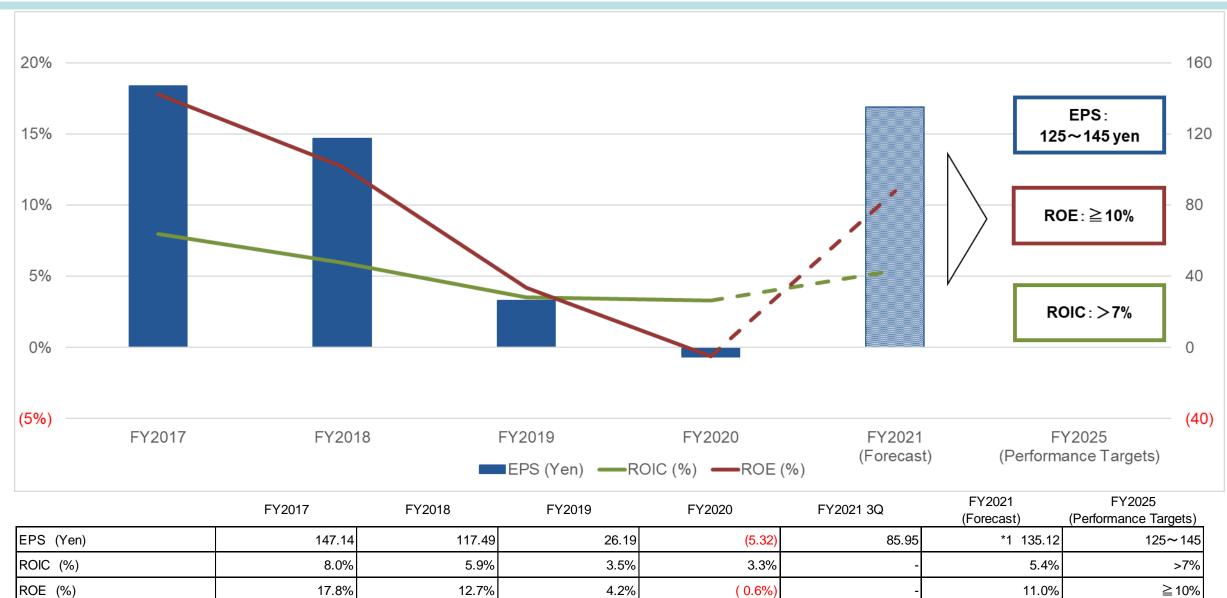
Business	Business	Business Sub-Segment						
Domain	Segment		Businesses					
		Polymers	Polymers	Performance Polymers, Sustainable Polymers Acetyl Polymers				
Performance Performar		& Compounds	Coating & Additives	Coating Material, Additives & Fine				
	Performance	Films	Films	Packaging, Industrial Films, Polyester Film				
Products	Products	& Molding Materials	Molding Materials	Carbon Fiber, Advanced Materials, Alumina & Fiber				
		Advanced Solutions	Amenity Life	Aqua & Infrastructure, Life Solutions				
		Advanced Solutions	Information & Electronics	Semiconductor, Electronics, Battery Materials				
		MMA	MMA	MMA				
Industrial	Chemicals	Petrochemicals	Petrochemicals	Basic Petrochemicals, Polyolefins, Basic Chemical Derivatives				
Materials		Carbon Products	Carbon Products	Carbon Products				
	Industrial Gases			Industrial Gases				
Health Care	Health Care			Pharmaceuticals				
i icaitii Caie	i icaili i Cai e			Life Science				

#### Trends in Sales Revenue, Core Operating Income and EBITDA



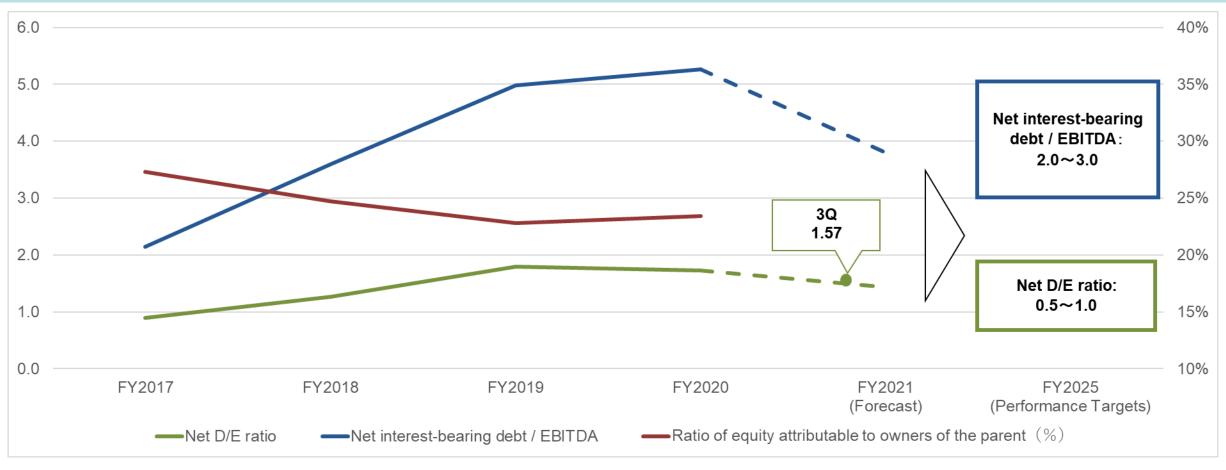
	FY2017	FY2018	FY2019	FY2020	FY2021 3Q	FY2021 (Forecast)	FY2025 (Performance Targets)
Sales Revenue (Billions of Yen)	3,724.4	3,840.3	3,580.5	3,257.5	2,900.3	\ /	· · · · · · · · · · · · · · · · · · ·
Core Operating Income (Billions of Yen)	380.5	314.1	194.8	174.7	218.9	300.0	350~370
EBITDA (Billions of Yen)	532.1	483.4	420.0	405.6	391.9	529.8	540~560

#### **Trends in Indicators for Profitability**



<sup>\*1</sup> The EPS is 108.60 yen after deduction of an amount equivalent to the gain on transfer of the polycrystalline alumina fiber business.

#### **Trends in Indicators for Stability**



	FY2017	FY2018	FY2019	FY2020	FY2021 3Q	FY2021	FY2025
		1 12010	1 12010		1 12021 00	(Forecast)	(Performance Targets)
Net D/E ratio	0.89	1.26	1.79	1.73	1.57	1.43	0.5~1.0
Net interest-bearing debt / EBITDA	2.1	3.6	5.0	5.3	-	3.8	2.0~3.0
Ratio of equity attributable to owners of the parent (%)	27.3%	24.7%	22.8%	23.4%	24.7%	-	-

#### **Calculation formula of indicators**

Indicators	Calculation formula
EBITDA	Core Operating Income — Share of profit of associates and joint ventures (included in Core Operating Income) + Depreciation/Amortization
ROIC	NOPAT(*1)/Invested Capital (*2)  (*1) NOPAT=(Core Operating Income—Share of profit of associates and joint ventures(included in Core Operating Income)X(1—Tax rate)  +Share of profit of associates and joint ventures(included in Core Operating Income) + Dividend Income  (*2) Invested Capital=Total Equity+Interest-bearing debt
Net D/E ratio	Net interest-bearing debt(*3) / Equity attributable to owners of the parent  (*3) Net interest-bearing debt = Interest-bearing debt = (cash and cash equivalents + cash reserves (*4))  (*4) Cash reserves comprise certificatets of deposits, securities, and other instruments other than cash equivalents that the Group holds to manage surplus funds.

#### References 2

#### Mitsubishi Tanabe Pharma Corporation



# Q3 FY2021 Business Results (April – December 2021)

**February 3, 2022** 

## **Q3 FY2021 Financial Results**



	Q3	Comp	arison to previou	ıs year
		Q3 FY2020	Increase (decrease)	Change
	Billion yen	Billion yen	Billion yen	%
Revenue	299.8	290.2	9.7	3.3
Gross profit	148.2	143.0	5.2	3.7
SG&A expense, etc.	141.1	118.2	22.9	19.3
R&D expense	70.2	50.3	19.9	39.6
Core operating profit	7.1	24.7	(17.6)	(71.2)
Non-recurring items*	3.4	(79.5)	82.8	-
Operating profit*	10.5	(54.7)	65.2	-
Net profit attributable to				
owners of the Company*	6.1	(45.3)	51.4	_
Average exchange rate US\$	¥111.45	¥105.54		

<sup>\*</sup>Brackets indicate expense and loss

#### **Details of Revenue**



		Q3	Comparis	son to previous	year
		FY2021	Q3 FY2020	Increase (decrease)	Change
		Billion yen	Billion yen	Billion yen	%
Do	omestic ethical drugs	241.3	235.0	6.4	2.7
Priority products		124.4	103.7	20.7	20.0
	Vaccines	28.5	36.0	(7.5)	(20.9)
	Long-listed drugs, etc.	88.5	95.3	(6.8)	(7.2)
	Remicade	31.3	35.5	(4.2)	(11.9)
Overseas ethical drugs		42.1	37.0	5.1	13.7
Radicava		18.9	15.9	3.0	18.7
Ro	yalty revenue, etc.	10.5	12.4	(1.9)	(15.3)

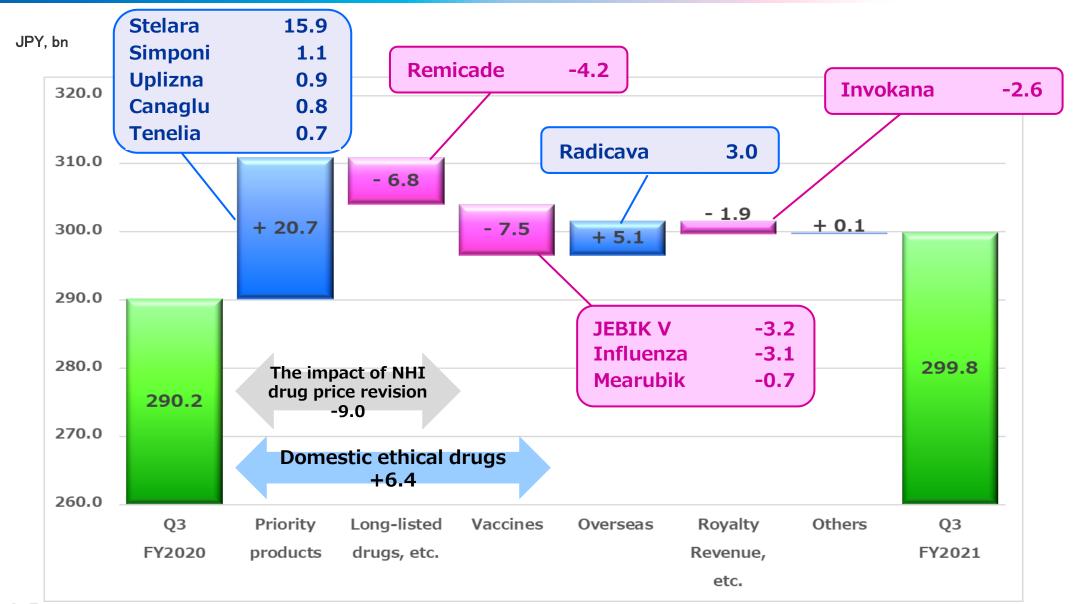
## **Revenue of Priority Products and Vaccines**



	Q3	Com	nparison to previou	ıs year
	FY2021	Q3 FY2020	Increase (decrease)	Change
	Billion yen	Billion yen	Billion yen	%
Stelara	38.9	23.0	15.9	69.3
Simponi	33.8	32.7	1.1	3.2
Tenelia	12.5	11.8	0.7	5.9
Canaglu	8.8	8.0	0.8	10.6
Canalia	7.8	7.5	0.3	4.1
Vafseo	0.7	0.3	0.4	113.4
Lexapro	11.9	11.9	0.0	0.3
Uplizna	0.9	-	0.9	-
Rupafin	5.9	5.2	0.7	13.7
Imusera	3.1	3.2	(0.2)	(5.4)
Total of priority products	124.4	103.7	20.7	20.0
Influenza vaccine	10.7	13.8	(3.1)	(22.6)
Tetrabik	7.8	8.2	(0.3)	(4.2)
Mearubik	4.3	5.1	(0.7)	(14.5)
Varicella vaccine	3.6	3.8	(0.2)	(6.0)
JEBIK V	1.2	4.3	(3.2)	(73.2)
Total of vaccines	28.5	36.0	(7.5)	(20.9)
Total of priority products and vaccines	152.9	139.7	13.2	9.5

#### **Revenue Trends**







# Status of research and development etc.

# Development Pipeline : Central nervous system



#### 1. Central nervous system

Code	Indications/Description	Region	Stage	Progress (blue indicates progression)
MT-1186	ALS/Oral suspension	Global*1	Filed	<ul> <li>Acceptance of NDA in the U.S. for priority review (January 2022).</li> </ul>
ND0612	Parkinson's disease	Global	Р3	Global P3 study is ongoing.
MT-3921	Spinal cord injury	Global	P2	Global P2 study is ongoing.
MT-0551	Myasthenia gravis	Japan*2	Р3	Global P3 study is ongoing.

<sup>\*1</sup> Development stage for other countries excluding US is Phase 3

<sup>\*2</sup> Co-development with Horizon Therapeutics

### **Development Pipeline: Immuno-inflammation and Vaccines**



#### 2. Immuno-inflammation

Code	Indications	Region	Stage	Progress
MT-7117	Erythropoietic protoporphyria (EPP) X-linked protoporphyria (XLP)	Global	Р3	Global P3 study is ongoing.
MT-7117	Systemic sclerosis	Global	P2	<ul> <li>Global P2 study is ongoing.</li> </ul>
MT-5547	Osteoarthritis	Japan	P2/3	<ul> <li>P2/3 study completed.</li> </ul>
MT-0551	IgG4-related disease	Japan*1	Р3	<ul> <li>Global P3 study is ongoing.</li> </ul>

#### 3. Vaccines

Code	Indications/Description	Region	Stage	Progress(blue indicates progression)
MT-2766	Prophylaxis of COVID-19/Plant- derived VLP*2 vaccine	Global*3	Р3	<ul> <li>NDA submission completed in Canada (December), aim to commercialization in FY2021.</li> <li>P1/2 study is ongoing in Japan.</li> </ul>
MT-2355	Combined vaccine*4	Japan	Р3	<ul> <li>P3 study completed.</li> </ul>

<sup>\*1</sup> Co-development with Horizon Therapeutics

<sup>\*2</sup> VLP (Virus-Like Particle)

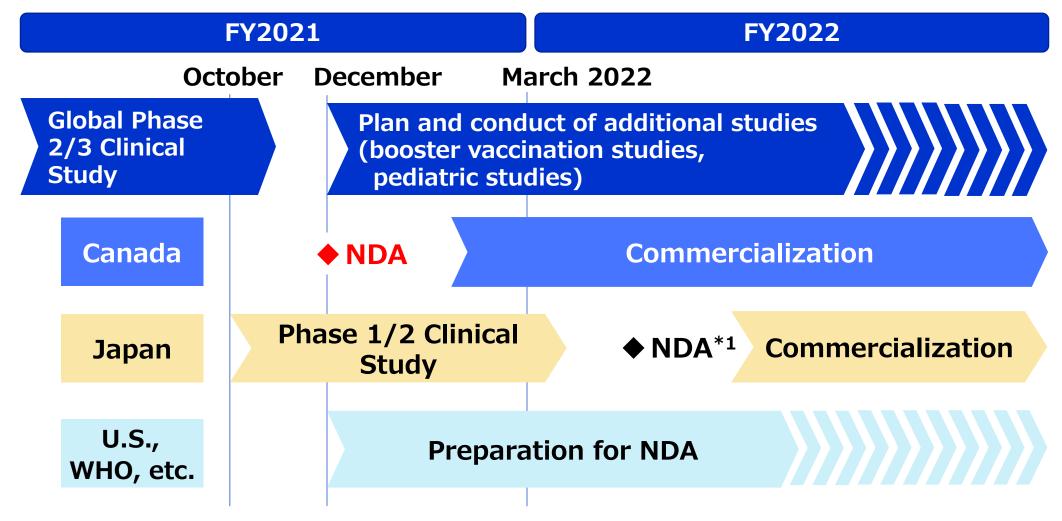
<sup>\*3</sup> Development stage for other countries excluding Canada is P3.

<sup>\*4</sup> Prophylaxis of pertussis, diphtheria, tetanus, poliomyelitis and prophylaxis of Hib infection in infants

#### **Prophylaxis of COVID-19 Plant-derived Virus-Like Particle Vaccine**



#### Status of development in each country



<sup>\*1</sup> Global clinical study data and Japanese clinical study data



### Acceptance of MT-1186 filing in the U.S. in January

- The U.S. Food and Drug Administration (FDA) has accepted the application for priority review.
- This oral suspension contains the same ingredient as Radicava (injectable dosage form) and reduces the burden on ALS patients such as injection pain and outpatient visits, and significant improvement in convenience.

Grow as a leader in ALS treatment

Expanding the lineup of ALS treatment drugs in the U.S. FDA acceptance of NDA for MT-1186 and create new hope

Scheduled to launch MT-1186 in FY2022

(RADICAVA Oral Suspension)

Launched EXSERVAN in FY2021 (RILUZOLE oral film)

Launched RADICAVA for ALS treatments in FY2017 (injection)

#### **Major Development Pipeline List**

As of Jan. 25, 2022

**Progress Update** 



Research areas	Code	Region	Indications/Description	P1	P2	Р3	Filed	Approved
	MT-1186	Global*1	ALS/Oral suspension					
	ND0612	Global	Parkinson's disease					
Central	MT-3921	Global	Spinal cord injury					
nervous system	MT-5199	Japan	Tardive dyskinesia					
,	MT-0551	Japan <sup>*2</sup>	Myasthenia gravis					
MT-8554 Japan Peripheral neuropathic	Peripheral neuropathic pain							
	MT-7117	Global	Erythropoietic protoporphyria(EPP) X-linked protoporphyria(XLP)					
Immuno-		Global	Systemic sclerosis					
inflammation	MT-2990	Global	Endometriosis					
	MT-5547	Japan	Osteoarthritis					
	MT-0551	Japan <sup>*2</sup>	IgG4-related disease					
	MT-2766	Global*3	Prophylaxis of COVID-19/Plant-derived VLP*4 vaccine					
Vaccines	MT-2654	Global	Prophylaxis of seasonal influenza: elderly/Plant- derived VLP*4 vaccine					
	MT-2355	Japan	Combined vaccine*5					
Others	TA-7284	Japan	Diabetic nephropathy					

<sup>\*1</sup> NDA submission completed in the U.S. And P3 development stage in other countries

<sup>\*2</sup> Co-development with Horizon Therapeutics

<sup>\*3</sup> NDA submission completed in the Canada. And P3 development stage in other countries \*4 VLP (Virus-Like Particle)

<sup>\*5</sup> Prophylaxis of pertussis, diphtheria, tetanus, poliomyelitis and prophylaxis of Hib infection in infants

KAITEKI Value for Tomorrow Mitsubishi Chemical Holdings Group

## **Launch Plan for Major Development Pipeline**



	FY2021	FY2022	FY2023	FY2024	FY2025 and beyond
	MT-0551 NMOSD (Japan)	MT-1186 ALS (Oral suspension) (Global)		ND0612 Parkinson's disease (Global)	MT-0551 Myasthenia gravis (Japan)
Central nervous		MT-5199 Tardive dyskinesia (Japan)			
system		MCI-186 ALS (China)			
Immuno-			MT-7117 EPP, XLP (Global)		MT-0551 IgG4-related disease (Japan)
flammation			MT-5547 Osteoarthritis (Japan)		
Vaccines	MT-2766 COVID-19 preventive Vaccine (Canada*1)		MT-2355 Combined vaccine (Japan)		: Global (US launch year)
	MP-513 OD Tablets Type 2 diabetes mellitus (Japan)	TA-7284 Diabetic nephropathy (Japan)			: Japan/China
Others    Value for Tomorroy	W Mitsubishi Chemical Holdings Gro	MP-513 Type 2 diabetes mellitus (China)			*1 Expect global expansion after commercialization in

KAIT



#### **Cautionary Statement**

The statements contained in this presentation is based on a number of assumptions and belief in light of the information currently available to management of the company and is subject to significant risks and uncertainties.

It contains information about pharmaceuticals including products under development, but is not intended for advertising or medical advice.



# Creating hope for all facing illness.

The forward-looking statements are based largely on company expectations and information available as of the date hereof, and are subject to risks and uncertainties, which may be beyond company control.

Actual results could differ materially due to numerous factors, including without limitation, marketing conditions and the effects of industry competition.